

# 2023 GLOBAL PRODUCTS & RETAIL

Product Type: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)

Industry: Automotive accessories, incl safety & comfort related items

Product Code: 20756-3363602100

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# 2023

- *Market Reports*
- *Industry Trends*
- *Demographic Data*

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# Table of Contents

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

## TABLE OF CONTENTS

**Definition and Methodology**

**Global Markets (Summary)**

**Regional Markets**

<b>Country Name</b>	<b>Country Code</b>	<b>Country Name</b>	<b>Country Code</b>
Afghanistan	AFG	Cote d'Ivoire	CIV
Albania	ALB	Croatia	HRV
Algeria	DZA	Cuba	CUB
Angola	AGO	Cyprus	CYP
Argentina	ARG	Czech Republic	CZE
Armenia	ARM	Denmark	DNK
Australia	AUS	Dominican Republic	DOM
Austria	AUT	Ecuador	ECU
Azerbaijan	AZE	Egypt, Arab Rep.	EGY
Bahamas, The	BHS	El Salvador	SLV
Bahrain	BHR	Equatorial Guinea	GNQ
Bangladesh	BGD	Estonia	EST
Belarus	BLR	Ethiopia	ETH
Belgium	BEL	Finland	FIN
Bolivia	BOL	France	FRA
Bosnia and Herzegovina	BIH	Gabon	GAB
Botswana	BWA	Georgia	GEO
Brazil	BRA	Germany	DEU
Brunei Darussalam	BRN	Ghana	GHA
Bulgaria	BGR	Greece	GRC
Burkina Faso	BFA	Guam	GUM
Burundi	BDI	Guatemala	GTM
Cambodia	KHM	Guinea	GIN
Cameroon	CMR	Haiti	HTI
Canada	CAN	Honduras	HND
Chad	TCD	Hong Kong SAR, China	HKG
Chile	CHL	Hungary	HUN
China	CHN	Iceland	ISL
Colombia	COL	India	IND
Congo, Dem. Rep.	COD	Indonesia	IDN
Congo, Rep.	COG	Iran, Islamic Rep.	IRN
Costa Rica	CRI	Iraq	IRQ

# Table of Contents

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

<b>Country Name</b>	<b>Country Code</b>	<b>Country Name</b>	<b>Country Code</b>
Ireland	IRL	New Zealand	NZL
Israel	ISR	Nicaragua	NIC
Italy	ITA	Nigeria	NGA
Jamaica	JAM	Norway	NOR
Japan	JPN	Oman	OMN
Jordan	JOR	Pakistan	PAK
Kazakhstan	KAZ	Panama	PAN
Kenya	KEN	Papua New Guinea	PNG
Korea, Rep.	KOR	Paraguay	PRY
Kosovo	XKX	Peru	PER
Kuwait	KWT	Philippines	PHL
Kyrgyz Republic	KGZ	Poland	POL
Lao PDR	LAO	Portugal	PRT
Latvia	LVA	Puerto Rico	PRI
Lebanon	LBN	Qatar	QAT
Lithuania	LTU	Romania	ROU
Luxembourg	LUX	Russian Federation	RUS
Macao SAR, China	MAC	Saudi Arabia	SAU
Macedonia, FYR	MKD	Senegal	SEN
Madagascar	MDG	Serbia	SRB
Malaysia	MYS	Singapore	SGP
Mali	MLI	Slovak Republic	SVK
Malta	MLT	Slovenia	SVN
Mauritius	MUS	South Africa	ZAF
Mexico	MEX	South Sudan	SSD
Moldova	MDA	Spain	ESP
Mongolia	MNG	Sri Lanka	LKA
Morocco	MAR	Sudan	SDN
Mozambique	MOZ	Sweden	SWE
Myanmar	MMR	Switzerland	CHE
Namibia	NAM	Tanzania	TZA
Nepal	NPL	Thailand	THA
Netherlands	NLD	Trinidad and Tobago	TTO

# Table of Contents

***Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)***

***Industry: Automotive accessories, incl safety & comfort related items***

<b>Country Name</b>	<b>Country Code</b>	<b>Country Name</b>	<b>Country Code</b>
Tunisia	TUN	Uruguay	URY
Turkey	TUR	Uzbekistan	UZB
Turkmenistan	TKM	Venezuela, RB	VEN
Uganda	UGA	Vietnam	VNM
Ukraine	UKR	West Bank and Gaza	PSE
United Arab Emirates	ARE	Yemen, Rep.	YEM
United Kingdom	GBR	Zambia	ZMB
United States	USA	Zimbabwe	ZWE

# Users' Guide

***Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)***

***Industry: Automotive accessories, incl safety & comfort related items***

## **About this Report**

This report covers the global forecast for fabricated seat and safety belts, including shoulder harnesses (excluding leather) produced in the crankcase additives industry.

More than 140 countries are featured in this report as well as global and regional summaries. Estimates on equipment or material sales (product shipments value) are published for six historical years and two forecast years. Product shipments include the total value of all products produced and shipped by all producers. For selected products, this can represent value of receipts, value of production, or value of work done.

These estimates product shipment values are also considered "market potentials" because the calculations assume efficient, free markets. Estimates can vary in countries with inefficient, closed markets with such issues as oppressive regulations and tariffs, black markets, and political problems impacted a regular business cycle.

Published annually, this report provides a unique and accurate estimate on market sizing for this equipment/material using a proprietary economic model that integrates historical trends (horizontal analysis) and longitudinal analysis of incorporated industries (vertical analysis).

Product shipments value are presented in US Dollars and local currency units for historical and forecast years.

Regional summaries include North America, Europe, Asia-Pacific, Latin America, Africa, and Middle East. Percent shares are presented for each region as a share of the global market.

Product shipments values are also broken down by related costs, such as cost of materials, cost of fuels/electricity and value added, as well as capital expenditures, such as expenditures on buildings, machinery, vehicles and computers.

This report does not list key players/companies in the market but focuses on a top-down and outlook view of the market despite the existing and entering of market companies.

# Users' Guide

## Users' Guide

Barnes Reports is a leading publisher of industry studies on U.S. and global industries and forecasts sales and employment demographics. As a way of making the most of this information, we have included a few suggestions and tips to aid users in processing and using this information.

Managers, planners, and market researchers use this information for a variety of activities:

- Sizing markets and segments – You can estimate the size of the regional markets you sell in and your company's market penetration into that market. You can do the same with the market segments in which you participate.
- Sales territory potential – You can estimate your market penetration and also the market potential in any regional area or market segment.
- Sales forecasting – With the estimates on the size of the industry, market researchers supporting a sales force can then estimate and forecast the future size of the industry.
- Advertising strategies – You can use this information for forecasting and estimating sales potential and target advertising campaigns.
- Competitive analysis – You will use the information to locate your possible competitors (if it is not already known), to estimate their size, growth and strengths and weaknesses and to see what market segments in which they participate.

We recognize that many managers today are asked to provide detailed analysis of their markets, sales territories, distribution channels, and product placements. We have organized these reports in a logical format making your market analysis and research tasks easy to accomplish.



# Definitions & Methodology

***Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)***

***Industry: Automotive accessories, incl safety & comfort related items***

## Definitions

The products described in this report are primarily defined by its title since the title is generally long and includes most of the criteria used to differentiate the product from other similar products. The product descriptions are sourced from the U.S. Census. Additionally descriptions can be collected from the manufacturing industry descriptions that each product is categorized. The U.S. Census manufacturing industry descriptions for products and equipment are listed below:

### **NAICS 311-Food manufacturing**

Definition of NAICS 3 Digit Subsector Code 311: Industries in the Food Manufacturing subsector transform livestock and agricultural products into products for intermediate or final consumption. The industry groups are distinguished by the raw materials (generally of animal or vegetable origin) processed into food products.

*The food products manufactured in these establishments are typically sold to wholesalers or retailers for distribution to consumers, but establishments primarily engaged in retailing bakery and candy products made on the premises not for immediate consumption are included.*

Product Code 20100-Groceries & other food items for human consumption off the premises

### **NAICS 312-Beverage and Tobacco manufacturing**

Definition of NAICS 3 Digit Subsector Code 312: Industries in the Beverage and Tobacco Product Manufacturing subsector manufacture beverages and tobacco products. The industry group, Beverage Manufacturing, includes three types of establishments:

1. Those that manufacture nonalcoholic beverages;
2. Those that manufacture alcoholic beverages through the fermentation process; and
3. Those that produce distilled alcoholic beverages. Ice manufacturing, while not a beverage, is included with nonalcoholic beverage manufacturing because it uses the same production process as water purification.

Product Code 20118-Bottled, canned, or packaged soft drinks & other nonalcoholic beverages

Product Code 20140-Packaged liquor, wine, & beer

Product Code 20141-Distilled spirits, incl liquor, brandy, & liqueurs

Product Code 20142-Wine

Product Code 20143-Beer & ale

Product Code 20150-Cigars, cigarettes, tobacco, & smokers' accessories, excl sales from vending machines operated by others

# Definitions & Methodology

***Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)***

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## **NAICS 325-Chemical and Pharmaceutical manufacturing**

Definition of NAICS 3 Digit Subsector Code 325: The Chemical Manufacturing subsector is based on the transformation of organic and inorganic raw materials by a chemical process and the formulation of products. This subsector distinguishes the production of basic chemicals that comprise the first industry group from the production of intermediate and end products produced by further processing of basic chemicals that make up the remaining industry groups.

Product Code 20160-Drugs, health aids, beauty aids, incl cosmetics

Product Code 20161-Prescriptions

Product Code 20162-Nonprescription medicines

Product Code 20163-Vitamins, minerals, & other dietary supplements

Product Code 20180-Household soaps, detergents, cleaners, & cleaning supplies

Product Code 20181-Household cleaning supplies

Product Code 20182-Household soaps, detergents, & cleaners

## **NAICS 322-Paper manufacturing**

Definition of NAICS 3 Digit Subsector Code 322: Industries in the Paper Manufacturing subsector make pulp, paper, or converted paper products. The manufacturing of these products is grouped together because they constitute a series of vertically connected processes. More than one is often carried out in a single establishment. There are essentially three activities. The manufacturing of pulp involves separating the cellulose fibers from other impurities in wood or used paper. The manufacturing of paper involves matting these fibers into a sheet. Converted paper products are made from paper and other materials by various cutting and shaping techniques and includes coating and laminating activities.

Product Code 20190-Paper & related products, including paper towels, toilet tissue, wraps, bags, foils, etc.

Product Code 20191-Paper & plastic tableware

Product Code 20193-Paper towels, napkins, toilet & facial tissue, & food wraps, bags, foils & oth related products

# Definitions & Methodology

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

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## **NAICS 336-Transportation vehicles manufacturing**

Definition of NAICS 3 Digit Subsector Code 336: Industries in the Transportation Equipment Manufacturing subsector produce equipment for transporting people and goods. Transportation equipment is a type of machinery. An entire subsector is devoted to this activity because of the significance of its economic size in all three North American countries. *Establishments in this subsector utilize production processes similar to those of other machinery manufacturing establishments—bending, forming, welding, machining, and assembling metal or plastic parts into components and finished products. However, the assembly of components and subassemblies and their further assembly into finished vehicles tends to be a more common production process in this subsector than in the Machinery Manufacturing subsector.*

Product Code 20700-Cars, trucks, motorcycles, & other powered transportation vehicles

Product Code 20701-New passenger cars -- retail

Product Code 20702-New passenger cars -- fleet

Product Code 20703-New vans & trucks -- retail

Product Code 20704-New vans & trucks -- fleet

Product Code 20705-Used passenger cars -- retail

Product Code 20706-Used passenger cars -- wholesale (for resale)

Product Code 20707-Used vans, minivans, trucks, and buses -- retail

Product Code 20708-Used vans, minivans, trucks, and buses -- wholesale

Product Code 20715-New passenger cars -- leased

Product Code 20716-New vans and trucks -- leased

Product Code 20717-New & used medium- & heavy-duty trucks & buses

## **NAICS 337-Furniture and related products manufacturing**

Definition of NAICS 3 Digit Subsector Code 337: Industries in the Furniture and Related Product Manufacturing subsector make furniture and related articles, such as mattresses, window blinds, cabinets, and fixtures. The processes used in the manufacture of furniture include the cutting, bending, molding, laminating, and assembly of such materials as wood, metal, glass, plastics, and rattan. However, the production process for furniture is not solely bending metal, cutting and shaping wood, or extruding and molding plastics. Design and fashion trends play an important part in the production of furniture. The integrated design of the article for both esthetic and functional qualities is also a major part of the process of manufacturing furniture. Design services may be performed by the furniture establishment's workforce or may be purchased from industrial designers.

Product Code 20340-Furniture, sleep equipment & outdoor/patio furniture

Product Code 20341-Upholstered furniture

# Definitions & Methodology

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

Product Code 20342-Sleep sofas, daybeds, futons

Product Code 20343-Sleep equipment, incl mattresses, springs, cots

Product Code 20344-Other living room, dining room, bedroom furniture, including headboards

Product Code 20346-Office furniture, including computer-related furniture

Product Code 20347-Outdoor/patio furniture

Product Code 20349-Infants' furniture

## **NAICS 315-Apparel manufacturing**

Definition of NAICS 3 Digit Subsector Code 315: Industries in the Apparel Manufacturing subsector group establishments with two distinct manufacturing processes:

1. *Cut and sew (i.e., purchasing fabric and cutting and sewing to make a garment), and*
2. The manufacture of garments in establishments that first knit fabric and then cut and sew the fabric into a garment.

The Apparel Manufacturing subsector includes a diverse range of establishments manufacturing full lines of ready-to-wear apparel and custom apparel: apparel contractors, performing cutting or sewing operations on materials owned by others; jobbers performing entrepreneurial functions involved in apparel manufacture; and tailors, manufacturing custom garments for individual clients are all included. Knitting, when done alone, is classified in the Textile Mills subsector, but when knitting is combined with the production of complete garments, the activity is classified in Apparel Manufacturing.

Product Code 20202-Men's suits & formal wear

Product Code 20203-Men's sport coats & blazers

Product Code 20204-Men's tailored & dress slacks

Product Code 20205-Men's casual slacks & jeans, shorts, etc.

Product Code 20206-Men's career & work uniforms

Product Code 20207-Men's dress shirts

Product Code 20208-Men's sport shirts, incl t-shirts, knit & woven shirts, etc.

Product Code 20209-Men's sweaters

Product Code 20211-Men's hosiery, pajamas, robes, underwear

Product Code 20212-Men's sports apparel, incl tennis, golf, jogging, swimming, & other exercise apparel

Product Code 20214-Men's accessories, incl hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc.

Product Code 20216-Men's sweat tops, pants, & warm-ups

# Definitions & Methodology

***Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)***

***Industry: Automotive accessories, incl safety & comfort related items***

Product Code 20222-Dresses, incl all types

Product Code 20223-Dressy & tailored coats, outer jackets, rainwear

Product Code 20224-Suits, pantsuits, sport jackets, blazers

Product Code 20225-Slacks/pants, jeans, shorts, skirts

Product Code 20226-Tops, incl t-shirts, knit & woven shirts, blouses, sweaters

Product Code 20227-Women's sports apparel, incl tennis, golf, jogging, swimming, & other exercise apparel

Product Code 20229-Hosiery, incl pantyhose, socks, tights

Product Code 20231-Bras, girdles, corsets

Product Code 20232-Lingerie, sleepwear, loungewear

Product Code 20233-Hats, wigs, hairpieces

Product Code 20224-Women's accessories, incl handbags, wallets, neckwear, gloves, belts, rain accessories, etc.

# Definitions & Methodology

***Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)***

***Industry: Automotive accessories, incl safety & comfort related items***

## **NAICS 339-Miscellaneous manufacturing**

Definition of NAICS 3 Digit Subsector Code 339: Industries in the Miscellaneous Manufacturing subsector make a wide range of products that cannot readily be classified in specific NAICS subsectors in manufacturing. Processes used by these establishments vary significantly, both among and within industries. For example, a variety of manufacturing processes are used in manufacturing sporting and athletic goods that include products such as tennis racquets and golf balls. The processes for these products differ from each other, and the processes differ significantly from the fabrication processes used in making dolls or toys, the melting and shaping of precious metals to make jewelry, and the bending, forming, and assembly used in making medical products.

Product Code 20530-Sporting goods & recreational equipment

Product Code 20531-Team sports equipment

Product Code 20532-Tennis equipment

Product Code 20533-Golf equipment

Product Code 20534-Snow-skiing & snowboarding equipment

Product Code 20535-Exercise/fitness equipment

Product Code 20536-Firearms, hunting equipment, & supplies

Product Code 20537-Fishing tackle, incl bait

Product Code 20538-Camping & backpacking equipment & supplies

Product Code 20539-Bicycles, parts & accessories

Product Code 20541-Scuba & skin diving equipment

Product Code 20542-Water skiing, surfing & sail boarding equipment

Product Code 20544-Hockey equipment

# Definitions & Methodology

***Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)***

***Industry: Automotive accessories, incl safety & comfort related items***

## **Methodology**

Barnes Reports' Global Manufacturing & Markets report series provide estimates of the size and characteristics of the largest equipment, materials and consumables by manufacturing industries in the largest 140 global countries. These estimates are produced by a proprietary economic model that is based on a number of sources and factors:

1. The size of U.S. manufacturing equipment, materials and consumables from the U.S. Economic Census over the last twenty years.
2. Estimate current and forecast size of U.S. equipment, materials and consumables using regression analysis.
3. Adjust estimates and forecasts using the most current U.S. manufacturing industry data and trends. This adjustment adds vertical (industry) analysis to the forementioned horizontal (trend) analysis.
4. Global estimates use trend GDP data and the ratio of manufacturing industries to GDP by country from World Bank databases to compare U.S. versus global countries size and trends.

# Global Markets

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

**Market Size by Year (US\$ millions)**

Country Name	2017	2018	2019	2020	2021	2022	2023	2024
Afghanistan	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Algeria	0.6	0.7	0.7	0.7	0.7	0.6	0.6	0.6
Angola	0.5	0.5	0.5	0.3	0.3	0.2	0.2	0.2
Argentina	2.7	3.2	2.7	2.1	2.1	1.8	1.7	1.5
Australia	7.8	8.0	9.1	7.9	8.3	7.4	7.6	7.6
Austria	2.1	2.4	2.7	2.4	2.5	2.3	2.3	2.4
Bangladesh	0.9	1.2	1.4	1.4	1.5	1.5	1.7	1.9
Belarus	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3
Belgium	2.8	3.1	3.5	3.2	3.3	3.0	3.1	3.1
Bolivia	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.3
Brazil	9.7	11.5	11.1	10.1	10.6	9.5	9.6	9.6
Bulgaria	0.3	0.3	0.4	0.4	0.4	0.4	0.5	0.5
Canada	8.8	9.6	10.4	9.6	10.0	9.2	9.5	9.6
Chile	1.2	1.4	1.6	1.4	1.6	1.5	1.5	1.6
China	46.3	55.4	66.9	66.2	72.8	70.9	78.2	84.8
Colombia	1.4	1.5	1.7	1.6	1.7	1.6	1.7	1.8
Croatia	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4
Czech Republic	0.9	1.0	1.2	1.2	1.3	1.3	1.4	1.5
Denmark	1.7	2.0	2.2	1.9	2.0	1.8	1.8	1.8
Ecuador	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Egypt, Arab Rep.	1.5	1.1	1.2	1.3	1.2	1.1	1.1	1.0
Finland	1.2	1.4	1.6	1.4	1.4	1.3	1.3	1.3
France	15.0	16.3	18.3	16.3	17.4	16.0	16.6	16.9
Georgia	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Germany	18.3	20.4	22.9	20.7	22.3	20.7	21.7	22.3
Greece	1.2	1.3	1.4	1.2	1.3	1.2	1.2	1.2
Hong Kong SAR, China	2.5	2.7	3.0	2.8	3.0	2.8	2.9	3.0
Hungary	0.6	0.7	0.8	0.8	0.9	0.9	0.9	1.0
Iceland	0.1	0.1	0.2	0.1	0.2	0.2	0.2	0.2
India	8.8	11.4	12.1	12.2	13.3	12.7	13.8	14.8
Indonesia	3.2	3.9	4.2	4.2	4.7	4.6	5.0	5.4
Iran, Islamic Rep.	1.7	2.2	2.7	1.2	1.5	1.2	1.2	1.1
Iraq	0.8	0.9	1.0	0.9	1.0	0.9	1.0	1.0
Ireland	1.7	1.6	2.0	2.0	1.9	1.8	1.8	1.9
Israel	1.8	2.2	2.4	2.4	2.6	2.4	2.6	2.7
Italy	10.7	11.7	12.9	11.4	12.1	11.0	11.3	11.4
Japan	27.1	30.2	31.8	30.5	31.7	27.0	27.4	27.3



# Global Markets

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

**Market Size by Year (US\$ millions)**

Country Name	2017	2018	2019	2020	2021	2022	2023	2024
Jordan	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3
Kazakhstan	0.9	0.9	1.0	0.9	0.9	0.8	0.8	0.8
Kenya	0.3	0.3	0.4	0.4	0.4	0.4	0.4	0.5
Korea, Rep.	6.6	7.9	8.6	8.0	8.8	8.3	8.9	9.3
Kuwait	0.4	0.6	0.8	0.6	0.9	0.9	1.0	1.2
Malaysia	1.3	1.5	1.7	1.7	1.9	1.8	2.0	2.1
Mexico	6.1	6.3	7.0	6.5	6.7	6.1	6.3	6.3
Morocco	0.5	0.5	0.6	0.5	0.5	0.5	0.5	0.6
Netherlands	4.6	5.2	6.0	5.4	5.7	5.2	5.5	5.6
New Zealand	1.0	1.2	1.3	1.2	1.3	1.2	1.3	1.4
Nigeria	2.3	2.0	2.2	1.9	2.0	1.8	1.8	1.8
Norway	1.8	2.0	2.4	2.0	2.2	2.1	2.1	2.2
Oman	0.2	0.3	0.3	0.3	0.4	0.4	0.5	0.6
Pakistan	1.2	1.4	1.6	1.3	1.4	1.2	1.3	1.3
Panama	0.3	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Peru	0.9	1.0	1.1	1.1	1.2	1.1	1.2	1.3
Philippines	1.5	1.7	1.9	2.0	2.1	2.1	2.3	2.5

# Global Markets

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

**Market Size by Year (US\$ millions)**

Country Name	2017	2018	2019	2020	2021	2022	2023	2024
Poland	2.4	2.7	3.1	2.9	3.1	2.8	3.0	3.1
Portugal	1.2	1.3	1.5	1.3	1.5	1.4	1.4	1.5
Puerto Rico	0.5	0.5	0.5	0.4	0.4	0.4	0.4	0.4
Qatar	0.4	0.6	0.9	0.7	1.0	1.0	1.2	1.4
Romania	0.8	1.0	1.3	1.3	1.5	1.5	1.8	2.0
Russian Federation	6.6	7.9	8.8	7.8	8.3	7.6	7.9	8.0
Saudi Arabia	2.3	3.2	4.0	3.4	4.5	4.6	5.4	6.2
Serbia	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3
Singapore	1.8	2.1	2.4	2.3	2.5	2.4	2.6	2.7
Slovak Republic	0.4	0.5	0.5	0.5	0.6	0.5	0.6	0.6
South Africa	1.7	1.9	2.1	1.8	2.0	1.8	1.9	1.9
Spain	7.1	7.9	8.9	8.1	8.3	7.5	7.7	7.8
Sweden	2.8	3.2	3.4	3.0	3.2	2.9	3.0	3.0
Switzerland	4.2	4.3	4.7	4.5	4.6	4.2	4.3	4.3
Thailand	1.9	2.2	2.6	2.7	3.0	2.9	3.2	3.5
Turkey	4.0	4.1	3.9	3.7	3.7	3.2	3.1	3.0
Ukraine	0.4	0.5	0.6	0.7	0.7	0.7	0.8	0.8
United Arab Emirates	1.2	1.6	1.9	1.9	2.3	2.4	2.8	3.1
United Kingdom	17.9	16.9	18.9	17.2	18.2	16.3	16.6	16.7
United States	119.5	133.3	147.6	141.6	151.3	142.4	150.7	157.0
Venezuela, RB	1.9	1.8	1.8	1.6	1.6	1.2	1.2	1.1
Vietnam	0.7	0.8	0.9	0.9	1.0	1.0	1.1	1.2
GLOBAL (\$B)	394.7	443.3	494.1	464.2	497.4	463.9	490.1	510.0

Source: Barnes Reports

\*2022-2024 Forecasts

# Regional Markets

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

The market for this equipment in North America is estimated to be \$0.00 trillion dollars in 2023 and is expected to change by 0 percent from 2022 to 2023. The market in the Asia-Pacific region for this market is estimated to be \$0.00 trillion in 2023 and is forecast to change by 0 percent from 2023 to 2024. The European market is \$0.00 trillion in 2023.

## Market Size by Year (US\$ Billions)

	2017	2018	2019	2020	2021	2022	2023	2024
North America	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Latin America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Europe	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Asia-Pacific	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
GLOBAL	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4

## Regional Distribution

	2017	2018	2019	2020	2021	2022	2023	2024
North America	36.9%	36.9%	36.9%	36.9%	36.9%	36.9%	36.9%	36.9%
Latin America	4.1%	4.1%	4.1%	4.1%	4.1%	4.1%	4.1%	4.1%
Europe	25.5%	25.5%	25.5%	25.5%	25.5%	25.5%	25.5%	25.5%
Asia-Pacific	31.3%	31.3%	31.3%	31.3%	31.3%	31.3%	31.3%	31.3%
Middle East	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%
Africa	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
GLOBAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

## Year-to-Year Change

	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
North America	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Latin America	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Europe	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Asia-Pacific	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Middle East	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Africa	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
GLOBAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source: Barnes Reports

\*2022-2024 Forecasts

# Afghanistan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

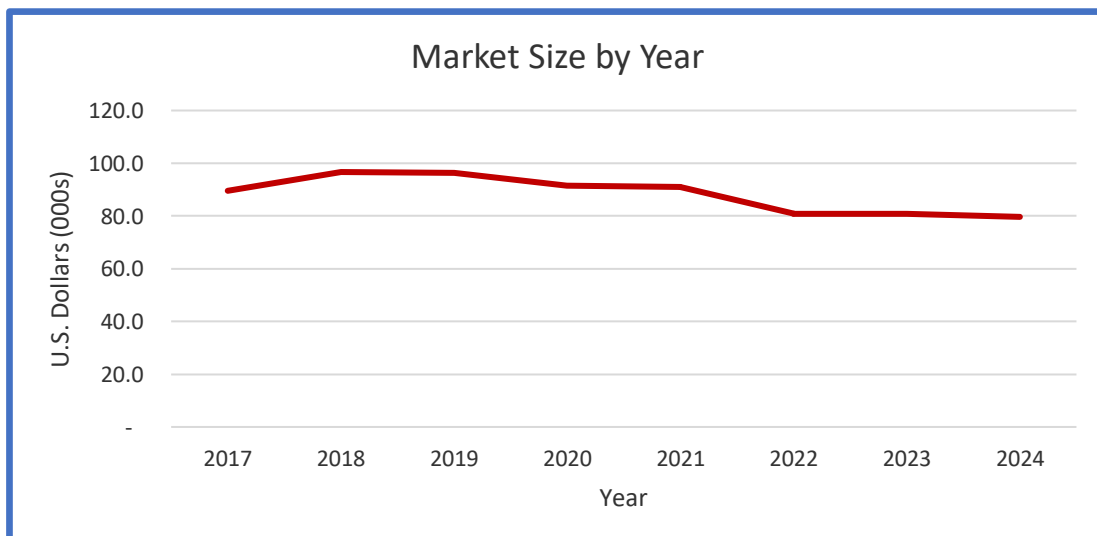
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this equipment in Afghanistan is estimated to be \$0.1 million dollars in 2023 and is expected to change by -1.6 percent from 2023 to 2024. The market will be 7 million Afghani in 2023 and is forecast to change by 4.6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Afghanis
2017	89.6	5,993.4
2018	96.7	6,585.3
2019	96.5	6,978.0
2020	91.5	6,968.0
2021	91.0	7,206.7
2022	80.9	6,703.7
2023	80.9	7,013.4
2024	79.7	7,220.9
2029	65.6	7,449.5
Y-to-Y Change	US Dollars	Afghanis
2017-2018	7.9%	9.9%
2018-2019	-0.2%	6.0%
2019-2020	-5.2%	-0.1%
2020-2021	-0.5%	3.4%
2021-2022	-11.1%	-7.0%
2022-2023	0.0%	4.6%
2023-2024	-1.6%	3.0%
CAGR 2024-2029	-3.5%	3.2%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Afghanistan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Afghanistan will be \$0.03 million dollars in 2023 and the lease and rental payments for the market will be \$0.01 million dollars. The operating expenses for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	34.31
Operating Expenses (\$1,000)	20.39
Employer Costs for Fringe Benefits (\$1,000)	5.99
Contract Labor Costs including Temporary Help (\$1,000)	0.89
Cost of Insurance (\$1,000)	1.29
Taxes and License Fees (\$1,000)	1.62
Lease and Rental Payments (\$1,000)	7.20

## Cost of Services Estimates

The cost of transportation for this market in Afghanistan will be \$0.00 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	1.86
Cost of Purchased Repair and Maintenance Services (\$1,000)	1.38
Cost of Purchased Printing Services (\$1,000)	0.49
Cost of Purchased Advertising and Promotional Services (\$1,000)	4.13
Cost of Purchased Legal Services (\$1,000)	0.24
Cost of Purchased Accounting and Auditing Services (\$1,000)	0.32

\*2022-2023 Forecasts

Source: Barnes Reports

# Algeria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

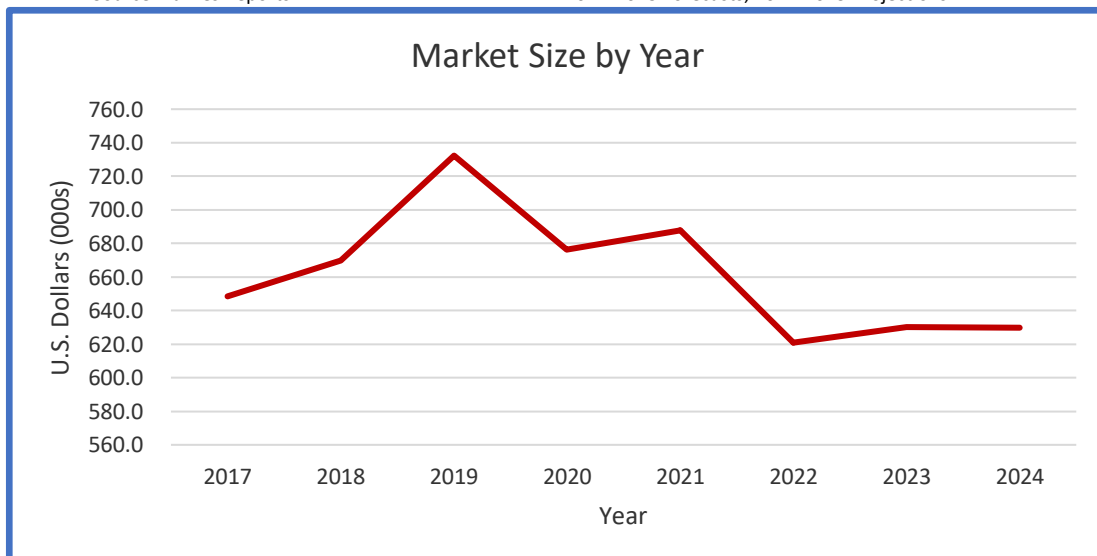
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this equipment in Algeria is estimated to be \$0.6 million dollars in 2023 and is expected to change by -0.1 percent from 2023 to 2024. The market will be 89.2 million Dinars in 2023 and is forecast to change by 6.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dinars
2017	648.4	66,203.1
2018	669.6	74,311.8
2019	732.3	85,384.9
2020	676.4	80,728.2
2021	687.9	87,738.9
2022	620.9	83,398.6
2023	630.3	89,158.0
2024	629.6	93,800.6
2029	558.6	107,816.3
Y-to-Y Change	US Dollars	Dinars
2017-2018	3.3%	12.2%
2018-2019	9.4%	14.9%
2019-2020	-7.6%	-5.5%
2020-2021	1.7%	8.7%
2021-2022	-9.7%	-4.9%
2022-2023	1.5%	6.9%
2023-2024	-0.1%	5.2%
CAGR 2024-2029	-2.3%	14.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Algeria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Algeria will be \$0.27 million dollars in 2023 and the lease and rental payments for the market will be \$0.06 million dollars. The operating expenses for this market is expected to reach \$0.16 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	267.24
Operating Expenses (\$1,000)	158.83
Employer Costs for Fringe Benefits (\$1,000)	46.64
Contract Labor Costs including Temporary Help (\$1,000)	6.93
Cost of Insurance (\$1,000)	10.08
Taxes and License Fees (\$1,000)	12.61
Lease and Rental Payments (\$1,000)	56.09

## Cost of Services Estimates

The cost of transportation for this market in Algeria will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	14.50
Cost of Purchased Repair and Maintenance Services (\$1,000)	10.71
Cost of Purchased Printing Services (\$1,000)	3.78
Cost of Purchased Advertising and Promotional Services (\$1,000)	32.14
Cost of Purchased Legal Services (\$1,000)	1.89
Cost of Purchased Accounting and Auditing Services (\$1,000)	2.52

\*2022-2023 Forecasts

Source: Barnes Reports



# Angola

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

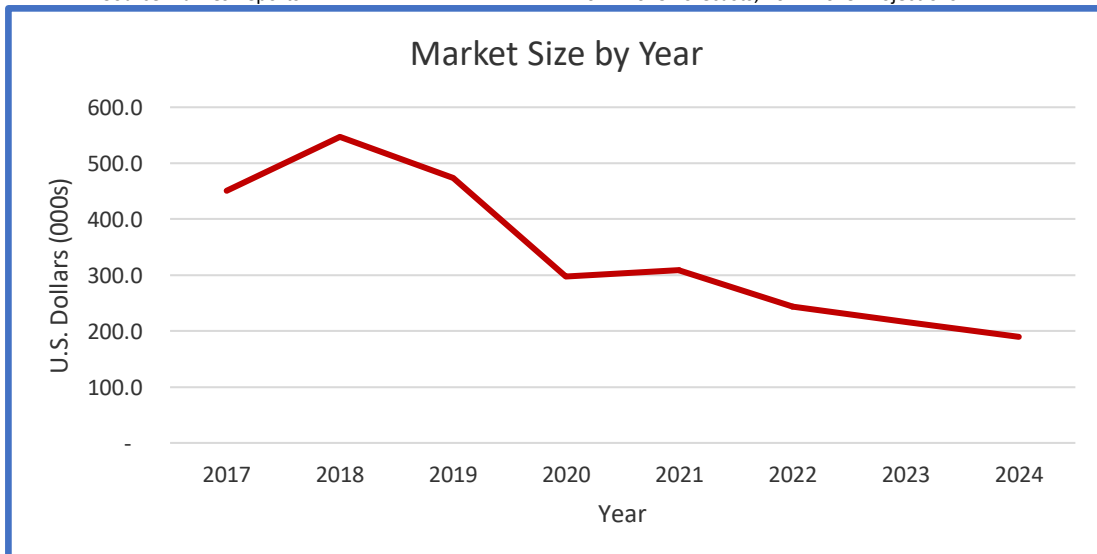
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this equipment in Angola is estimated to be \$0.2 million dollars in 2023 and is expected to change by -12.5 percent from 2023 to 2024. The market will be 194.1 million Kwanzas in 2023 and is forecast to change by 21.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Kwanzas
2017	450.7	66,424.3
2018	547.1	90,774.1
2019	473.2	119,651.2
2020	296.9	108,326.4
2021	308.4	147,363.6
2022	243.8	159,467.1
2023	216.7	194,082.7
2024	189.6	232,458.9
2029	86.7	510,970.5
Y-to-Y Change	US Dollars	Kwanzas
2017-2018	21.4%	36.7%
2018-2019	-13.5%	31.8%
2019-2020	-37.3%	-9.5%
2020-2021	3.9%	36.0%
2021-2022	-21.0%	8.2%
2022-2023	-11.1%	21.7%
2023-2024	-12.5%	19.8%
CAGR 2024-2029	-10.9%	119.8%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Angola

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Angola will be \$0.09 million dollars in 2023 and the lease and rental payments for the market will be \$0.02 million dollars. The operating expenses for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	91.88
Operating Expenses (\$1,000)	54.61
Employer Costs for Fringe Benefits (\$1,000)	16.04
Contract Labor Costs including Temporary Help (\$1,000)	2.38
Cost of Insurance (\$1,000)	3.47
Taxes and License Fees (\$1,000)	4.33
Lease and Rental Payments (\$1,000)	19.29

## Cost of Services Estimates

The cost of transportation for this market in Angola will be \$0.00 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	4.98
Cost of Purchased Repair and Maintenance Services (\$1,000)	3.68
Cost of Purchased Printing Services (\$1,000)	1.30
Cost of Purchased Advertising and Promotional Services (\$1,000)	11.05
Cost of Purchased Legal Services (\$1,000)	0.65
Cost of Purchased Accounting and Auditing Services (\$1,000)	0.87

\*2022-2023 Forecasts

Source: Barnes Reports

# Argentina

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

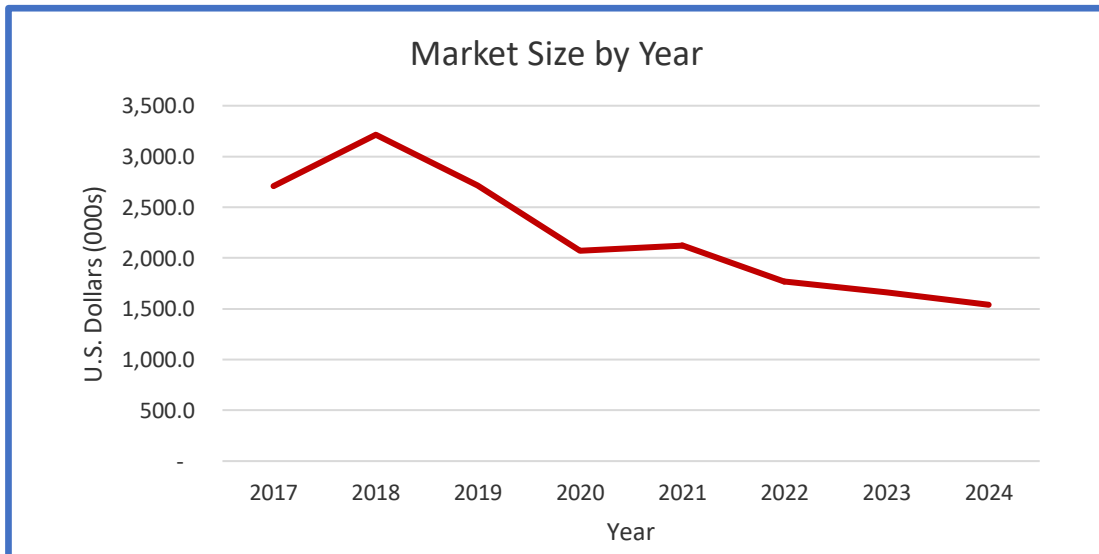
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this equipment in Argentina is estimated to be \$1.7 million dollars in 2023 and is expected to change by -7.5 percent from 2023 to 2024. The market will be 191.6 million Pesos in 2023 and is forecast to change by 29.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Pesos
2017	2,710.1	36,303.6
2018	3,214.1	53,234.1
2019	2,712.4	76,204.0
2020	2,068.7	99,602.7
2021	2,124.7	129,441.8
2022	1,767.7	148,358.5
2023	1,664.3	191,577.8
2024	1,539.8	241,719.0
2029	783.9	664,055.4
Y-to-Y Change	US Dollars	Pesos
2017-2018	18.6%	46.6%
2018-2019	-15.6%	43.1%
2019-2020	-23.7%	30.7%
2020-2021	2.7%	30.0%
2021-2022	-16.8%	14.6%
2022-2023	-5.8%	29.1%
2023-2024	-7.5%	26.2%
CAGR 2024-2029	-9.8%	174.7%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Argentina

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Argentina will be \$0.71 million dollars in 2023 and the lease and rental payments for the market will be \$0.15 million dollars. The operating expenses for this market is expected to reach \$0.42 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	705.68
Operating Expenses (\$1,000)	419.41
Employer Costs for Fringe Benefits (\$1,000)	123.16
Contract Labor Costs including Temporary Help (\$1,000)	18.31
Cost of Insurance (\$1,000)	26.63
Taxes and License Fees (\$1,000)	33.29
Lease and Rental Payments (\$1,000)	148.13

## Cost of Services Estimates

The cost of transportation for this market in Argentina will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	38.28
Cost of Purchased Repair and Maintenance Services (\$1,000)	28.29
Cost of Purchased Printing Services (\$1,000)	9.99
Cost of Purchased Advertising and Promotional Services (\$1,000)	84.88
Cost of Purchased Legal Services (\$1,000)	4.99
Cost of Purchased Accounting and Auditing Services (\$1,000)	6.66

\*2022-2023 Forecasts

Source: Barnes Reports

# Australia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

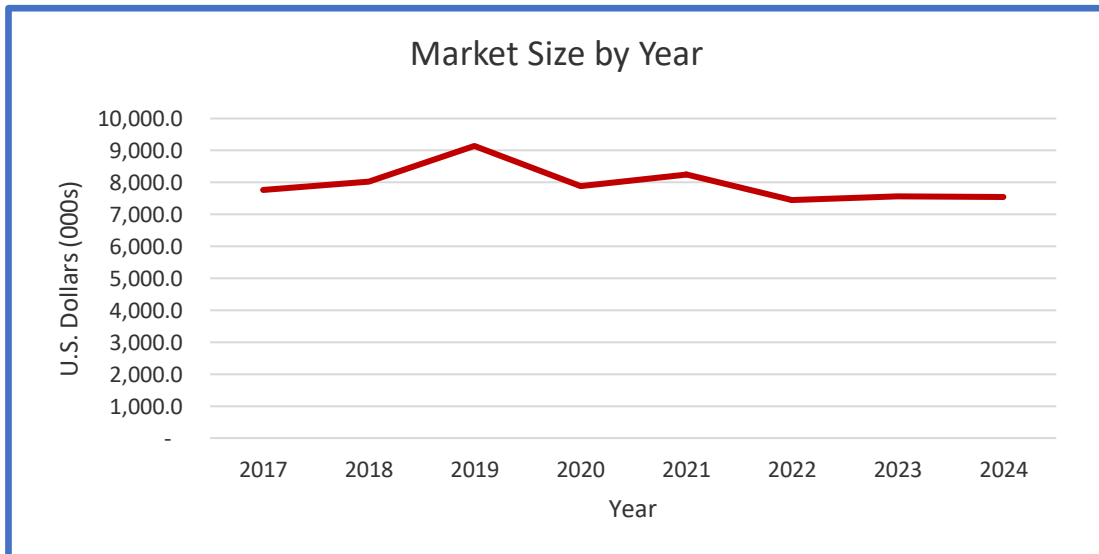
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this equipment in Australia is estimated to be \$7.6 million dollars in 2023 and is expected to change by -0.1 percent from 2023 to 2024. The market will be 12 million Dollars in 2023 and is forecast to change by 6.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	7,755.0	9,280.9
2018	8,029.5	10,646.3
2019	9,141.0	11,792.9
2020	7,882.0	11,020.6
2021	8,251.8	11,979.2
2022	7,447.9	11,297.7
2023	7,560.5	11,983.7
2024	7,552.9	12,509.3
2029	6,701.6	13,825.9
Y-to-Y Change	US Dollars	Dollars
2017-2018	3.5%	14.7%
2018-2019	13.8%	10.8%
2019-2020	-13.8%	-6.5%
2020-2021	4.7%	8.7%
2021-2022	-9.7%	-5.7%
2022-2023	1.5%	6.1%
2023-2024	-0.1%	4.4%
CAGR 2024-2029	-2.3%	10.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Australia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Australia will be \$3.21 million dollars in 2023 and the lease and rental payments for the market will be \$0.67 million dollars. The operating expenses for this market is expected to reach \$1.91 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	3,205.67
Operating Expenses (\$1,000)	1,905.26
Employer Costs for Fringe Benefits (\$1,000)	559.48
Contract Labor Costs including Temporary Help (\$1,000)	83.17
Cost of Insurance (\$1,000)	120.97
Taxes and License Fees (\$1,000)	151.21
Lease and Rental Payments (\$1,000)	672.89

## Cost of Services Estimates

The cost of transportation for this market in Australia will be \$0.17 million dollars in 2023 and the cost of printing services for the market will be \$0.05 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.13 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	173.89
Cost of Purchased Repair and Maintenance Services (\$1,000)	128.53
Cost of Purchased Printing Services (\$1,000)	45.36
Cost of Purchased Advertising and Promotional Services (\$1,000)	385.59
Cost of Purchased Legal Services (\$1,000)	22.68
Cost of Purchased Accounting and Auditing Services (\$1,000)	30.24

\*2022-2023 Forecasts

Source: Barnes Reports

# Austria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

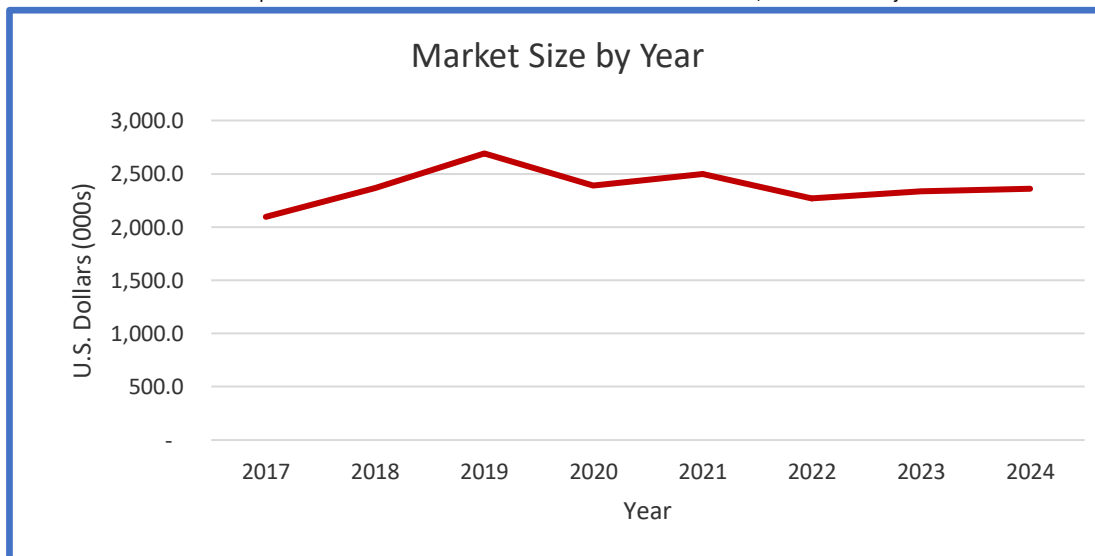
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this equipment in Austria is estimated to be \$2.3 million dollars in 2023 and is expected to change by 1.2 percent from 2023 to 2024. The market will be 2.2 million Euros in 2023 and is forecast to change by 4.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	2,095.8	1,885.5
2018	2,363.6	2,092.3
2019	2,690.7	2,278.4
2020	2,388.0	2,133.1
2021	2,497.9	2,266.6
2022	2,268.3	2,105.7
2023	2,333.5	2,200.3
2024	2,361.0	2,262.5
2029	2,359.1	2,319.6
Y-to-Y Change	US Dollars	Euros
2017-2018	12.8%	11.0%
2018-2019	13.8%	8.9%
2019-2020	-11.3%	-6.4%
2020-2021	4.6%	6.3%
2021-2022	-9.2%	-7.1%
2022-2023	2.9%	4.5%
2023-2024	1.2%	2.8%
CAGR 2024-2029	0.0%	2.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Austria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Austria will be \$0.99 million dollars in 2023 and the lease and rental payments for the market will be \$0.21 million dollars. The operating expenses for this market is expected to reach \$0.59 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	989.40
Operating Expenses (\$1,000)	588.04
Employer Costs for Fringe Benefits (\$1,000)	172.68
Contract Labor Costs including Temporary Help (\$1,000)	25.67
Cost of Insurance (\$1,000)	37.34
Taxes and License Fees (\$1,000)	46.67
Lease and Rental Payments (\$1,000)	207.68

## Cost of Services Estimates

The cost of transportation for this market in Austria will be \$0.05 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.04 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	53.67
Cost of Purchased Repair and Maintenance Services (\$1,000)	39.67
Cost of Purchased Printing Services (\$1,000)	14.00
Cost of Purchased Advertising and Promotional Services (\$1,000)	119.01
Cost of Purchased Legal Services (\$1,000)	7.00
Cost of Purchased Accounting and Auditing Services (\$1,000)	9.33

\*2022-2023 Forecasts

Source: Barnes Reports



# Bangladesh

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

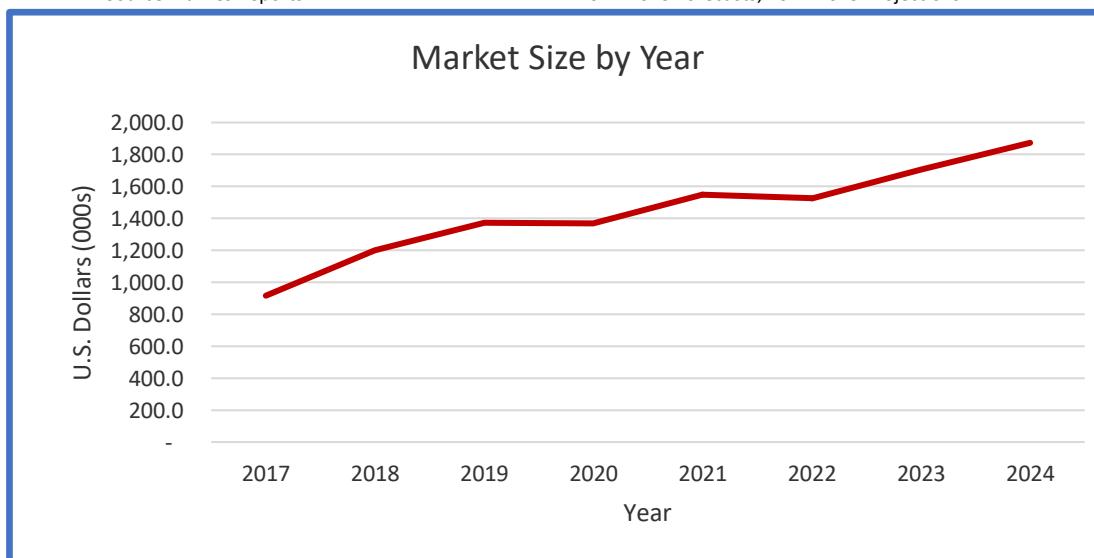
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Bangladesh is estimated to be \$1.7 million dollars in 2023 and is expected to change by 9.9 percent from 2023 to 2024. The market will be 138.3 million Takas in 2023 and is forecast to change by 11.2 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Takas
2017	916.1	79,171.8
2018	1,201.8	95,090.3
2019	1,373.4	112,785.6
2020	1,366.7	114,849.8
2021	1,548.1	126,809.9
2022	1,526.4	124,442.2
2023	1,705.0	138,347.0
2024	1,873.0	151,270.0
2029	2,824.1	222,771.9
Y-to-Y Change	US Dollars	Takas
2017-2018	31.2%	20.1%
2018-2019	14.3%	18.6%
2019-2020	-0.5%	1.8%
2020-2021	13.3%	10.4%
2021-2022	-1.4%	-1.9%
2022-2023	11.7%	11.2%
2023-2024	9.9%	9.3%
CAGR 2024-2029	10.2%	47.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Bangladesh

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Bangladesh will be \$0.72 million dollars in 2023 and the lease and rental payments for the market will be \$0.15 million dollars. The operating expenses for this market is expected to reach \$0.43 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	722.90
Operating Expenses (\$1,000)	429.65
Employer Costs for Fringe Benefits (\$1,000)	126.17
Contract Labor Costs including Temporary Help (\$1,000)	18.75
Cost of Insurance (\$1,000)	27.28
Taxes and License Fees (\$1,000)	34.10
Lease and Rental Payments (\$1,000)	151.74

## Cost of Services Estimates

The cost of transportation for this market in Bangladesh will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	39.21
Cost of Purchased Repair and Maintenance Services (\$1,000)	28.98
Cost of Purchased Printing Services (\$1,000)	10.23
Cost of Purchased Advertising and Promotional Services (\$1,000)	86.95
Cost of Purchased Legal Services (\$1,000)	5.11
Cost of Purchased Accounting and Auditing Services (\$1,000)	6.82

\*2022-2023 Forecasts

Source: Barnes Reports

# Belarus

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

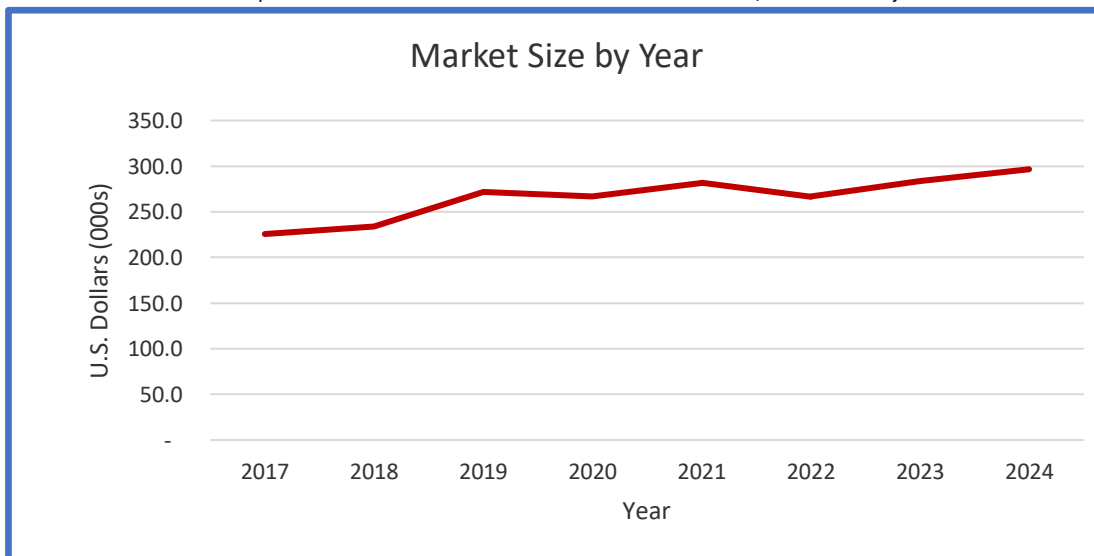
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Belarus is estimated to be \$0.3 million dollars in 2023 and is expected to change by 4.7 percent from 2023 to 2024. The market will be 0.8 million Rubles in 2023 and is forecast to change by 15.3 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rubles
2017	225.6	366.8
2018	234.1	452.3
2019	272.0	554.2
2020	266.6	557.7
2021	281.9	660.1
2022	266.5	676.8
2023	283.4	780.4
2024	296.6	885.6
2029	332.0	1,486.1
Y-to-Y Change	US Dollars	Rubles
2017-2018	3.7%	23.3%
2018-2019	16.2%	22.5%
2019-2020	-2.0%	0.6%
2020-2021	5.7%	18.4%
2021-2022	-5.4%	2.5%
2022-2023	6.3%	15.3%
2023-2024	4.7%	13.5%
CAGR 2024-2029	2.4%	67.8%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Belarus

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Belarus will be \$0.12 million dollars in 2023 and the lease and rental payments for the market will be \$0.03 million dollars. The operating expenses for this market is expected to reach \$0.07 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	120.17
Operating Expenses (\$1,000)	71.42
Employer Costs for Fringe Benefits (\$1,000)	20.97
Contract Labor Costs including Temporary Help (\$1,000)	3.12
Cost of Insurance (\$1,000)	4.53
Taxes and License Fees (\$1,000)	5.67
Lease and Rental Payments (\$1,000)	25.22

## Cost of Services Estimates

The cost of transportation for this market in Belarus will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	6.52
Cost of Purchased Repair and Maintenance Services (\$1,000)	4.82
Cost of Purchased Printing Services (\$1,000)	1.70
Cost of Purchased Advertising and Promotional Services (\$1,000)	14.45
Cost of Purchased Legal Services (\$1,000)	0.85
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.13

\*2022-2023 Forecasts

Source: Barnes Reports

# Belgium

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

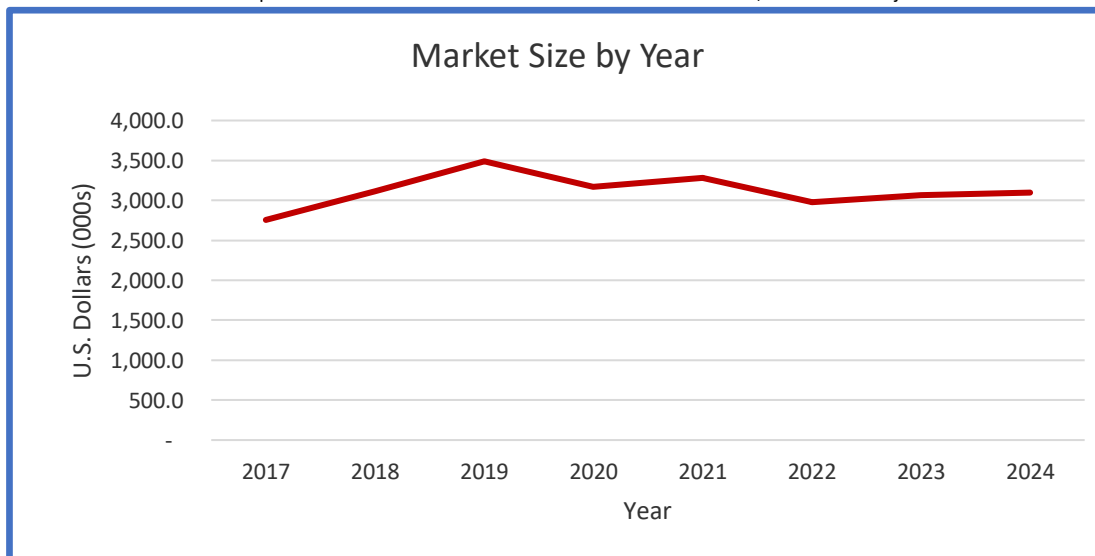
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Belgium is estimated to be \$3.1 million dollars in 2023 and is expected to change by 1.1 percent from 2023 to 2024. The market will be 2.9 million Euros in 2023 and is forecast to change by 4.3 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	2,755.6	2,491.7
2018	3,114.7	2,759.7
2019	3,489.1	2,954.5
2020	3,167.9	2,829.8
2021	3,281.5	2,970.1
2022	2,978.8	2,753.9
2023	3,063.3	2,871.9
2024	3,098.3	2,947.4
2029	3,090.2	2,992.3
Y-to-Y Change	US Dollars	Euros
2017-2018	13.0%	10.8%
2018-2019	12.0%	7.1%
2019-2020	-9.2%	-4.2%
2020-2021	3.6%	5.0%
2021-2022	-9.2%	-7.3%
2022-2023	2.8%	4.3%
2023-2024	1.1%	2.6%
CAGR 2024-2029	-0.1%	1.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Belgium

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Belgium will be \$1.30 million dollars in 2023 and the lease and rental payments for the market will be \$0.27 million dollars. The operating expenses for this market is expected to reach \$0.77 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,298.84
Operating Expenses (\$1,000)	771.95
Employer Costs for Fringe Benefits (\$1,000)	226.68
Contract Labor Costs including Temporary Help (\$1,000)	33.70
Cost of Insurance (\$1,000)	49.01
Taxes and License Fees (\$1,000)	61.27
Lease and Rental Payments (\$1,000)	272.63

## Cost of Services Estimates

The cost of transportation for this market in Belgium will be \$0.07 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	70.46
Cost of Purchased Repair and Maintenance Services (\$1,000)	52.08
Cost of Purchased Printing Services (\$1,000)	18.38
Cost of Purchased Advertising and Promotional Services (\$1,000)	156.23
Cost of Purchased Legal Services (\$1,000)	9.19
Cost of Purchased Accounting and Auditing Services (\$1,000)	12.25

\*2022-2023 Forecasts

Source: Barnes Reports

# Bolivia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

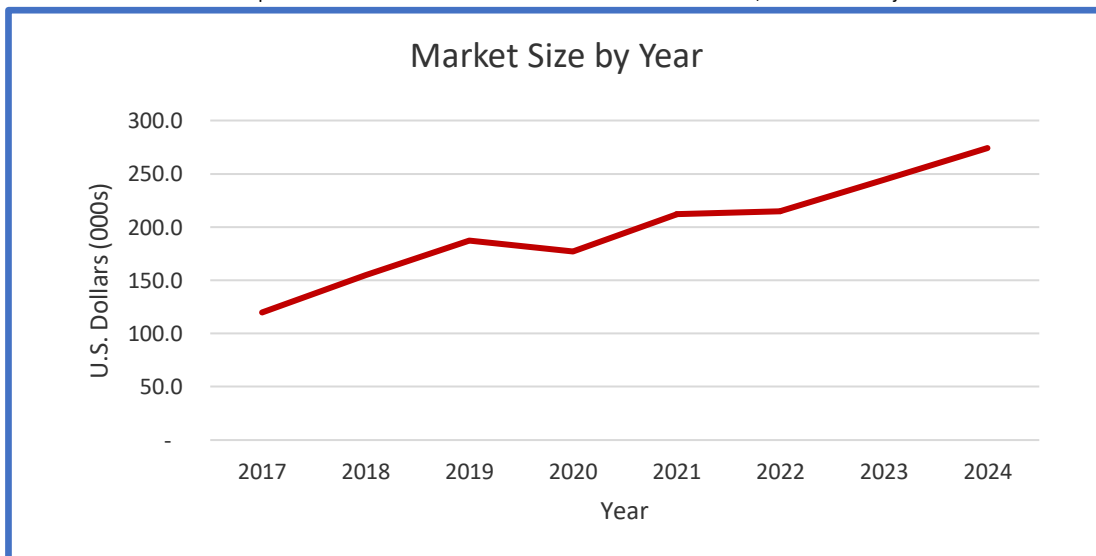
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Bolivia is estimated to be \$0.2 million dollars in 2023 and is expected to change by 12.1 percent from 2023 to 2024. The market will be 1.7 million Bolivianos in 2023 and is forecast to change by 14 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Bolivianos
2017	119.8	825.1
2018	154.5	1,067.7
2019	187.4	1,294.6
2020	177.3	1,225.1
2021	212.1	1,468.0
2022	214.8	1,488.0
2023	244.6	1,696.3
2024	274.1	1,903.1
2029	432.4	3,016.1
Y-to-Y Change	US Dollars	Bolivianos
2017-2018	29.0%	29.4%
2018-2019	21.3%	21.3%
2019-2020	-5.4%	-5.4%
2020-2021	19.6%	19.8%
2021-2022	1.3%	1.4%
2022-2023	13.9%	14.0%
2023-2024	12.1%	12.2%
CAGR 2024-2029	11.5%	58.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Bolivia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Bolivia will be \$0.10 million dollars in 2023 and the lease and rental payments for the market will be \$0.02 million dollars. The operating expenses for this market is expected to reach \$0.06 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	103.71
Operating Expenses (\$1,000)	61.64
Employer Costs for Fringe Benefits (\$1,000)	18.10
Contract Labor Costs including Temporary Help (\$1,000)	2.69
Cost of Insurance (\$1,000)	3.91
Taxes and License Fees (\$1,000)	4.89
Lease and Rental Payments (\$1,000)	21.77

## Cost of Services Estimates

The cost of transportation for this market in Bolivia will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	5.63
Cost of Purchased Repair and Maintenance Services (\$1,000)	4.16
Cost of Purchased Printing Services (\$1,000)	1.47
Cost of Purchased Advertising and Promotional Services (\$1,000)	12.47
Cost of Purchased Legal Services (\$1,000)	0.73
Cost of Purchased Accounting and Auditing Services (\$1,000)	0.98

\*2022-2023 Forecasts

Source: Barnes Reports



# Brazil

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

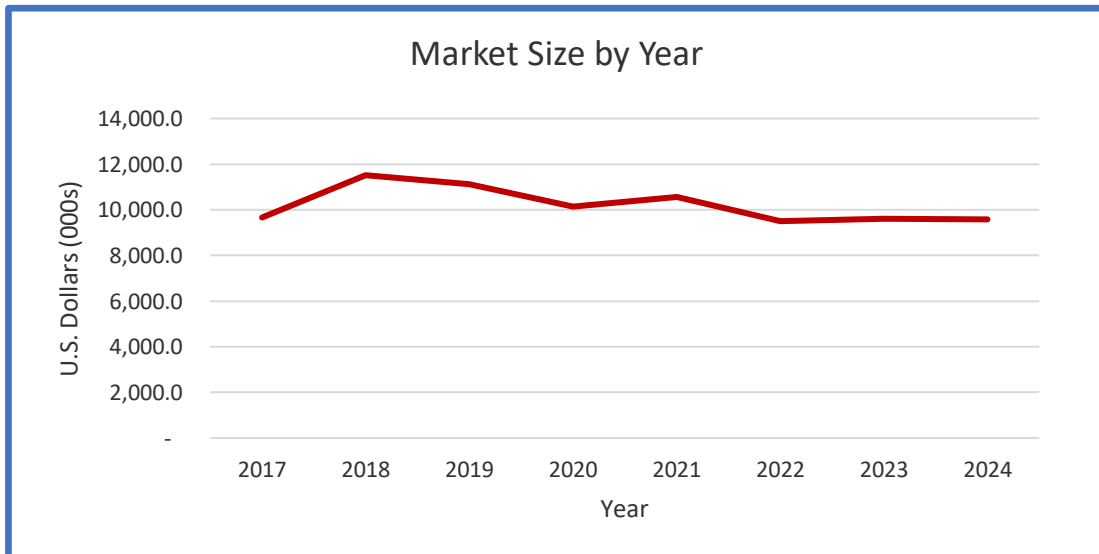
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Brazil is estimated to be \$9.6 million dollars in 2023 and is expected to change by -0.5 percent from 2023 to 2024. The market will be 44.5 million Reals in 2023 and is forecast to change by 7.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Reals
2017	9,672.2	32,697.7
2018	11,516.3	36,588.5
2019	11,132.3	40,675.2
2020	10,141.5	40,003.2
2021	10,565.3	43,326.1
2022	9,502.5	41,388.3
2023	9,612.3	44,467.4
2024	9,569.0	47,016.3
2029	8,342.5	55,403.5
Y-to-Y Change	US Dollars	Reals
2017-2018	19.1%	11.9%
2018-2019	-3.3%	11.2%
2019-2020	-8.9%	-1.7%
2020-2021	4.2%	8.3%
2021-2022	-10.1%	-4.5%
2022-2023	1.2%	7.4%
2023-2024	-0.5%	5.7%
CAGR 2024-2029	-2.6%	17.8%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Brazil

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Brazil will be \$4.08 million dollars in 2023 and the lease and rental payments for the market will be \$0.86 million dollars. The operating expenses for this market is expected to reach \$2.42 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	4,075.64
Operating Expenses (\$1,000)	2,422.31
Employer Costs for Fringe Benefits (\$1,000)	711.31
Contract Labor Costs including Temporary Help (\$1,000)	105.74
Cost of Insurance (\$1,000)	153.80
Taxes and License Fees (\$1,000)	192.25
Lease and Rental Payments (\$1,000)	855.50

## Cost of Services Estimates

The cost of transportation for this market in Brazil will be \$0.22 million dollars in 2023 and the cost of printing services for the market will be \$0.06 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.16 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	221.08
Cost of Purchased Repair and Maintenance Services (\$1,000)	163.41
Cost of Purchased Printing Services (\$1,000)	57.67
Cost of Purchased Advertising and Promotional Services (\$1,000)	490.23
Cost of Purchased Legal Services (\$1,000)	28.84
Cost of Purchased Accounting and Auditing Services (\$1,000)	38.45

\*2022-2023 Forecasts

Source: Barnes Reports

# Bulgaria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

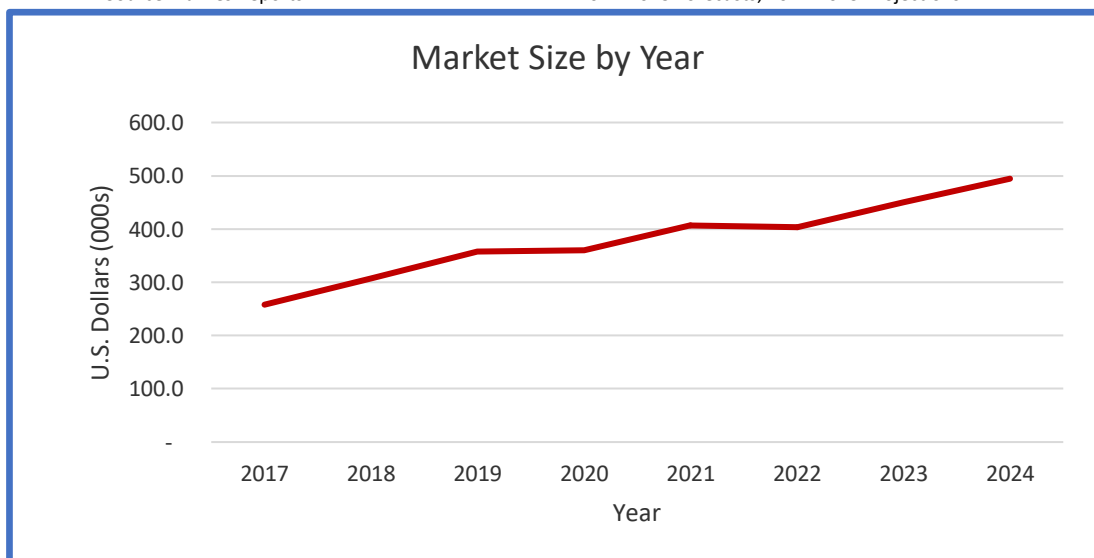
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Bulgaria is estimated to be \$0.5 million dollars in 2023 and is expected to change by 9.8 percent from 2023 to 2024. The market will be 0.7 million Levs in 2023 and is forecast to change by 9.8 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Levs
2017	257.9	470.6
2018	307.4	526.9
2019	357.3	592.0
2020	360.2	629.2
2021	406.6	677.0
2022	403.5	660.8
2023	450.2	725.4
2024	494.5	783.8
2029	704.5	1,028.8
Y-to-Y Change	US Dollars	Levs
2017-2018	19.2%	12.0%
2018-2019	16.2%	12.4%
2019-2020	0.8%	6.3%
2020-2021	12.9%	7.6%
2021-2022	-0.8%	-2.4%
2022-2023	11.6%	9.8%
2023-2024	9.8%	8.0%
CAGR 2024-2029	8.5%	31.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Bulgaria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Bulgaria will be \$0.19 million dollars in 2023 and the lease and rental payments for the market will be \$0.04 million dollars. The operating expenses for this market is expected to reach \$0.11 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	190.90
Operating Expenses (\$1,000)	113.46
Employer Costs for Fringe Benefits (\$1,000)	33.32
Contract Labor Costs including Temporary Help (\$1,000)	4.95
Cost of Insurance (\$1,000)	7.20
Taxes and License Fees (\$1,000)	9.00
Lease and Rental Payments (\$1,000)	40.07

## Cost of Services Estimates

The cost of transportation for this market in Bulgaria will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	10.36
Cost of Purchased Repair and Maintenance Services (\$1,000)	7.65
Cost of Purchased Printing Services (\$1,000)	2.70
Cost of Purchased Advertising and Promotional Services (\$1,000)	22.96
Cost of Purchased Legal Services (\$1,000)	1.35
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.80

\*2022-2023 Forecasts

Source: Barnes Reports

# Canada

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

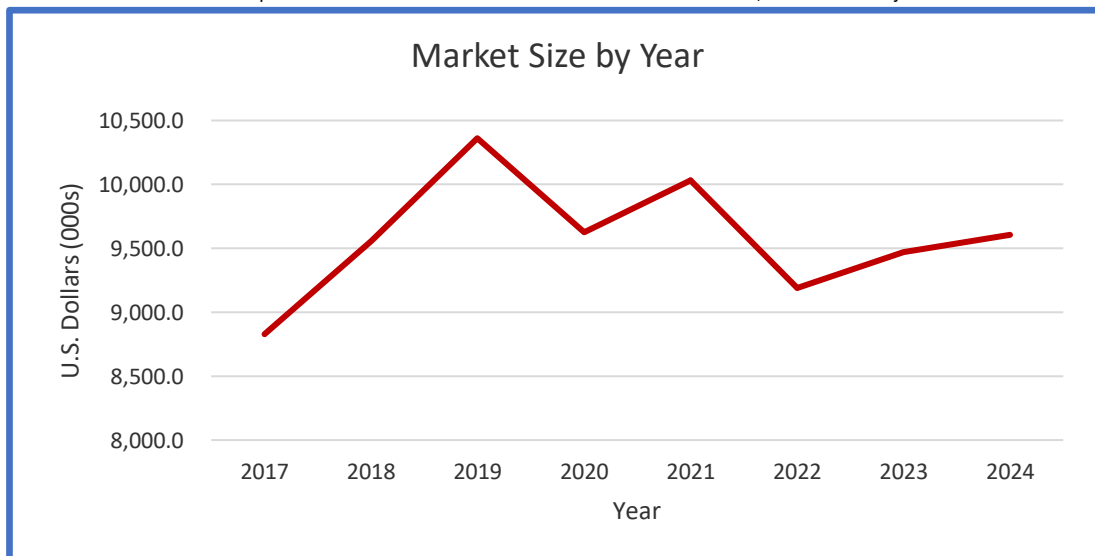
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Canada is estimated to be \$9.5 million dollars in 2023 and is expected to change by 1.4 percent from 2023 to 2024. The market will be 13 million Dollars in 2023 and is forecast to change by 4.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	8,828.2	11,210.3
2018	9,557.6	12,382.5
2019	10,361.3	13,425.7
2020	9,624.3	12,769.4
2021	10,031.8	13,445.3
2022	9,191.4	12,482.5
2023	9,471.7	13,033.7
2024	9,605.3	13,392.9
2029	9,187.4	13,682.9
Y-to-Y Change	US Dollars	Dollars
2017-2018	8.3%	10.5%
2018-2019	8.4%	8.4%
2019-2020	-7.1%	-4.9%
2020-2021	4.2%	5.3%
2021-2022	-8.4%	-7.2%
2022-2023	3.0%	4.4%
2023-2024	1.4%	2.8%
CAGR 2024-2029	-0.9%	2.2%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Canada

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Canada will be \$4.02 million dollars in 2023 and the lease and rental payments for the market will be \$0.84 million dollars. The operating expenses for this market is expected to reach \$2.39 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	4,015.98
Operating Expenses (\$1,000)	2,386.86
Employer Costs for Fringe Benefits (\$1,000)	700.90
Contract Labor Costs including Temporary Help (\$1,000)	104.19
Cost of Insurance (\$1,000)	151.55
Taxes and License Fees (\$1,000)	189.43
Lease and Rental Payments (\$1,000)	842.98

## Cost of Services Estimates

The cost of transportation for this market in Canada will be \$0.22 million dollars in 2023 and the cost of printing services for the market will be \$0.06 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.16 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	217.85
Cost of Purchased Repair and Maintenance Services (\$1,000)	161.02
Cost of Purchased Printing Services (\$1,000)	56.83
Cost of Purchased Advertising and Promotional Services (\$1,000)	483.05
Cost of Purchased Legal Services (\$1,000)	28.41
Cost of Purchased Accounting and Auditing Services (\$1,000)	37.89

\*2022-2023 Forecasts

Source: Barnes Reports

# Chile

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

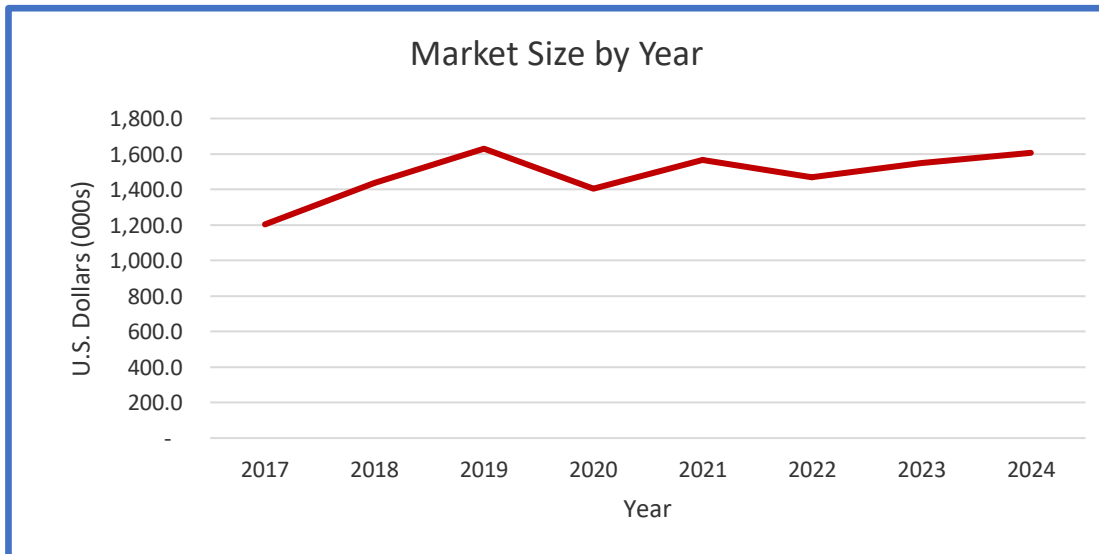
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Chile is estimated to be \$1.5 million dollars in 2023 and is expected to change by 3.8 percent from 2023 to 2024. The market will be 1091.5 million Pesos in 2023 and is forecast to change by 6.8 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Pesos
2017	1,203.6	807,522.1
2018	1,436.7	934,508.0
2019	1,630.0	1,045,270.9
2020	1,403.6	986,578.0
2021	1,566.4	1,076,427.7
2022	1,468.7	1,022,075.9
2023	1,548.9	1,091,481.9
2024	1,607.5	1,147,079.3
2029	1,725.9	1,311,386.9
Y-to-Y Change	US Dollars	Pesos
2017-2018	19.4%	15.7%
2018-2019	13.5%	11.9%
2019-2020	-13.9%	-5.6%
2020-2021	11.6%	9.1%
2021-2022	-6.2%	-5.0%
2022-2023	5.5%	6.8%
2023-2024	3.8%	5.1%
CAGR 2024-2029	1.5%	14.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Chile

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Chile will be \$0.66 million dollars in 2023 and the lease and rental payments for the market will be \$0.14 million dollars. The operating expenses for this market is expected to reach \$0.39 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	656.74
Operating Expenses (\$1,000)	390.32
Employer Costs for Fringe Benefits (\$1,000)	114.62
Contract Labor Costs including Temporary Help (\$1,000)	17.04
Cost of Insurance (\$1,000)	24.78
Taxes and License Fees (\$1,000)	30.98
Lease and Rental Payments (\$1,000)	137.85

## Cost of Services Estimates

The cost of transportation for this market in Chile will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	35.62
Cost of Purchased Repair and Maintenance Services (\$1,000)	26.33
Cost of Purchased Printing Services (\$1,000)	9.29
Cost of Purchased Advertising and Promotional Services (\$1,000)	78.99
Cost of Purchased Legal Services (\$1,000)	4.65
Cost of Purchased Accounting and Auditing Services (\$1,000)	6.20

\*2022-2023 Forecasts

Source: Barnes Reports



# China

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in China is estimated to be \$78.2 million dollars in 2023 and is expected to change by 8.5 percent from 2023 to 2024. The market will be 560.1 million Yuans in 2023 and is forecast to change by 12 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Yuans
2017	46,340.8	303,224.3
2018	55,410.0	369,427.0
2019	66,891.5	442,554.2
2020	66,238.4	457,601.6
2021	72,823.7	505,880.2
2022	70,887.3	500,129.1
2023	78,172.1	560,149.6
2024	84,784.3	617,030.7
2029	119,902.8	943,004.6
Y-to-Y Change	US Dollars	Yuans
2017-2018	19.6%	21.8%
2018-2019	20.7%	19.8%
2019-2020	-1.0%	3.4%
2020-2021	9.9%	10.6%
2021-2022	-2.7%	-1.1%
2022-2023	10.3%	12.0%
2023-2024	8.5%	10.2%
CAGR 2024-2029	8.3%	52.8%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# China

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in China will be \$33.14 million dollars in 2023 and the lease and rental payments for the market will be \$6.96 million dollars. The operating expenses for this market is expected to reach \$19.70 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	33,144.95
Operating Expenses (\$1,000)	19,699.36
Employer Costs for Fringe Benefits (\$1,000)	5,784.73
Contract Labor Costs including Temporary Help (\$1,000)	859.89
Cost of Insurance (\$1,000)	1,250.75
Taxes and License Fees (\$1,000)	1,563.44
Lease and Rental Payments (\$1,000)	6,957.31

## Cost of Services Estimates

The cost of transportation for this market in China will be \$1.80 million dollars in 2023 and the cost of printing services for the market will be \$0.47 million dollars. The cost of repair and maintenance for this market is expected to reach \$1.33 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	1,797.96
Cost of Purchased Repair and Maintenance Services (\$1,000)	1,328.92
Cost of Purchased Printing Services (\$1,000)	469.03
Cost of Purchased Advertising and Promotional Services (\$1,000)	3,986.77
Cost of Purchased Legal Services (\$1,000)	234.52
Cost of Purchased Accounting and Auditing Services (\$1,000)	312.69

\*2022-2023 Forecasts

Source: Barnes Reports

# Colombia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

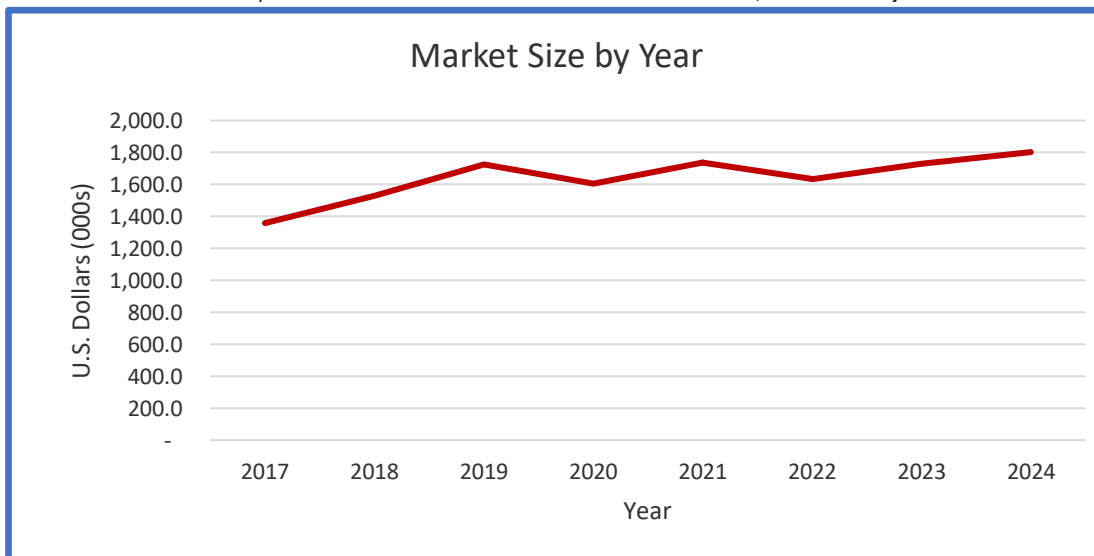
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Colombia is estimated to be \$1.7 million dollars in 2023 and is expected to change by 4.2 percent from 2023 to 2024. The market will be 6221.5 million Pesos in 2023 and is forecast to change by 10.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Pesos
2017	1,357.9	3,909,515.7
2018	1,530.1	4,514,569.5
2019	1,724.3	5,096,539.6
2020	1,606.3	5,269,943.5
2021	1,736.4	5,771,900.1
2022	1,634.3	5,650,545.5
2023	1,730.0	6,221,528.7
2024	1,802.2	6,741,356.5
2029	1,971.7	8,979,482.4
Y-to-Y Change	US Dollars	Pesos
2017-2018	12.7%	15.5%
2018-2019	12.7%	12.9%
2019-2020	-6.8%	3.4%
2020-2021	8.1%	9.5%
2021-2022	-5.9%	-2.1%
2022-2023	5.9%	10.1%
2023-2024	4.2%	8.4%
CAGR 2024-2029	1.9%	33.2%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Colombia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Colombia will be \$0.73 million dollars in 2023 and the lease and rental payments for the market will be \$0.15 million dollars. The operating expenses for this market is expected to reach \$0.44 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	733.50
Operating Expenses (\$1,000)	435.95
Employer Costs for Fringe Benefits (\$1,000)	128.02
Contract Labor Costs including Temporary Help (\$1,000)	19.03
Cost of Insurance (\$1,000)	27.68
Taxes and License Fees (\$1,000)	34.60
Lease and Rental Payments (\$1,000)	153.97

## Cost of Services Estimates

The cost of transportation for this market in Colombia will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	39.79
Cost of Purchased Repair and Maintenance Services (\$1,000)	29.41
Cost of Purchased Printing Services (\$1,000)	10.38
Cost of Purchased Advertising and Promotional Services (\$1,000)	88.23
Cost of Purchased Legal Services (\$1,000)	5.19
Cost of Purchased Accounting and Auditing Services (\$1,000)	6.92

\*2022-2023 Forecasts

Source: Barnes Reports

# Croatia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

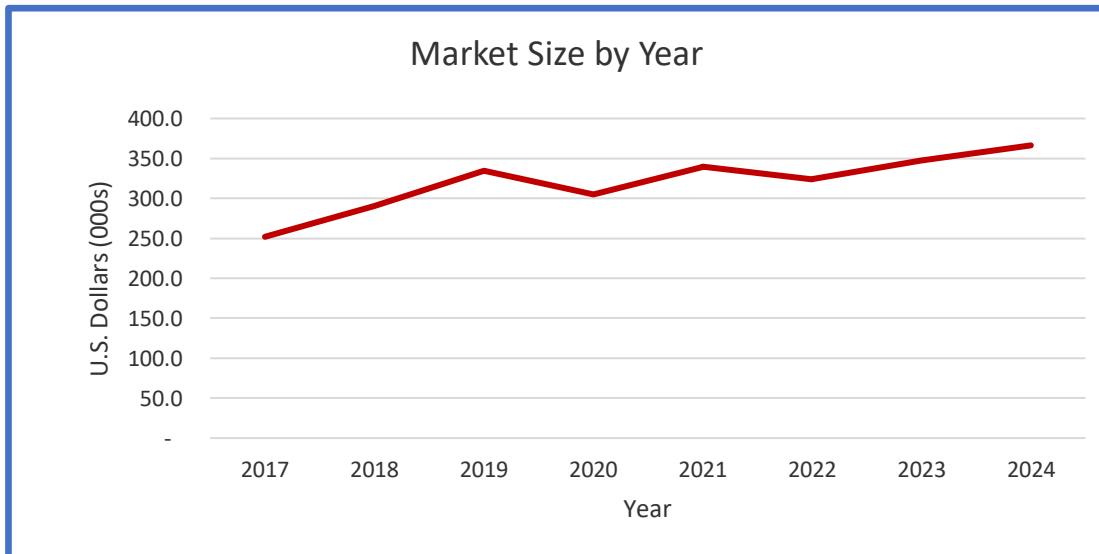
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Croatia is estimated to be \$0.3 million dollars in 2023 and is expected to change by 5.5 percent from 2023 to 2024. The market will be 2.1 million Kunas in 2023 and is forecast to change by 5.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Kunas
2017	251.9	1,729.5
2018	290.7	1,925.5
2019	334.8	2,101.9
2020	305.1	2,020.7
2021	339.8	2,151.9
2022	323.9	2,018.5
2023	347.2	2,129.4
2024	366.3	2,210.7
2029	427.1	2,377.9
Y-to-Y Change	US Dollars	Kunas
2017-2018	15.4%	11.3%
2018-2019	15.2%	9.2%
2019-2020	-8.9%	-3.9%
2020-2021	11.4%	6.5%
2021-2022	-4.7%	-6.2%
2022-2023	7.2%	5.5%
2023-2024	5.5%	3.8%
CAGR 2024-2029	3.3%	7.6%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Croatia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Croatia will be \$0.15 million dollars in 2023 and the lease and rental payments for the market will be \$0.03 million dollars. The operating expenses for this market is expected to reach \$0.09 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	147.22
Operating Expenses (\$1,000)	87.50
Employer Costs for Fringe Benefits (\$1,000)	25.69
Contract Labor Costs including Temporary Help (\$1,000)	3.82
Cost of Insurance (\$1,000)	5.56
Taxes and License Fees (\$1,000)	6.94
Lease and Rental Payments (\$1,000)	30.90

## Cost of Services Estimates

The cost of transportation for this market in Croatia will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	7.99
Cost of Purchased Repair and Maintenance Services (\$1,000)	5.90
Cost of Purchased Printing Services (\$1,000)	2.08
Cost of Purchased Advertising and Promotional Services (\$1,000)	17.71
Cost of Purchased Legal Services (\$1,000)	1.04
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.39

\*2022-2023 Forecasts

Source: Barnes Reports

# Czech Republic

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

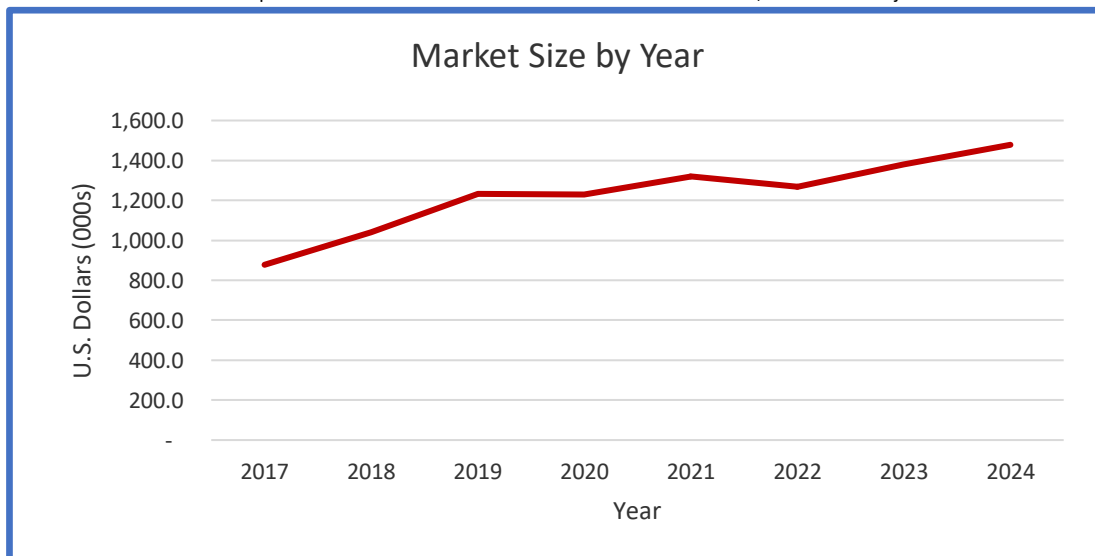
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Czech Republic is estimated to be \$1.4 million dollars in 2023 and is expected to change by 7.1 percent from 2023 to 2024. The market will be 30.6 million Korunas in 2023 and is forecast to change by 7.8 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Korunas
2017	877.6	21,816.2
2018	1,040.2	24,314.9
2019	1,233.1	26,795.5
2020	1,229.6	28,198.2
2021	1,320.1	29,637.0
2022	1,268.5	28,418.6
2023	1,380.8	30,648.4
2024	1,478.4	32,527.9
2029	1,959.6	39,061.5
Y-to-Y Change	US Dollars	Korunas
2017-2018	18.5%	11.5%
2018-2019	18.6%	10.2%
2019-2020	-0.3%	5.2%
2020-2021	7.4%	5.1%
2021-2022	-3.9%	-4.1%
2022-2023	8.9%	7.8%
2023-2024	7.1%	6.1%
CAGR 2024-2029	6.5%	20.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Czech Republic

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Czech Republic will be \$0.59 million dollars in 2023 and the lease and rental payments for the market will be \$0.12 million dollars. The operating expenses for this market is expected to reach \$0.35 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	585.48
Operating Expenses (\$1,000)	347.97
Employer Costs for Fringe Benefits (\$1,000)	102.18
Contract Labor Costs including Temporary Help (\$1,000)	15.19
Cost of Insurance (\$1,000)	22.09
Taxes and License Fees (\$1,000)	27.62
Lease and Rental Payments (\$1,000)	122.90

## Cost of Services Estimates

The cost of transportation for this market in Czech Republic will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	31.76
Cost of Purchased Repair and Maintenance Services (\$1,000)	23.47
Cost of Purchased Printing Services (\$1,000)	8.29
Cost of Purchased Advertising and Promotional Services (\$1,000)	70.42
Cost of Purchased Legal Services (\$1,000)	4.14
Cost of Purchased Accounting and Auditing Services (\$1,000)	5.52

\*2022-2023 Forecasts

Source: Barnes Reports



# Denmark

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

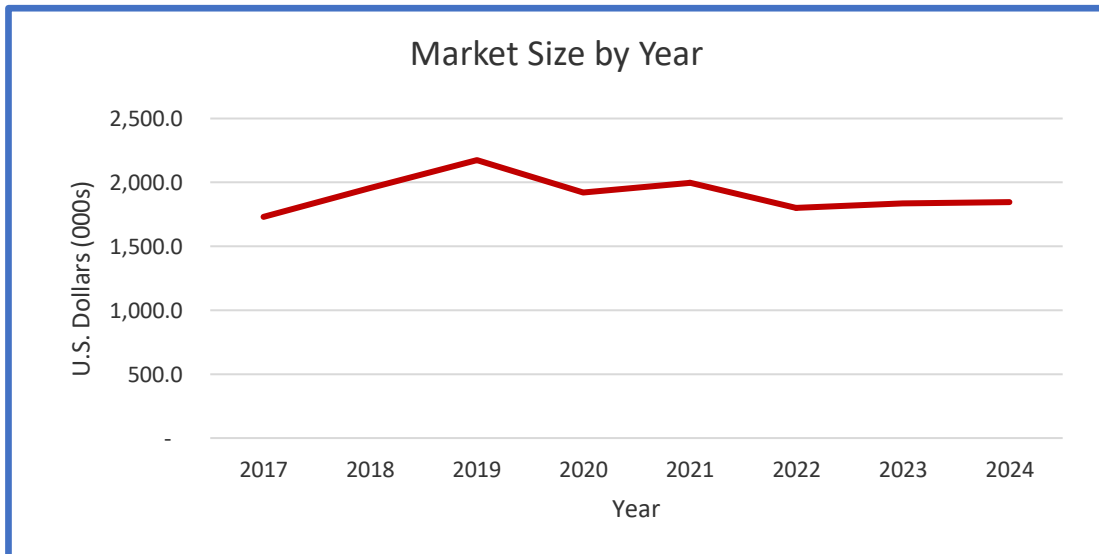
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Denmark is estimated to be \$1.8 million dollars in 2023 and is expected to change by 0.4 percent from 2023 to 2024. The market will be 13 million Kroner in 2023 and is forecast to change by 3.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Krones
2017	1,730.4	11,544.3
2018	1,957.2	12,922.9
2019	2,174.4	13,730.4
2020	1,921.7	12,816.5
2021	1,998.0	13,574.2
2022	1,800.2	12,538.5
2023	1,837.6	13,026.0
2024	1,844.8	13,317.3
2029	1,772.7	13,265.1
Y-to-Y Change	US Dollars	Krones
2017-2018	13.1%	11.9%
2018-2019	11.1%	6.2%
2019-2020	-11.6%	-6.7%
2020-2021	4.0%	5.9%
2021-2022	-9.9%	-7.6%
2022-2023	2.1%	3.9%
2023-2024	0.4%	2.2%
CAGR 2024-2029	-0.8%	-0.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Denmark

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Denmark will be \$0.78 million dollars in 2023 and the lease and rental payments for the market will be \$0.16 million dollars. The operating expenses for this market is expected to reach \$0.46 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	779.13
Operating Expenses (\$1,000)	463.07
Employer Costs for Fringe Benefits (\$1,000)	135.98
Contract Labor Costs including Temporary Help (\$1,000)	20.21
Cost of Insurance (\$1,000)	29.40
Taxes and License Fees (\$1,000)	36.75
Lease and Rental Payments (\$1,000)	163.54

## Cost of Services Estimates

The cost of transportation for this market in Denmark will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	42.26
Cost of Purchased Repair and Maintenance Services (\$1,000)	31.24
Cost of Purchased Printing Services (\$1,000)	11.03
Cost of Purchased Advertising and Promotional Services (\$1,000)	93.72
Cost of Purchased Legal Services (\$1,000)	5.51
Cost of Purchased Accounting and Auditing Services (\$1,000)	7.35

\*2022-2023 Forecasts

Source: Barnes Reports

# Ecuador

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

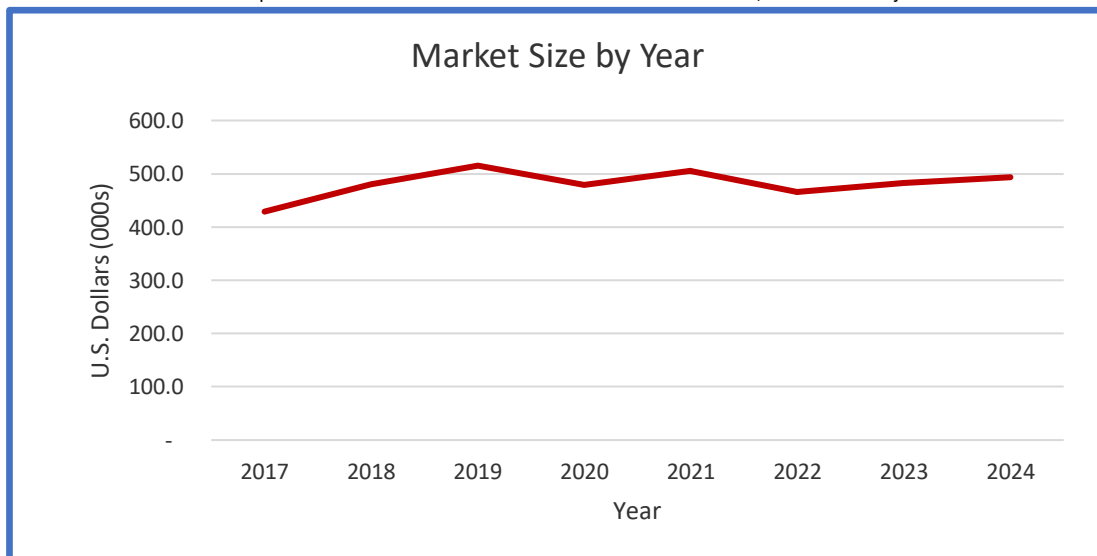
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Ecuador is estimated to be \$0.5 million dollars in 2023 and is expected to change by 2.1 percent from 2023 to 2024. The market will be 0.5 million Dollars in 2023 and is forecast to change by 4.8 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	429.0	414.5
2018	480.1	480.1
2019	515.3	515.3
2020	478.7	478.7
2021	505.1	513.9
2022	465.8	478.7
2023	483.0	501.6
2024	493.0	517.2
2029	486.7	537.6
Y-to-Y Change	US Dollars	Dollars
2017-2018	11.9%	15.8%
2018-2019	7.3%	7.3%
2019-2020	-7.1%	-7.1%
2020-2021	5.5%	7.3%
2021-2022	-7.8%	-6.8%
2022-2023	3.7%	4.8%
2023-2024	2.1%	3.1%
CAGR 2024-2029	-0.3%	3.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Ecuador

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Ecuador will be \$0.20 million dollars in 2023 and the lease and rental payments for the market will be \$0.04 million dollars. The operating expenses for this market is expected to reach \$0.12 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	204.80
Operating Expenses (\$1,000)	121.72
Employer Costs for Fringe Benefits (\$1,000)	35.74
Contract Labor Costs including Temporary Help (\$1,000)	5.31
Cost of Insurance (\$1,000)	7.73
Taxes and License Fees (\$1,000)	9.66
Lease and Rental Payments (\$1,000)	42.99

## Cost of Services Estimates

The cost of transportation for this market in Ecuador will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	11.11
Cost of Purchased Repair and Maintenance Services (\$1,000)	8.21
Cost of Purchased Printing Services (\$1,000)	2.90
Cost of Purchased Advertising and Promotional Services (\$1,000)	24.63
Cost of Purchased Legal Services (\$1,000)	1.45
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.93

\*2022-2023 Forecasts

Source: Barnes Reports

# Egypt

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

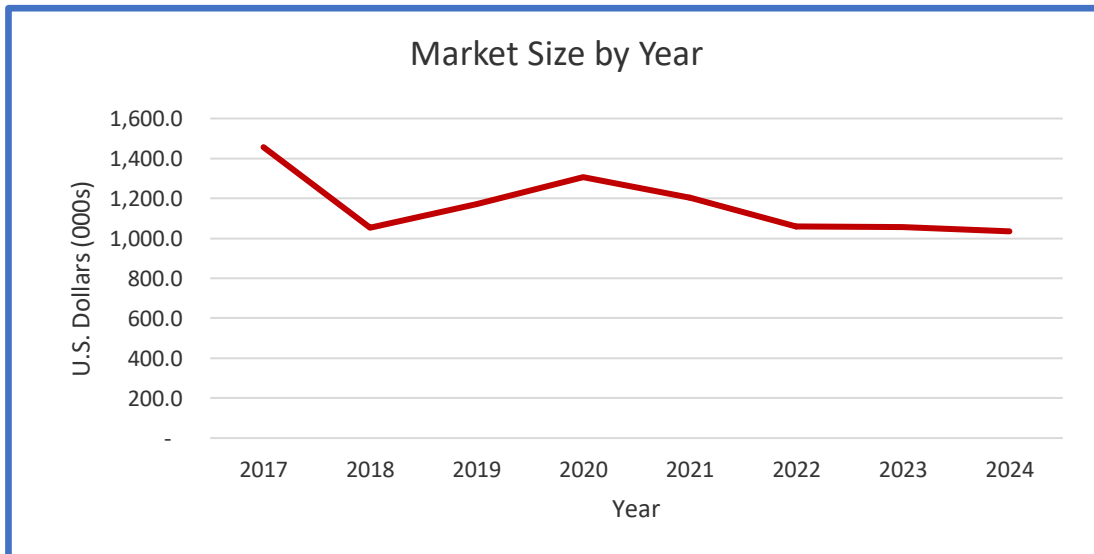
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Egypt is estimated to be \$1.1 million dollars in 2023 and is expected to change by -1.9 percent from 2023 to 2024. The market will be 33.2 million Pounds in 2023 and is forecast to change by 16.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Pounds
2017	1,456.4	11,535.0
2018	1,054.4	15,545.4
2019	1,171.4	20,717.4
2020	1,307.5	22,959.6
2021	1,204.0	27,602.0
2022	1,059.1	28,528.2
2023	1,055.7	33,220.3
2024	1,035.1	37,797.7
2029	758.2	61,921.2
Y-to-Y Change	US Dollars	Pounds
2017-2018	-27.6%	34.8%
2018-2019	11.1%	33.3%
2019-2020	11.6%	10.8%
2020-2021	-7.9%	20.2%
2021-2022	-12.0%	3.4%
2022-2023	-0.3%	16.4%
2023-2024	-1.9%	13.8%
CAGR 2024-2029	-5.3%	63.8%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Egypt

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Egypt will be \$0.45 million dollars in 2023 and the lease and rental payments for the market will be \$0.09 million dollars. The operating expenses for this market is expected to reach \$0.27 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	447.60
Operating Expenses (\$1,000)	266.03
Employer Costs for Fringe Benefits (\$1,000)	78.12
Contract Labor Costs including Temporary Help (\$1,000)	11.61
Cost of Insurance (\$1,000)	16.89
Taxes and License Fees (\$1,000)	21.11
Lease and Rental Payments (\$1,000)	93.95

## Cost of Services Estimates

The cost of transportation for this market in Egypt will be \$0.02 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	24.28
Cost of Purchased Repair and Maintenance Services (\$1,000)	17.95
Cost of Purchased Printing Services (\$1,000)	6.33
Cost of Purchased Advertising and Promotional Services (\$1,000)	53.84
Cost of Purchased Legal Services (\$1,000)	3.17
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.22

\*2022-2023 Forecasts

Source: Barnes Reports

# Finland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

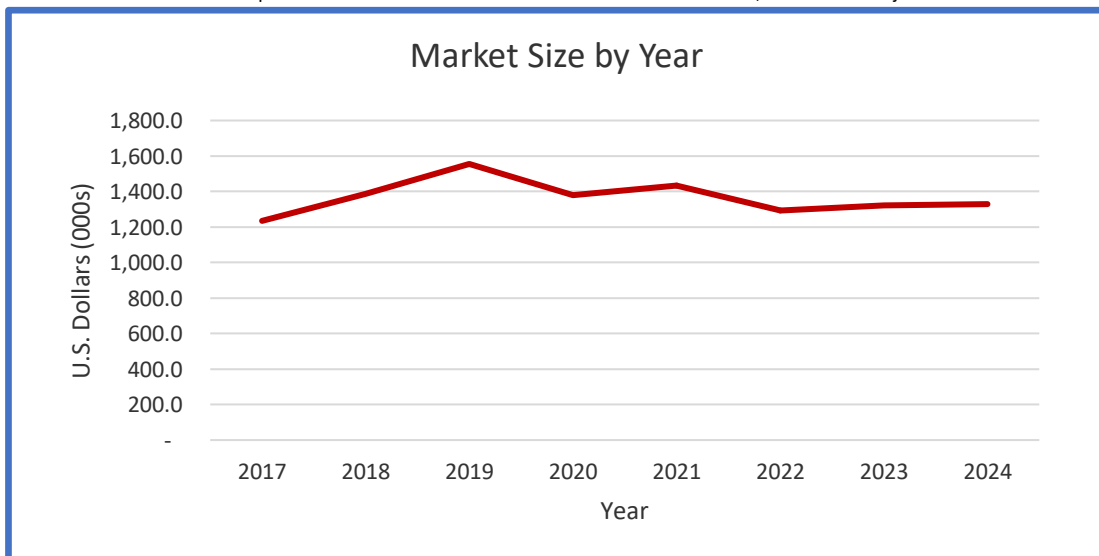
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Finland is estimated to be \$1.3 million dollars in 2023 and is expected to change by 0.5 percent from 2023 to 2024. The market will be 1.2 million Euros in 2023 and is forecast to change by 3.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	1,234.8	1,115.1
2018	1,387.9	1,228.3
2019	1,555.2	1,316.9
2020	1,380.9	1,233.5
2021	1,433.3	1,298.1
2022	1,293.4	1,197.1
2023	1,322.3	1,241.7
2024	1,329.5	1,267.4
2029	1,287.4	1,252.3
Y-to-Y Change	US Dollars	Euros
2017-2018	12.4%	10.1%
2018-2019	12.1%	7.2%
2019-2020	-11.2%	-6.3%
2020-2021	3.8%	5.2%
2021-2022	-9.8%	-7.8%
2022-2023	2.2%	3.7%
2023-2024	0.5%	2.1%
CAGR 2024-2029	-0.6%	-1.2%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Finland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Finland will be \$0.56 million dollars in 2023 and the lease and rental payments for the market will be \$0.12 million dollars. The operating expenses for this market is expected to reach \$0.33 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	560.64
Operating Expenses (\$1,000)	333.21
Employer Costs for Fringe Benefits (\$1,000)	97.85
Contract Labor Costs including Temporary Help (\$1,000)	14.54
Cost of Insurance (\$1,000)	21.16
Taxes and License Fees (\$1,000)	26.45
Lease and Rental Payments (\$1,000)	117.68

## Cost of Services Estimates

The cost of transportation for this market in Finland will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	30.41
Cost of Purchased Repair and Maintenance Services (\$1,000)	22.48
Cost of Purchased Printing Services (\$1,000)	7.93
Cost of Purchased Advertising and Promotional Services (\$1,000)	67.43
Cost of Purchased Legal Services (\$1,000)	3.97
Cost of Purchased Accounting and Auditing Services (\$1,000)	5.29

\*2022-2023 Forecasts

Source: Barnes Reports



# France

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

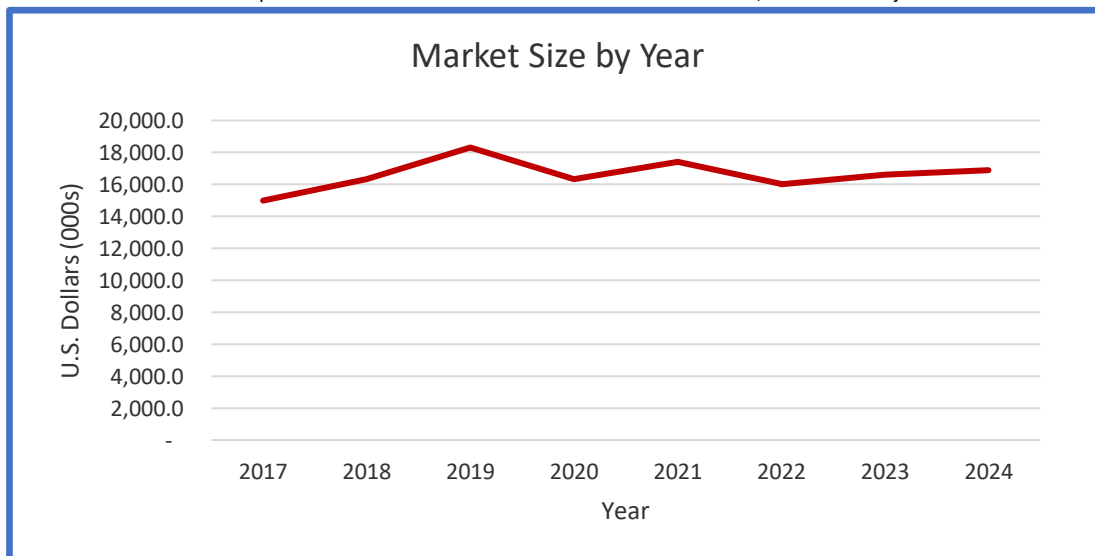
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in France is estimated to be \$16.6 million dollars in 2023 and is expected to change by 1.9 percent from 2023 to 2024. The market will be 14.3 million Euros in 2023 and is forecast to change by 3.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	14,988.0	13,355.9
2018	16,325.2	14,437.4
2019	18,310.4	15,504.8
2020	16,337.4	14,593.8
2021	17,414.7	15,164.2
2022	16,028.5	13,906.8
2023	16,592.2	14,343.9
2024	16,902.9	14,559.7
2029	16,538.2	13,990.5
Y-to-Y Change	US Dollars	Euros
2017-2018	8.9%	8.1%
2018-2019	12.2%	7.4%
2019-2020	-10.8%	-5.9%
2020-2021	6.6%	3.9%
2021-2022	-8.0%	-8.3%
2022-2023	3.5%	3.1%
2023-2024	1.9%	1.5%
CAGR 2024-2029	-0.4%	-3.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# France

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in France will be \$7.04 million dollars in 2023 and the lease and rental payments for the market will be \$1.48 million dollars. The operating expenses for this market is expected to reach \$4.18 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	7,035.11
Operating Expenses (\$1,000)	4,181.25
Employer Costs for Fringe Benefits (\$1,000)	1,227.83
Contract Labor Costs including Temporary Help (\$1,000)	182.51
Cost of Insurance (\$1,000)	265.48
Taxes and License Fees (\$1,000)	331.84
Lease and Rental Payments (\$1,000)	1,476.71

## Cost of Services Estimates

The cost of transportation for this market in France will be \$0.38 million dollars in 2023 and the cost of printing services for the market will be \$0.10 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.28 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	381.62
Cost of Purchased Repair and Maintenance Services (\$1,000)	282.07
Cost of Purchased Printing Services (\$1,000)	99.55
Cost of Purchased Advertising and Promotional Services (\$1,000)	846.20
Cost of Purchased Legal Services (\$1,000)	49.78
Cost of Purchased Accounting and Auditing Services (\$1,000)	66.37

\*2022-2023 Forecasts

Source: Barnes Reports

# Georgia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

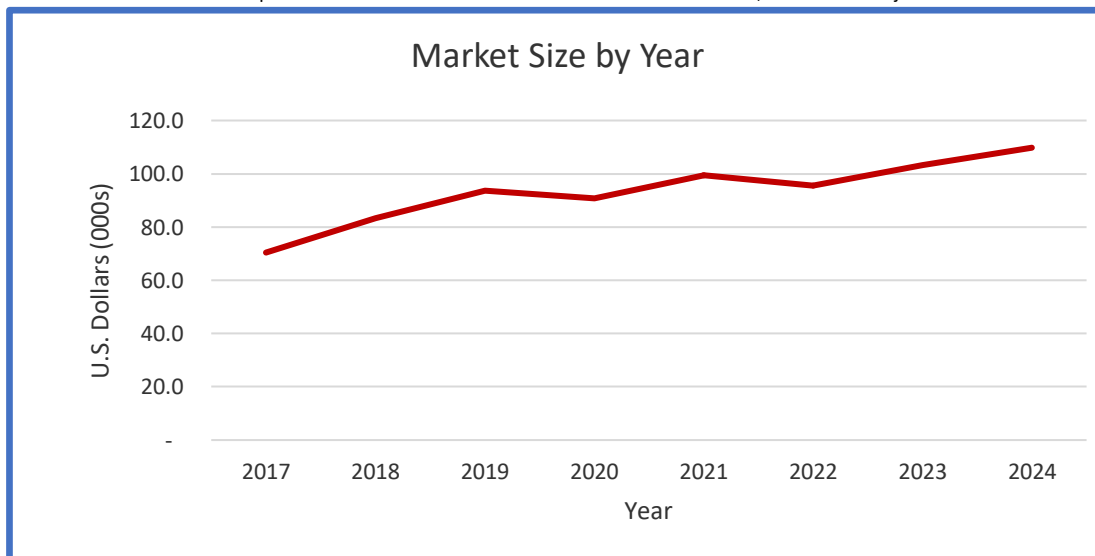
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Georgia is estimated to be \$0.1 million dollars in 2023 and is expected to change by 6.3 percent from 2023 to 2024. The market will be 0.3 million Laris in 2023 and is forecast to change by 14 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Laris
2017	70.4	166.6
2018	83.4	209.2
2019	93.7	237.4
2020	90.8	255.8
2021	99.4	290.0
2022	95.5	293.9
2023	103.2	335.1
2024	109.8	375.9
2029	133.1	595.4
Y-to-Y Change	US Dollars	Laris
2017-2018	18.4%	25.6%
2018-2019	12.4%	13.5%
2019-2020	-3.1%	7.8%
2020-2021	9.5%	13.4%
2021-2022	-3.9%	1.4%
2022-2023	8.1%	14.0%
2023-2024	6.3%	12.2%
CAGR 2024-2029	4.3%	58.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Georgia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Georgia will be \$0.04 million dollars in 2023 and the lease and rental payments for the market will be \$0.01 million dollars. The operating expenses for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	43.77
Operating Expenses (\$1,000)	26.02
Employer Costs for Fringe Benefits (\$1,000)	7.64
Contract Labor Costs including Temporary Help (\$1,000)	1.14
Cost of Insurance (\$1,000)	1.65
Taxes and License Fees (\$1,000)	2.06
Lease and Rental Payments (\$1,000)	9.19

## Cost of Services Estimates

The cost of transportation for this market in Georgia will be \$0.00 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	2.37
Cost of Purchased Repair and Maintenance Services (\$1,000)	1.76
Cost of Purchased Printing Services (\$1,000)	0.62
Cost of Purchased Advertising and Promotional Services (\$1,000)	5.27
Cost of Purchased Legal Services (\$1,000)	0.31
Cost of Purchased Accounting and Auditing Services (\$1,000)	0.41

\*2022-2023 Forecasts

Source: Barnes Reports

# Germany

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

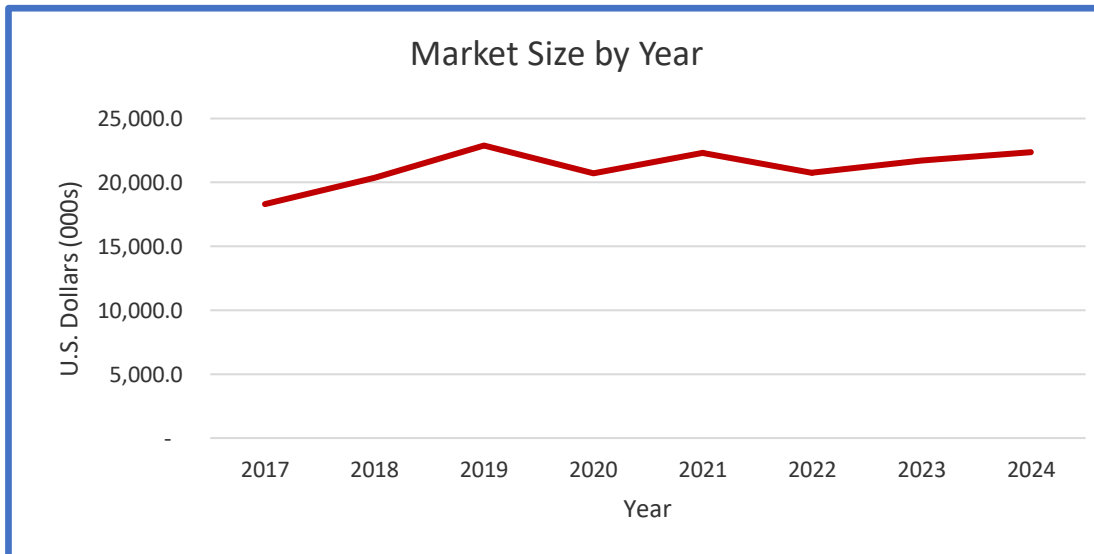
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Germany is estimated to be \$21.7 million dollars in 2023 and is expected to change by 3 percent from 2023 to 2024. The market will be 18.4 million Euros in 2023 and is forecast to change by 3.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	18,302.1	16,585.5
2018	20,360.6	18,023.4
2019	22,885.1	19,378.5
2020	20,734.9	18,522.0
2021	22,305.6	19,260.6
2022	20,748.0	17,759.5
2023	21,705.7	18,417.3
2024	22,346.7	18,796.1
2029	23,049.9	18,557.5
Y-to-Y Change	US Dollars	Euros
2017-2018	11.2%	8.7%
2018-2019	12.4%	7.5%
2019-2020	-9.4%	-4.4%
2020-2021	7.6%	4.0%
2021-2022	-7.0%	-7.8%
2022-2023	4.6%	3.7%
2023-2024	3.0%	2.1%
CAGR 2024-2029	0.6%	-1.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Germany

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Germany will be \$9.20 million dollars in 2023 and the lease and rental payments for the market will be \$1.93 million dollars. The operating expenses for this market is expected to reach \$5.47 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	9,203.20
Operating Expenses (\$1,000)	5,469.82
Employer Costs for Fringe Benefits (\$1,000)	1,606.22
Contract Labor Costs including Temporary Help (\$1,000)	238.76
Cost of Insurance (\$1,000)	347.29
Taxes and License Fees (\$1,000)	434.11
Lease and Rental Payments (\$1,000)	1,931.80

## Cost of Services Estimates

The cost of transportation for this market in Germany will be \$0.50 million dollars in 2023 and the cost of printing services for the market will be \$0.13 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.37 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	499.23
Cost of Purchased Repair and Maintenance Services (\$1,000)	369.00
Cost of Purchased Printing Services (\$1,000)	130.23
Cost of Purchased Advertising and Promotional Services (\$1,000)	1,106.99
Cost of Purchased Legal Services (\$1,000)	65.12
Cost of Purchased Accounting and Auditing Services (\$1,000)	86.82

\*2022-2023 Forecasts

Source: Barnes Reports

# Greece

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

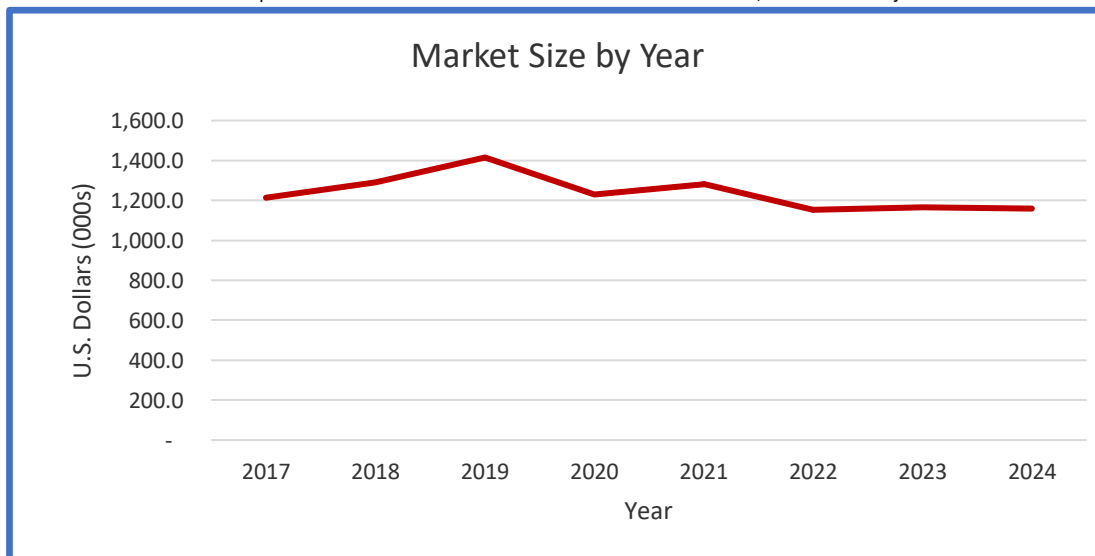
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Greece is estimated to be \$1.2 million dollars in 2023 and is expected to change by -0.5 percent from 2023 to 2024. The market will be 1 million Euros in 2023 and is forecast to change by 1.6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	1,212.8	1,051.2
2018	1,290.9	1,142.7
2019	1,414.8	1,198.0
2020	1,229.3	1,098.1
2021	1,282.3	1,132.2
2022	1,152.9	1,022.6
2023	1,165.8	1,038.9
2024	1,160.2	1,038.6
2029	1,009.8	925.0
Y-to-Y Change	US Dollars	Euros
2017-2018	6.4%	8.7%
2018-2019	9.6%	4.8%
2019-2020	-13.1%	-8.3%
2020-2021	4.3%	3.1%
2021-2022	-10.1%	-9.7%
2022-2023	1.1%	1.6%
2023-2024	-0.5%	0.0%
CAGR 2024-2029	-2.6%	-10.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Greece

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Greece will be \$0.49 million dollars in 2023 and the lease and rental payments for the market will be \$0.10 million dollars. The operating expenses for this market is expected to reach \$0.29 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	494.31
Operating Expenses (\$1,000)	293.79
Employer Costs for Fringe Benefits (\$1,000)	86.27
Contract Labor Costs including Temporary Help (\$1,000)	12.82
Cost of Insurance (\$1,000)	18.65
Taxes and License Fees (\$1,000)	23.32
Lease and Rental Payments (\$1,000)	103.76

## Cost of Services Estimates

The cost of transportation for this market in Greece will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	26.81
Cost of Purchased Repair and Maintenance Services (\$1,000)	19.82
Cost of Purchased Printing Services (\$1,000)	7.00
Cost of Purchased Advertising and Promotional Services (\$1,000)	59.46
Cost of Purchased Legal Services (\$1,000)	3.50
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.66

\*2022-2023 Forecasts

Source: Barnes Reports



# Hong Kong

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

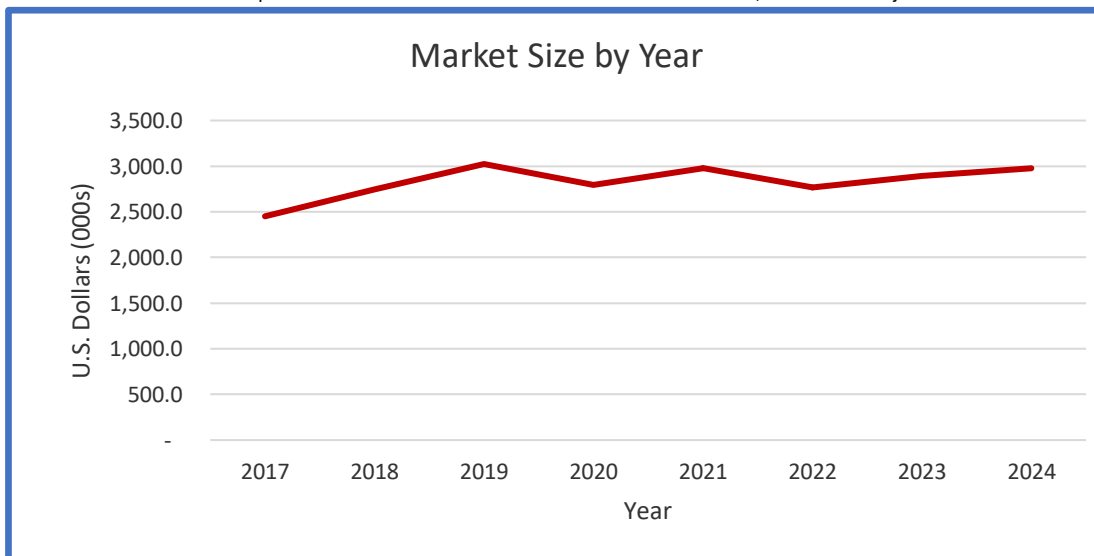
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Hong Kong is estimated to be \$2.9 million dollars in 2023 and is expected to change by 2.8 percent from 2023 to 2024. The market will be 22.7 million Dollars in 2023 and is forecast to change by 4.6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	2,450.9	19,198.0
2018	2,746.8	21,434.0
2019	3,023.2	23,697.1
2020	2,792.0	21,877.5
2021	2,979.0	23,350.9
2022	2,767.8	21,707.5
2023	2,892.3	22,696.1
2024	2,974.3	23,352.7
2029	3,050.4	24,017.0
Y-to-Y Change	US Dollars	Dollars
2017-2018	12.1%	11.6%
2018-2019	10.1%	10.6%
2019-2020	-7.6%	-7.7%
2020-2021	6.7%	6.7%
2021-2022	-7.1%	-7.0%
2022-2023	4.5%	4.6%
2023-2024	2.8%	2.9%
CAGR 2024-2029	0.5%	2.8%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Hong Kong

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Hong Kong will be \$1.23 million dollars in 2023 and the lease and rental payments for the market will be \$0.26 million dollars. The operating expenses for this market is expected to reach \$0.73 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,226.31
Operating Expenses (\$1,000)	728.85
Employer Costs for Fringe Benefits (\$1,000)	214.03
Contract Labor Costs including Temporary Help (\$1,000)	31.81
Cost of Insurance (\$1,000)	46.28
Taxes and License Fees (\$1,000)	57.85
Lease and Rental Payments (\$1,000)	257.41

## Cost of Services Estimates

The cost of transportation for this market in Hong Kong will be \$0.07 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	66.52
Cost of Purchased Repair and Maintenance Services (\$1,000)	49.17
Cost of Purchased Printing Services (\$1,000)	17.35
Cost of Purchased Advertising and Promotional Services (\$1,000)	147.50
Cost of Purchased Legal Services (\$1,000)	8.68
Cost of Purchased Accounting and Auditing Services (\$1,000)	11.57

\*2022-2023 Forecasts

Source: Barnes Reports

# Hungary

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

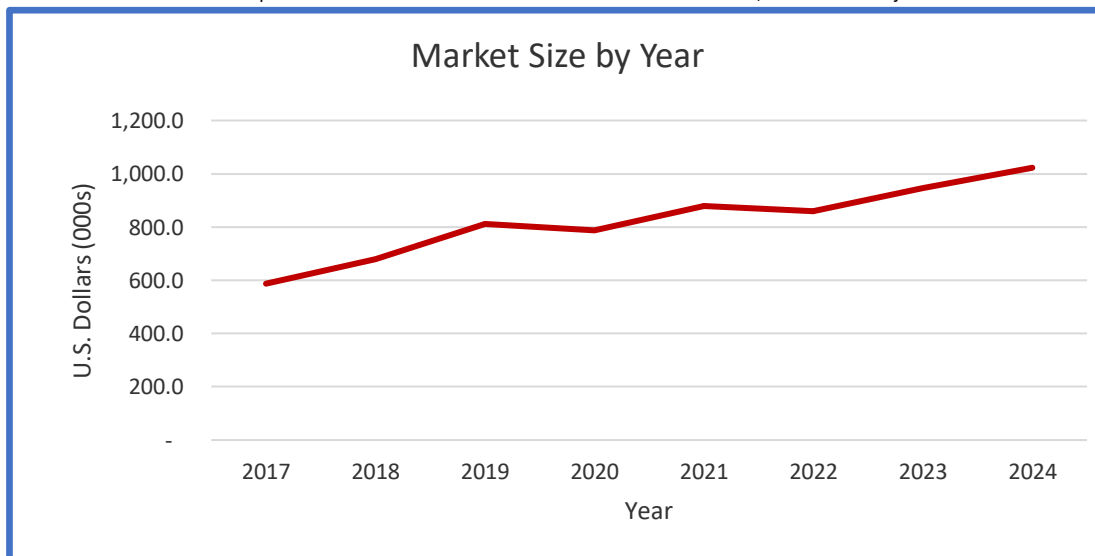
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Hungary is estimated to be \$0.9 million dollars in 2023 and is expected to change by 8.2 percent from 2023 to 2024. The market will be 274.6 million Forints in 2023 and is forecast to change by 11 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Forints
2017	587.3	164,705.6
2018	680.0	186,614.3
2019	811.3	219,234.1
2020	788.0	229,052.1
2021	878.9	250,754.7
2022	859.3	247,430.4
2023	945.0	274,594.7
2024	1,022.6	299,898.9
2029	1,353.6	415,566.9
Y-to-Y Change	US Dollars	Forints
2017-2018	15.8%	13.3%
2018-2019	19.3%	17.5%
2019-2020	-2.9%	4.5%
2020-2021	11.5%	9.5%
2021-2022	-2.2%	-1.3%
2022-2023	10.0%	11.0%
2023-2024	8.2%	9.2%
CAGR 2024-2029	6.5%	38.6%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Hungary

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Hungary will be \$0.40 million dollars in 2023 and the lease and rental payments for the market will be \$0.08 million dollars. The operating expenses for this market is expected to reach \$0.24 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	400.67
Operating Expenses (\$1,000)	238.14
Employer Costs for Fringe Benefits (\$1,000)	69.93
Contract Labor Costs including Temporary Help (\$1,000)	10.39
Cost of Insurance (\$1,000)	15.12
Taxes and License Fees (\$1,000)	18.90
Lease and Rental Payments (\$1,000)	84.10

## Cost of Services Estimates

The cost of transportation for this market in Hungary will be \$0.02 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	21.73
Cost of Purchased Repair and Maintenance Services (\$1,000)	16.06
Cost of Purchased Printing Services (\$1,000)	5.67
Cost of Purchased Advertising and Promotional Services (\$1,000)	48.19
Cost of Purchased Legal Services (\$1,000)	2.83
Cost of Purchased Accounting and Auditing Services (\$1,000)	3.78

\*2022-2023 Forecasts

Source: Barnes Reports

# Iceland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

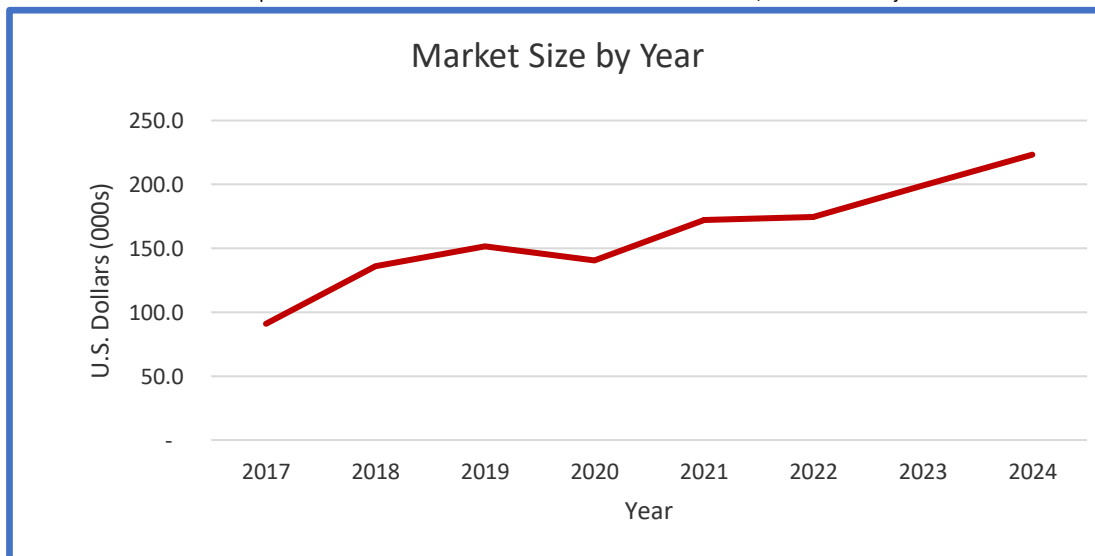
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Iceland is estimated to be \$0.2 million dollars in 2023 and is expected to change by 12.2 percent from 2023 to 2024. The market will be 19.7 million Krónas in 2023 and is forecast to change by 9.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Krónas
2017	91.0	12,815.0
2018	135.9	14,524.8
2019	151.3	16,387.3
2020	140.3	17,202.5
2021	172.2	18,508.0
2022	174.5	18,021.1
2023	199.0	19,735.0
2024	223.3	21,268.6
2029	354.1	27,573.4
Y-to-Y Change	US Dollars	Krónas
2017-2018	49.4%	13.3%
2018-2019	11.3%	12.8%
2019-2020	-7.3%	5.0%
2020-2021	22.7%	7.6%
2021-2022	1.4%	-2.6%
2022-2023	14.0%	9.5%
2023-2024	12.2%	7.8%
CAGR 2024-2029	11.7%	29.6%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Iceland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Iceland will be \$0.08 million dollars in 2023 and the lease and rental payments for the market will be \$0.02 million dollars. The operating expenses for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	84.37
Operating Expenses (\$1,000)	50.14
Employer Costs for Fringe Benefits (\$1,000)	14.72
Contract Labor Costs including Temporary Help (\$1,000)	2.19
Cost of Insurance (\$1,000)	3.18
Taxes and License Fees (\$1,000)	3.98
Lease and Rental Payments (\$1,000)	17.71

## Cost of Services Estimates

The cost of transportation for this market in Iceland will be \$0.00 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	4.58
Cost of Purchased Repair and Maintenance Services (\$1,000)	3.38
Cost of Purchased Printing Services (\$1,000)	1.19
Cost of Purchased Advertising and Promotional Services (\$1,000)	10.15
Cost of Purchased Legal Services (\$1,000)	0.60
Cost of Purchased Accounting and Auditing Services (\$1,000)	0.80

\*2022-2023 Forecasts

Source: Barnes Reports

# India

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

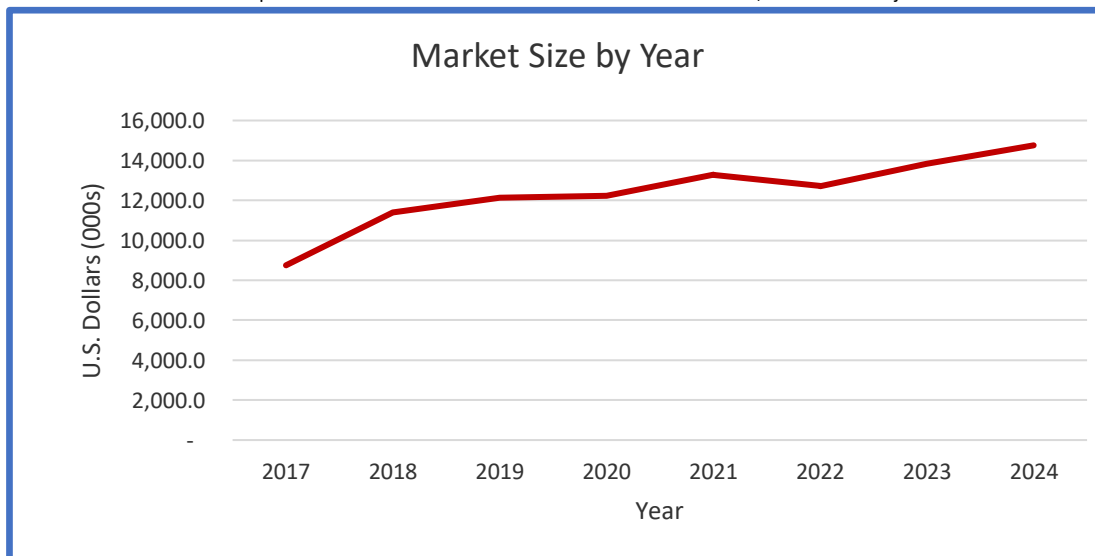
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in India is estimated to be \$13.8 million dollars in 2023 and is expected to change by 6.8 percent from 2023 to 2024. The market will be 992.1 million Rupees in 2023 and is forecast to change by 9.6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rupees
2017	8,750.0	618,530.6
2018	11,388.0	733,869.6
2019	12,130.2	848,176.4
2020	12,233.2	867,295.7
2021	13,277.4	936,213.4
2022	12,725.7	905,461.8
2023	13,817.7	992,094.2
2024	14,756.1	1,069,095.4
2029	19,312.7	1,463,954.7
Y-to-Y Change	US Dollars	Rupees
2017-2018	30.1%	18.6%
2018-2019	6.5%	15.6%
2019-2020	0.8%	2.3%
2020-2021	8.5%	7.9%
2021-2022	-4.2%	-3.3%
2022-2023	8.6%	9.6%
2023-2024	6.8%	7.8%
CAGR 2024-2029	6.2%	36.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# India

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in India will be \$5.86 million dollars in 2023 and the lease and rental payments for the market will be \$1.23 million dollars. The operating expenses for this market is expected to reach \$3.48 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	5,858.70
Operating Expenses (\$1,000)	3,482.05
Employer Costs for Fringe Benefits (\$1,000)	1,022.51
Contract Labor Costs including Temporary Help (\$1,000)	151.99
Cost of Insurance (\$1,000)	221.08
Taxes and License Fees (\$1,000)	276.35
Lease and Rental Payments (\$1,000)	1,229.77

## Cost of Services Estimates

The cost of transportation for this market in India will be \$0.32 million dollars in 2023 and the cost of printing services for the market will be \$0.08 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.23 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	317.81
Cost of Purchased Repair and Maintenance Services (\$1,000)	234.90
Cost of Purchased Printing Services (\$1,000)	82.91
Cost of Purchased Advertising and Promotional Services (\$1,000)	704.70
Cost of Purchased Legal Services (\$1,000)	41.45
Cost of Purchased Accounting and Auditing Services (\$1,000)	55.27

\*2022-2023 Forecasts

Source: Barnes Reports



# Indonesia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

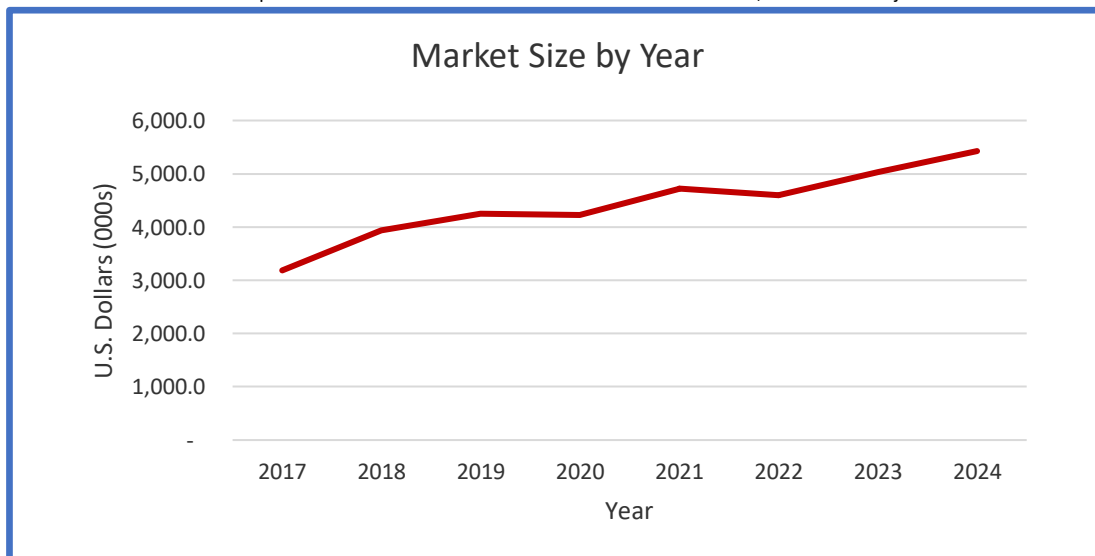
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Indonesia is estimated to be \$5.0 million dollars in 2023 and is expected to change by 7.8 percent from 2023 to 2024. The market will be 73095.6 million Rupiahs in 2023 and is forecast to change by 10.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rupiahs
2017	3,185.2	44,643,507.2
2018	3,941.1	52,724,547.2
2019	4,249.0	60,493,463.9
2020	4,230.0	59,845,167.6
2021	4,721.3	67,320,443.2
2022	4,597.2	66,145,700.2
2023	5,034.6	73,095,632.8
2024	5,426.0	79,492,234.0
2029	7,035.4	107,831,118.0
Y-to-Y Change	US Dollars	Rupiahs
2017-2018	23.7%	18.1%
2018-2019	7.8%	14.7%
2019-2020	-0.4%	-1.1%
2020-2021	11.6%	12.5%
2021-2022	-2.6%	-1.7%
2022-2023	9.5%	10.5%
2023-2024	7.8%	8.8%
CAGR 2024-2029	5.9%	35.6%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Indonesia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Indonesia will be \$2.13 million dollars in 2023 and the lease and rental payments for the market will be \$0.45 million dollars. The operating expenses for this market is expected to reach \$1.27 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	2,134.67
Operating Expenses (\$1,000)	1,268.72
Employer Costs for Fringe Benefits (\$1,000)	372.56
Contract Labor Costs including Temporary Help (\$1,000)	55.38
Cost of Insurance (\$1,000)	80.55
Taxes and License Fees (\$1,000)	100.69
Lease and Rental Payments (\$1,000)	448.08

## Cost of Services Estimates

The cost of transportation for this market in Indonesia will be \$0.12 million dollars in 2023 and the cost of printing services for the market will be \$0.03 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.09 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	115.80
Cost of Purchased Repair and Maintenance Services (\$1,000)	85.59
Cost of Purchased Printing Services (\$1,000)	30.21
Cost of Purchased Advertising and Promotional Services (\$1,000)	256.76
Cost of Purchased Legal Services (\$1,000)	15.10
Cost of Purchased Accounting and Auditing Services (\$1,000)	20.14

\*2022-2023 Forecasts

Source: Barnes Reports

# Iran

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

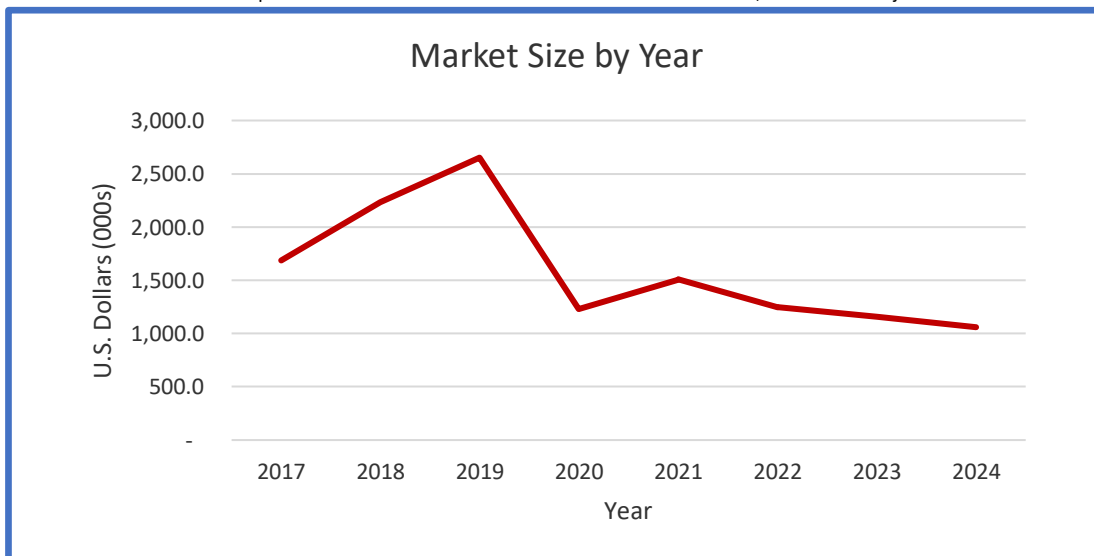
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Iran is estimated to be \$1.2 million dollars in 2023 and is expected to change by -8.6 percent from 2023 to 2024. The market will be 189144.1 million Rials in 2023 and is forecast to change by 25.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rials
2017	1,686.0	55,906,019.6
2018	2,230.8	76,722,751.9
2019	2,651.2	79,003,668.6
2020	1,232.4	116,499,594.0
2021	1,508.8	135,214,633.6
2022	1,246.6	150,796,298.6
2023	1,158.5	189,144,112.4
2024	1,059.4	233,473,951.6
2029	604.2	596,649,815.4
Y-to-Y Change	US Dollars	Rials
2017-2018	32.3%	37.2%
2018-2019	18.8%	3.0%
2019-2020	-53.5%	47.5%
2020-2021	22.4%	16.1%
2021-2022	-17.4%	11.5%
2022-2023	-7.1%	25.4%
2023-2024	-8.6%	23.4%
CAGR 2024-2029	-8.6%	155.6%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Iran

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Iran will be \$0.49 million dollars in 2023 and the lease and rental payments for the market will be \$0.10 million dollars. The operating expenses for this market is expected to reach \$0.29 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	491.19
Operating Expenses (\$1,000)	291.93
Employer Costs for Fringe Benefits (\$1,000)	85.73
Contract Labor Costs including Temporary Help (\$1,000)	12.74
Cost of Insurance (\$1,000)	18.54
Taxes and License Fees (\$1,000)	23.17
Lease and Rental Payments (\$1,000)	103.10

## Cost of Services Estimates

The cost of transportation for this market in Iran will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	26.64
Cost of Purchased Repair and Maintenance Services (\$1,000)	19.69
Cost of Purchased Printing Services (\$1,000)	6.95
Cost of Purchased Advertising and Promotional Services (\$1,000)	59.08
Cost of Purchased Legal Services (\$1,000)	3.48
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.63

\*2022-2023 Forecasts

Source: Barnes Reports

# Iraq

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

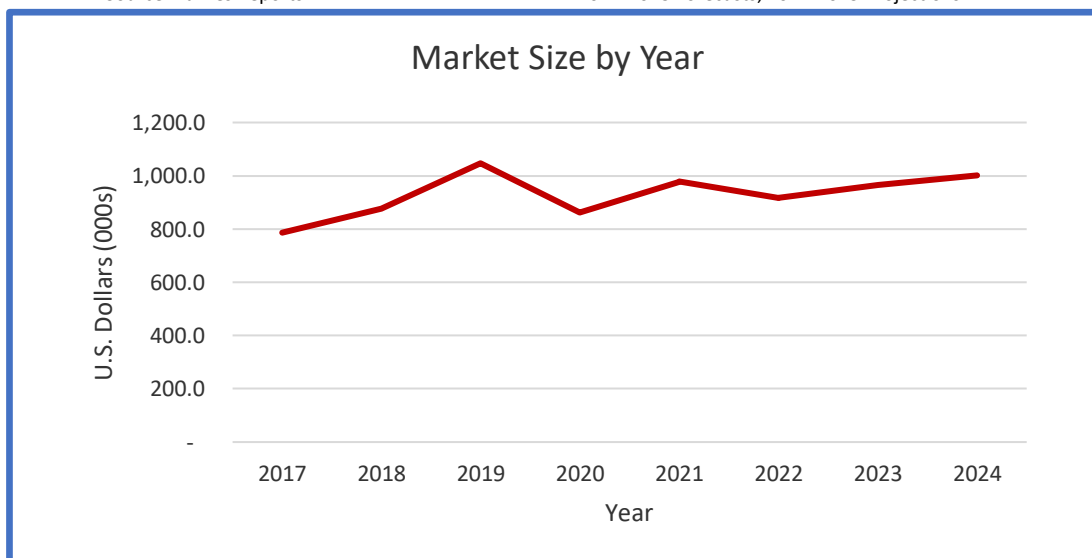
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Iraq is estimated to be \$1.0 million dollars in 2023 and is expected to change by 3.7 percent from 2023 to 2024. The market will be 1238.3 million Dinars in 2023 and is forecast to change by 7.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dinars
2017	786.4	863,327.5
2018	875.7	1,035,089.5
2019	1,046.9	1,237,411.0
2020	863.1	1,020,192.0
2021	978.4	1,200,010.8
2022	916.7	1,149,450.2
2023	965.9	1,238,312.6
2024	1,001.6	1,312,846.4
2029	1,070.9	1,568,140.6
Y-to-Y Change	US Dollars	Dinars
2017-2018	11.4%	19.9%
2018-2019	19.5%	19.5%
2019-2020	-17.6%	-17.6%
2020-2021	13.4%	17.6%
2021-2022	-6.3%	-4.2%
2022-2023	5.4%	7.7%
2023-2024	3.7%	6.0%
CAGR 2024-2029	1.4%	19.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Iraq

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Iraq will be \$0.41 million dollars in 2023 and the lease and rental payments for the market will be \$0.09 million dollars. The operating expenses for this market is expected to reach \$0.24 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	409.54
Operating Expenses (\$1,000)	243.41
Employer Costs for Fringe Benefits (\$1,000)	71.48
Contract Labor Costs including Temporary Help (\$1,000)	10.62
Cost of Insurance (\$1,000)	15.45
Taxes and License Fees (\$1,000)	19.32
Lease and Rental Payments (\$1,000)	85.96

## Cost of Services Estimates

The cost of transportation for this market in Iraq will be \$0.02 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	22.22
Cost of Purchased Repair and Maintenance Services (\$1,000)	16.42
Cost of Purchased Printing Services (\$1,000)	5.80
Cost of Purchased Advertising and Promotional Services (\$1,000)	49.26
Cost of Purchased Legal Services (\$1,000)	2.90
Cost of Purchased Accounting and Auditing Services (\$1,000)	3.86

\*2022-2023 Forecasts

Source: Barnes Reports

# Ireland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

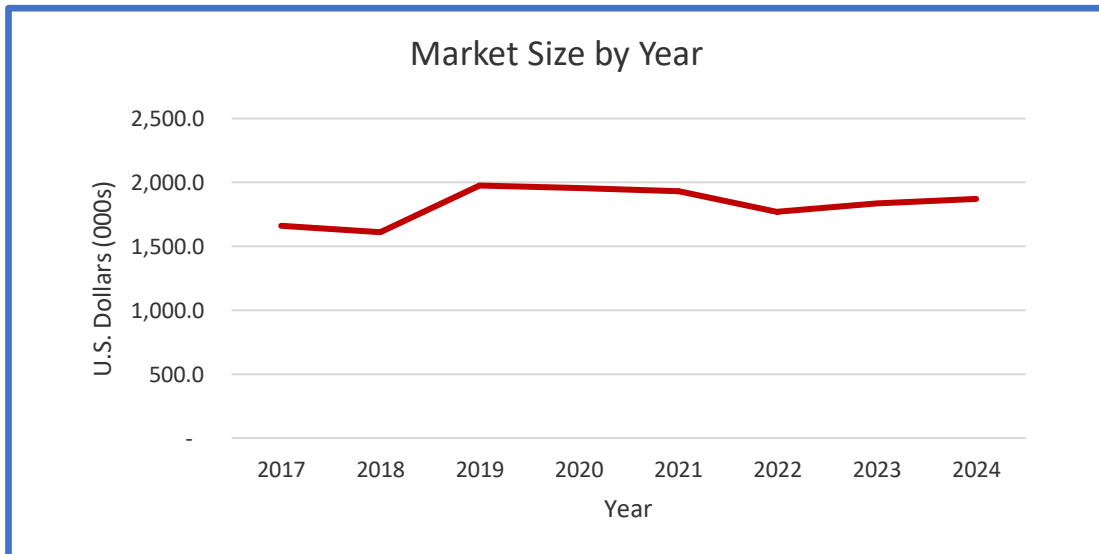
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Ireland is estimated to be \$1.8 million dollars in 2023 and is expected to change by 2 percent from 2023 to 2024. The market will be 1.5 million Euros in 2023 and is forecast to change by 2.2 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	1,659.5	1,531.0
2018	1,610.6	1,425.7
2019	1,975.7	1,673.0
2020	1,954.5	1,745.9
2021	1,932.0	1,653.4
2022	1,768.5	1,492.2
2023	1,833.9	1,525.7
2024	1,870.4	1,534.3
2029	1,944.9	1,486.7
Y-to-Y Change	US Dollars	Euros
2017-2018	-2.9%	-6.9%
2018-2019	22.7%	17.3%
2019-2020	-1.1%	4.4%
2020-2021	-1.2%	-5.3%
2021-2022	-8.5%	-9.7%
2022-2023	3.7%	2.2%
2023-2024	2.0%	0.6%
CAGR 2024-2029	0.8%	-3.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Ireland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Ireland will be \$0.78 million dollars in 2023 and the lease and rental payments for the market will be \$0.16 million dollars. The operating expenses for this market is expected to reach \$0.46 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	777.56
Operating Expenses (\$1,000)	462.14
Employer Costs for Fringe Benefits (\$1,000)	135.71
Contract Labor Costs including Temporary Help (\$1,000)	20.17
Cost of Insurance (\$1,000)	29.34
Taxes and License Fees (\$1,000)	36.68
Lease and Rental Payments (\$1,000)	163.21

## Cost of Services Estimates

The cost of transportation for this market in Ireland will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	42.18
Cost of Purchased Repair and Maintenance Services (\$1,000)	31.18
Cost of Purchased Printing Services (\$1,000)	11.00
Cost of Purchased Advertising and Promotional Services (\$1,000)	93.53
Cost of Purchased Legal Services (\$1,000)	5.50
Cost of Purchased Accounting and Auditing Services (\$1,000)	7.34

\*2022-2023 Forecasts

Source: Barnes Reports



# Israel

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

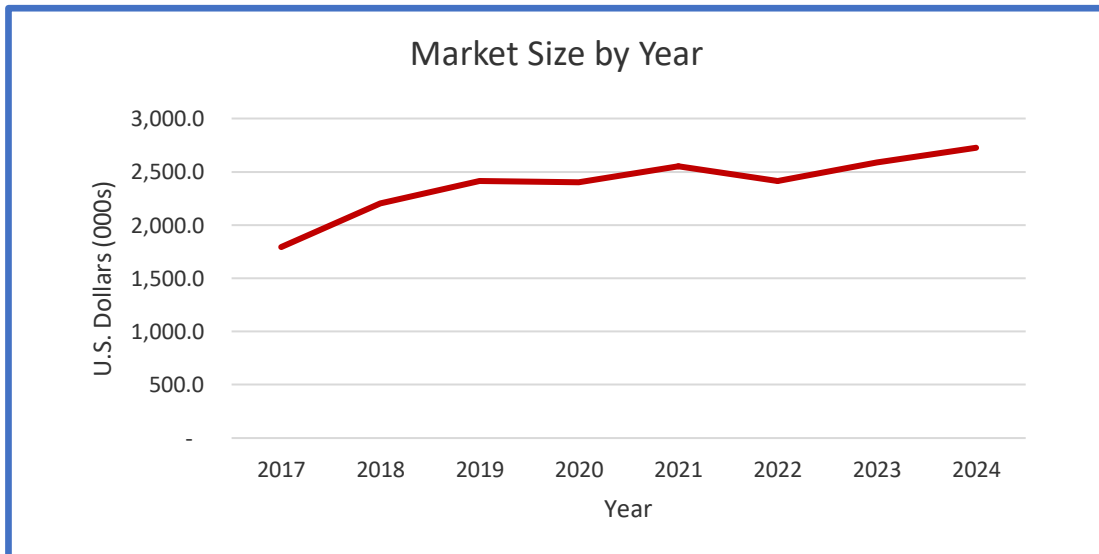
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Israel is estimated to be \$2.6 million dollars in 2023 and is expected to change by 5.4 percent from 2023 to 2024. The market will be 9.1 million New Shekels in 2023 and is forecast to change by 6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	New Shekels
2017	1,793.1	7,118.2
2018	2,202.3	7,927.5
2019	2,414.1	8,668.1
2020	2,400.4	8,556.3
2021	2,551.6	9,057.2
2022	2,413.4	8,539.7
2023	2,586.0	9,055.8
2024	2,725.3	9,450.5
2029	3,338.1	10,431.7
Y-to-Y Change	US Dollars	New Shekels
2017-2018	22.8%	11.4%
2018-2019	9.6%	9.3%
2019-2020	-0.6%	-1.3%
2020-2021	6.3%	5.9%
2021-2022	-5.4%	-5.7%
2022-2023	7.2%	6.0%
2023-2024	5.4%	4.4%
CAGR 2024-2029	4.5%	10.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Israel

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Israel will be \$1.10 million dollars in 2023 and the lease and rental payments for the market will be \$0.23 million dollars. The operating expenses for this market is expected to reach \$0.65 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,096.46
Operating Expenses (\$1,000)	651.67
Employer Costs for Fringe Benefits (\$1,000)	191.36
Contract Labor Costs including Temporary Help (\$1,000)	28.45
Cost of Insurance (\$1,000)	41.38
Taxes and License Fees (\$1,000)	51.72
Lease and Rental Payments (\$1,000)	230.15

## Cost of Services Estimates

The cost of transportation for this market in Israel will be \$0.06 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.04 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	59.48
Cost of Purchased Repair and Maintenance Services (\$1,000)	43.96
Cost of Purchased Printing Services (\$1,000)	15.52
Cost of Purchased Advertising and Promotional Services (\$1,000)	131.89
Cost of Purchased Legal Services (\$1,000)	7.76
Cost of Purchased Accounting and Auditing Services (\$1,000)	10.34

\*2022-2023 Forecasts

Source: Barnes Reports

# Italy

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

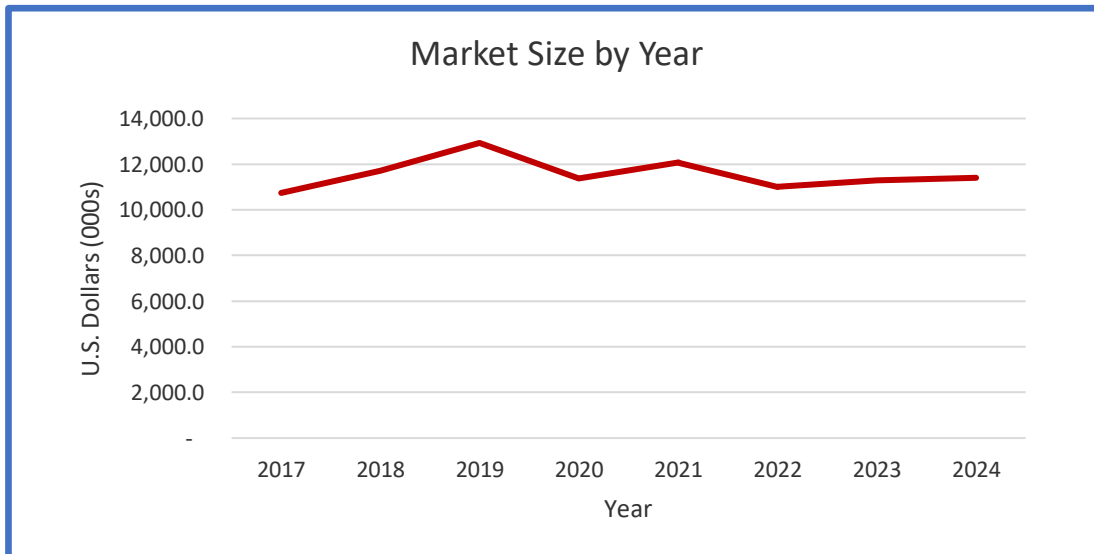
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Italy is estimated to be \$11.3 million dollars in 2023 and is expected to change by 0.9 percent from 2023 to 2024. The market will be 9.7 million Euros in 2023 and is forecast to change by 2.2 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	10,740.5	9,583.8
2018	11,719.9	10,374.6
2019	12,930.7	10,949.4
2020	11,372.5	10,158.8
2021	12,062.5	10,496.6
2022	11,000.9	9,533.6
2023	11,283.9	9,738.6
2024	11,390.1	9,790.0
2029	10,644.8	8,963.1
Y-to-Y Change	US Dollars	Euros
2017-2018	9.1%	8.3%
2018-2019	10.3%	5.5%
2019-2020	-12.1%	-7.2%
2020-2021	6.1%	3.3%
2021-2022	-8.8%	-9.2%
2022-2023	2.6%	2.2%
2023-2024	0.9%	0.5%
CAGR 2024-2029	-1.3%	-8.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Italy

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Italy will be \$4.78 million dollars in 2023 and the lease and rental payments for the market will be \$1.00 million dollars. The operating expenses for this market is expected to reach \$2.84 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	4,784.35
Operating Expenses (\$1,000)	2,843.53
Employer Costs for Fringe Benefits (\$1,000)	835.01
Contract Labor Costs including Temporary Help (\$1,000)	124.12
Cost of Insurance (\$1,000)	180.54
Taxes and License Fees (\$1,000)	225.68
Lease and Rental Payments (\$1,000)	1,004.26

## Cost of Services Estimates

The cost of transportation for this market in Italy will be \$0.26 million dollars in 2023 and the cost of printing services for the market will be \$0.07 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.19 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	259.53
Cost of Purchased Repair and Maintenance Services (\$1,000)	191.83
Cost of Purchased Printing Services (\$1,000)	67.70
Cost of Purchased Advertising and Promotional Services (\$1,000)	575.48
Cost of Purchased Legal Services (\$1,000)	33.85
Cost of Purchased Accounting and Auditing Services (\$1,000)	45.14

\*2022-2023 Forecasts

Source: Barnes Reports

# Japan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

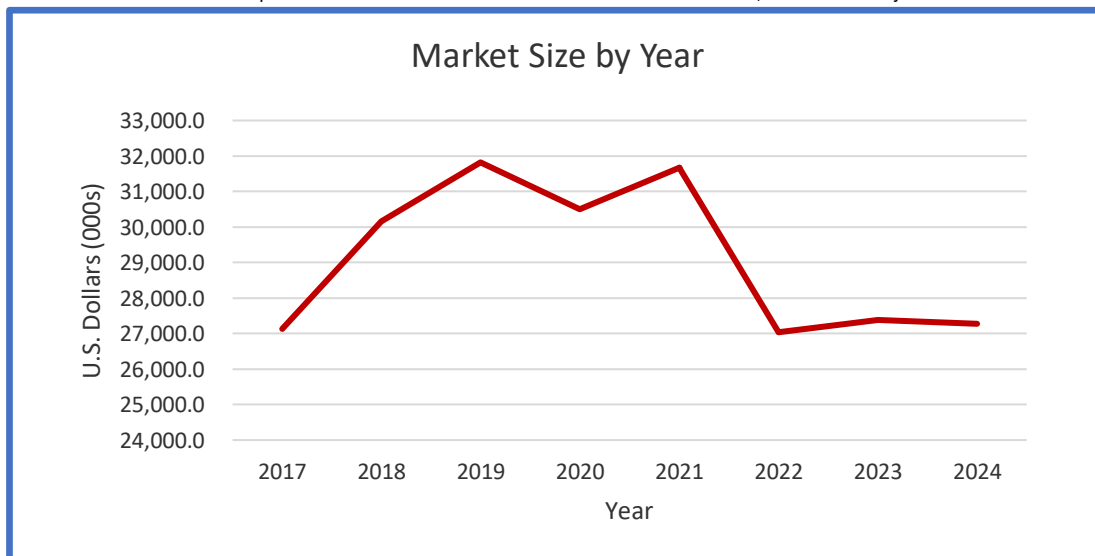
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Japan is estimated to be \$27.4 million dollars in 2023 and is expected to change by -0.4 percent from 2023 to 2024. The market will be 2993.4 million Yens in 2023 and is forecast to change by 0.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Yens
2017	27,122.4	3,232,988.6
2018	30,153.5	3,377,401.9
2019	31,820.8	3,513,757.3
2020	30,499.8	3,324,778.2
2021	31,669.0	3,322,700.6
2022	27,037.9	2,973,805.0
2023	27,382.3	2,993,428.8
2024	27,273.9	2,965,301.3
2029	25,195.8	2,522,443.0
Y-to-Y Change	US Dollars	Yens
2017-2018	11.2%	4.5%
2018-2019	5.5%	4.0%
2019-2020	-4.2%	-5.4%
2020-2021	3.8%	-0.1%
2021-2022	-14.6%	-10.5%
2022-2023	1.3%	0.7%
2023-2024	-0.4%	-0.9%
CAGR 2024-2029	-1.5%	-14.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Japan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Japan will be \$11.61 million dollars in 2023 and the lease and rental payments for the market will be \$2.44 million dollars. The operating expenses for this market is expected to reach \$6.90 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	11,610.08
Operating Expenses (\$1,000)	6,900.33
Employer Costs for Fringe Benefits (\$1,000)	2,026.29
Contract Labor Costs including Temporary Help (\$1,000)	301.20
Cost of Insurance (\$1,000)	438.12
Taxes and License Fees (\$1,000)	547.65
Lease and Rental Payments (\$1,000)	2,437.02

## Cost of Services Estimates

The cost of transportation for this market in Japan will be \$0.63 million dollars in 2023 and the cost of printing services for the market will be \$0.16 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.47 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	629.79
Cost of Purchased Repair and Maintenance Services (\$1,000)	465.50
Cost of Purchased Printing Services (\$1,000)	164.29
Cost of Purchased Advertising and Promotional Services (\$1,000)	1,396.50
Cost of Purchased Legal Services (\$1,000)	82.15
Cost of Purchased Accounting and Auditing Services (\$1,000)	109.53

\*2022-2023 Forecasts

Source: Barnes Reports

# Jordan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

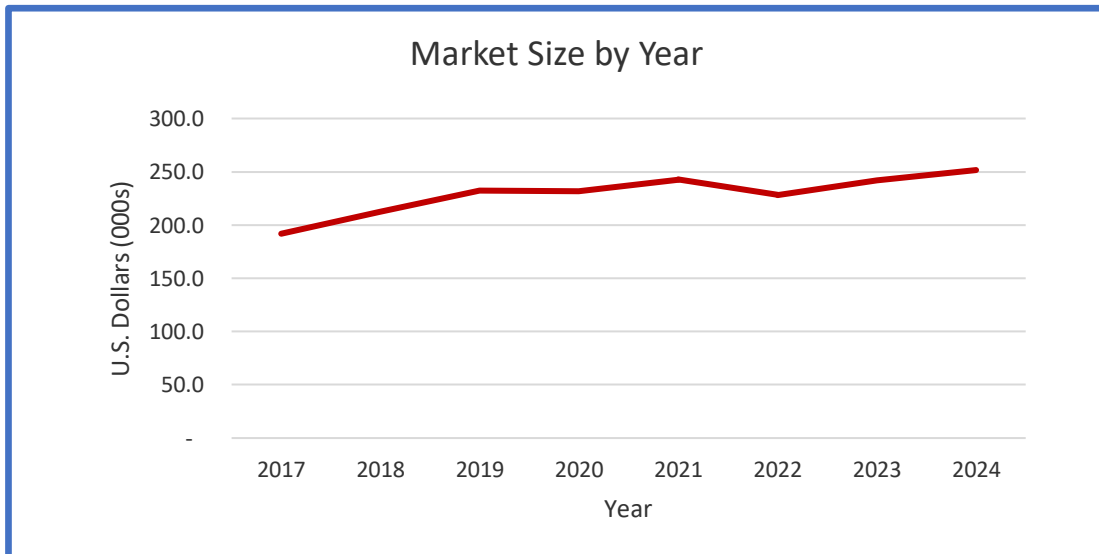
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Jordan is estimated to be \$0.2 million dollars in 2023 and is expected to change by 4.1 percent from 2023 to 2024. The market will be 0.2 million Dinars in 2023 and is forecast to change by 5.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dinars
2017	191.8	136.5
2018	212.8	151.1
2019	232.0	164.7
2020	231.8	164.6
2021	242.8	172.2
2022	228.4	161.8
2023	241.6	171.1
2024	251.6	178.0
2029	274.6	193.6
Y-to-Y Change	US Dollars	Dinars
2017-2018	10.9%	10.6%
2018-2019	9.1%	9.1%
2019-2020	-0.1%	-0.1%
2020-2021	4.7%	4.6%
2021-2022	-5.9%	-6.0%
2022-2023	5.8%	5.7%
2023-2024	4.1%	4.0%
CAGR 2024-2029	1.8%	8.7%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Jordan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Jordan will be \$0.10 million dollars in 2023 and the lease and rental payments for the market will be \$0.02 million dollars. The operating expenses for this market is expected to reach \$0.06 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	102.46
Operating Expenses (\$1,000)	60.89
Employer Costs for Fringe Benefits (\$1,000)	17.88
Contract Labor Costs including Temporary Help (\$1,000)	2.66
Cost of Insurance (\$1,000)	3.87
Taxes and License Fees (\$1,000)	4.83
Lease and Rental Payments (\$1,000)	21.51

## Cost of Services Estimates

The cost of transportation for this market in Jordan will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	5.56
Cost of Purchased Repair and Maintenance Services (\$1,000)	4.11
Cost of Purchased Printing Services (\$1,000)	1.45
Cost of Purchased Advertising and Promotional Services (\$1,000)	12.32
Cost of Purchased Legal Services (\$1,000)	0.72
Cost of Purchased Accounting and Auditing Services (\$1,000)	0.97

\*2022-2023 Forecasts

Source: Barnes Reports



# Kazakhstan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

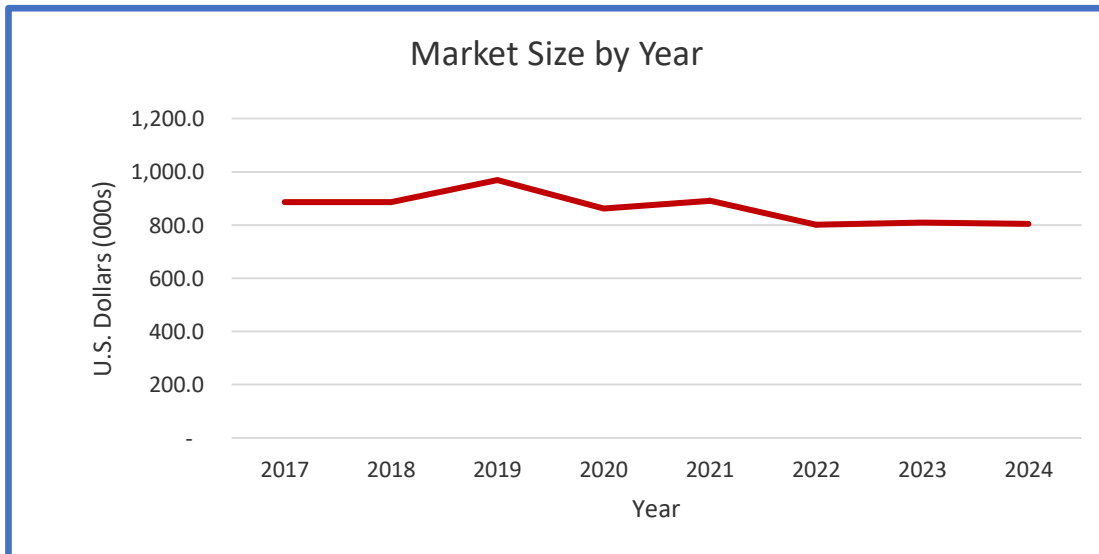
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Kazakhstan is estimated to be \$0.8 million dollars in 2023 and is expected to change by -0.5 percent from 2023 to 2024. The market will be 479.7 million Tenges in 2023 and is forecast to change by 15.8 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Tenges
2017	885.3	219,416.5
2018	886.2	288,915.6
2019	968.9	333,980.8
2020	862.2	330,016.3
2021	891.7	402,484.2
2022	801.2	414,333.4
2023	809.8	479,718.1
2024	805.4	546,595.1
2029	699.0	936,088.7
Y-to-Y Change	US Dollars	Tenges
2017-2018	0.1%	31.7%
2018-2019	9.3%	15.6%
2019-2020	-11.0%	-1.2%
2020-2021	3.4%	22.0%
2021-2022	-10.1%	2.9%
2022-2023	1.1%	15.8%
2023-2024	-0.5%	13.9%
CAGR 2024-2029	-2.6%	71.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Kazakhstan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Kazakhstan will be \$0.34 million dollars in 2023 and the lease and rental payments for the market will be \$0.07 million dollars. The operating expenses for this market is expected to reach \$0.20 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	343.34
Operating Expenses (\$1,000)	204.06
Employer Costs for Fringe Benefits (\$1,000)	59.92
Contract Labor Costs including Temporary Help (\$1,000)	8.91
Cost of Insurance (\$1,000)	12.96
Taxes and License Fees (\$1,000)	16.20
Lease and Rental Payments (\$1,000)	72.07

## Cost of Services Estimates

The cost of transportation for this market in Kazakhstan will be \$0.02 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	18.62
Cost of Purchased Repair and Maintenance Services (\$1,000)	13.77
Cost of Purchased Printing Services (\$1,000)	4.86
Cost of Purchased Advertising and Promotional Services (\$1,000)	41.30
Cost of Purchased Legal Services (\$1,000)	2.43
Cost of Purchased Accounting and Auditing Services (\$1,000)	3.24

\*2022-2023 Forecasts

Source: Barnes Reports

# Kenya

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

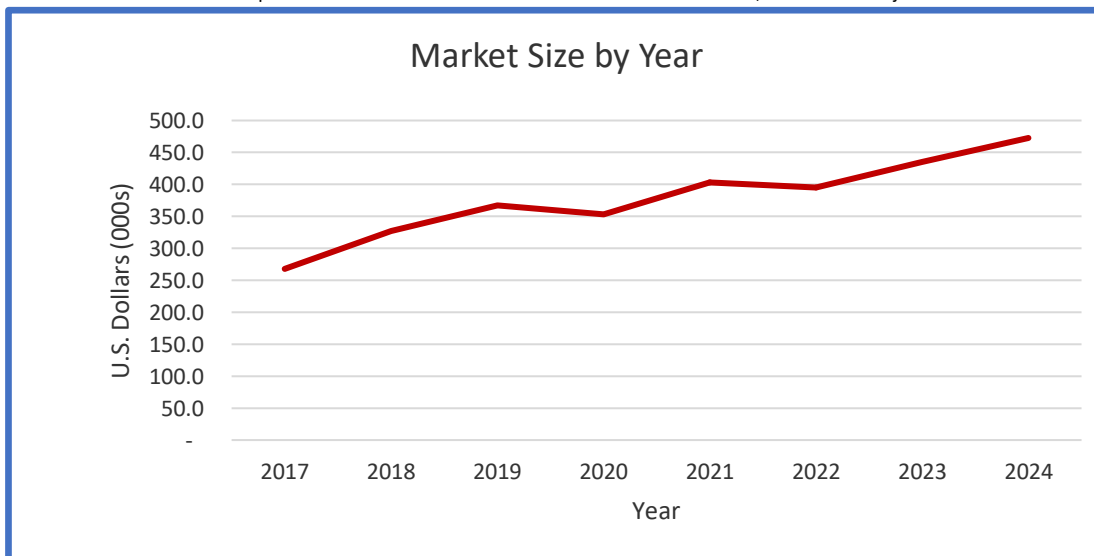
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Kenya is estimated to be \$0.4 million dollars in 2023 and is expected to change by 8.5 percent from 2023 to 2024. The market will be 40.9 million Shillings in 2023 and is forecast to change by 7.8 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Shillings
2017	267.8	29,255.5
2018	327.0	33,725.4
2019	366.7	37,148.7
2020	352.8	35,983.3
2021	403.1	39,593.0
2022	395.1	37,952.7
2023	435.6	40,916.8
2024	472.6	43,411.4
2029	633.7	52,043.9
Y-to-Y Change	US Dollars	Shillings
2017-2018	22.1%	15.3%
2018-2019	12.1%	10.2%
2019-2020	-3.8%	-3.1%
2020-2021	14.3%	10.0%
2021-2022	-2.0%	-4.1%
2022-2023	10.2%	7.8%
2023-2024	8.5%	6.1%
CAGR 2024-2029	6.8%	19.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Kenya

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Kenya will be \$0.18 million dollars in 2023 and the lease and rental payments for the market will be \$0.04 million dollars. The operating expenses for this market is expected to reach \$0.11 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	184.71
Operating Expenses (\$1,000)	109.78
Employer Costs for Fringe Benefits (\$1,000)	32.24
Contract Labor Costs including Temporary Help (\$1,000)	4.79
Cost of Insurance (\$1,000)	6.97
Taxes and License Fees (\$1,000)	8.71
Lease and Rental Payments (\$1,000)	38.77

## Cost of Services Estimates

The cost of transportation for this market in Kenya will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	10.02
Cost of Purchased Repair and Maintenance Services (\$1,000)	7.41
Cost of Purchased Printing Services (\$1,000)	2.61
Cost of Purchased Advertising and Promotional Services (\$1,000)	22.22
Cost of Purchased Legal Services (\$1,000)	1.31
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.74

\*2022-2023 Forecasts

Source: Barnes Reports

# South Korea

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

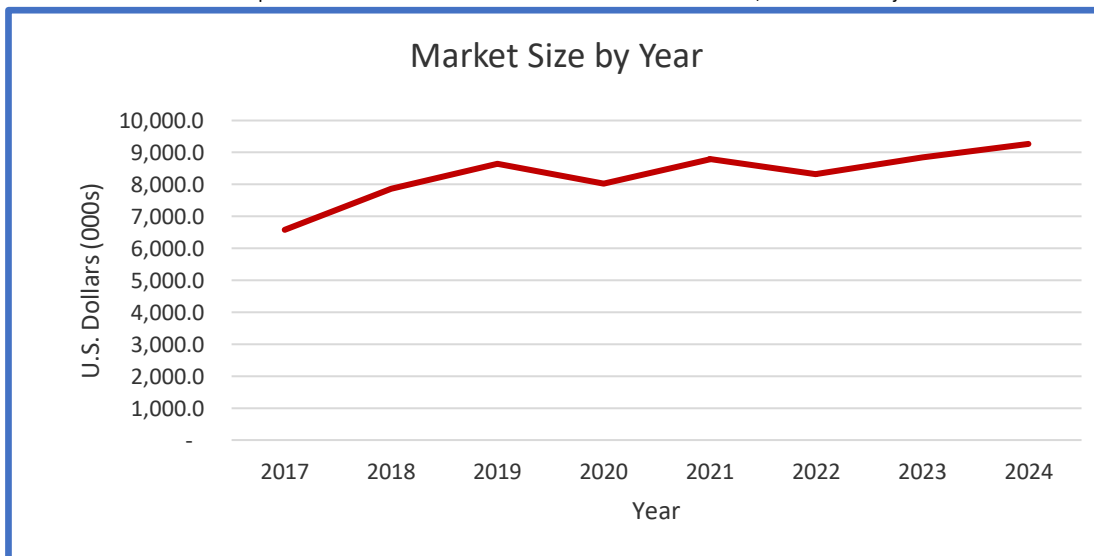
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in South Korea is estimated to be \$8.9 million dollars in 2023 and is expected to change by 4.7 percent from 2023 to 2024. The market will be 10215.8 million Wons in 2023 and is forecast to change by 7.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Wons
2017	6,579.2	7,580,177.8
2018	7,863.2	8,378,893.0
2019	8,635.5	9,503,402.5
2020	8,034.4	9,363,001.6
2021	8,795.3	10,017,385.3
2022	8,319.7	9,538,860.6
2023	8,851.1	10,215,833.0
2024	9,266.8	10,766,995.5
2029	10,395.7	12,486,803.9
Y-to-Y Change	US Dollars	Wons
2017-2018	19.5%	10.5%
2018-2019	9.8%	13.4%
2019-2020	-7.0%	-1.5%
2020-2021	9.5%	7.0%
2021-2022	-5.4%	-4.8%
2022-2023	6.4%	7.1%
2023-2024	4.7%	5.4%
CAGR 2024-2029	2.4%	16.0%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# South Korea

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in South Korea will be \$3.75 million dollars in 2023 and the lease and rental payments for the market will be \$0.79 million dollars. The operating expenses for this market is expected to reach \$2.23 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	3,752.87
Operating Expenses (\$1,000)	2,230.48
Employer Costs for Fringe Benefits (\$1,000)	654.98
Contract Labor Costs including Temporary Help (\$1,000)	97.36
Cost of Insurance (\$1,000)	141.62
Taxes and License Fees (\$1,000)	177.02
Lease and Rental Payments (\$1,000)	787.75

## Cost of Services Estimates

The cost of transportation for this market in South Korea will be \$0.20 million dollars in 2023 and the cost of printing services for the market will be \$0.05 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.15 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	203.58
Cost of Purchased Repair and Maintenance Services (\$1,000)	150.47
Cost of Purchased Printing Services (\$1,000)	53.11
Cost of Purchased Advertising and Promotional Services (\$1,000)	451.41
Cost of Purchased Legal Services (\$1,000)	26.55
Cost of Purchased Accounting and Auditing Services (\$1,000)	35.40

\*2022-2023 Forecasts

Source: Barnes Reports

# Kuwait

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

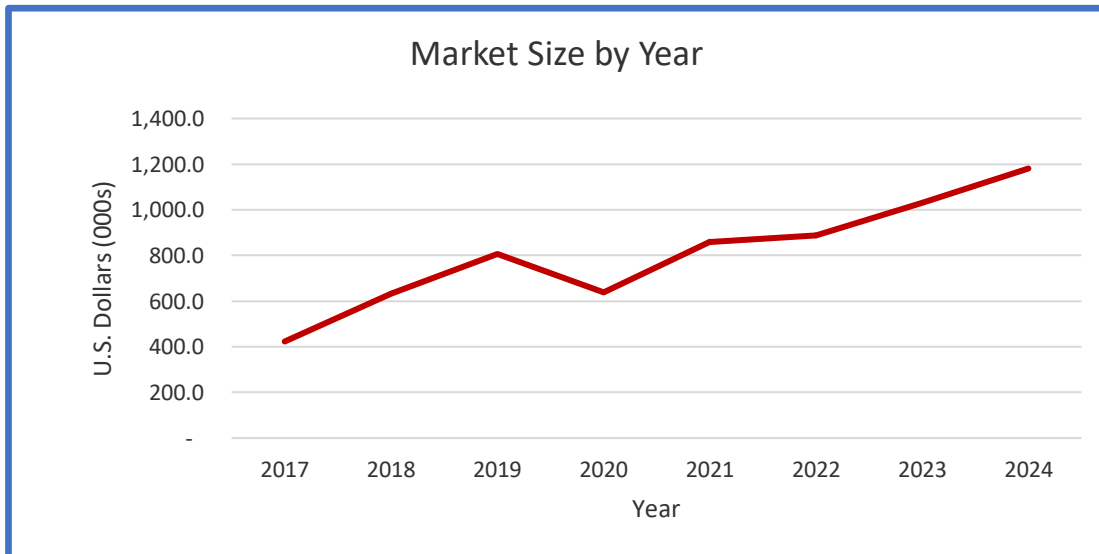
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Kuwait is estimated to be \$1.0 million dollars in 2023 and is expected to change by 14.4 percent from 2023 to 2024. The market will be 0.3 million Dinars in 2023 and is forecast to change by 18.5 percent from 2023 to 2024.

Year	Market Sales (000s)	
	US Dollars	Dinars
2017	423.0	120.4
2018	632.0	191.7
2019	806.4	243.5
2020	637.0	193.4
2021	858.9	268.6
2022	887.8	283.0
2023	1,032.1	335.3
2024	1,180.9	391.0
2029	2,064.4	751.7
Y-to-Y Change	US Dollars	Dinars
2017-2018	49.4%	59.3%
2018-2019	27.6%	27.0%
2019-2020	-21.0%	-20.6%
2020-2021	34.8%	38.9%
2021-2022	3.4%	5.4%
2022-2023	16.3%	18.5%
2023-2024	14.4%	16.6%
CAGR 2024-2029	15.0%	92.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Kuwait

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Kuwait will be \$0.44 million dollars in 2023 and the lease and rental payments for the market will be \$0.09 million dollars. The operating expenses for this market is expected to reach \$0.26 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	437.62
Operating Expenses (\$1,000)	260.10
Employer Costs for Fringe Benefits (\$1,000)	76.38
Contract Labor Costs including Temporary Help (\$1,000)	11.35
Cost of Insurance (\$1,000)	16.51
Taxes and License Fees (\$1,000)	20.64
Lease and Rental Payments (\$1,000)	91.86

## Cost of Services Estimates

The cost of transportation for this market in Kuwait will be \$0.02 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	23.74
Cost of Purchased Repair and Maintenance Services (\$1,000)	17.55
Cost of Purchased Printing Services (\$1,000)	6.19
Cost of Purchased Advertising and Promotional Services (\$1,000)	52.64
Cost of Purchased Legal Services (\$1,000)	3.10
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.13

\*2022-2023 Forecasts

Source: Barnes Reports



# Malaysia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

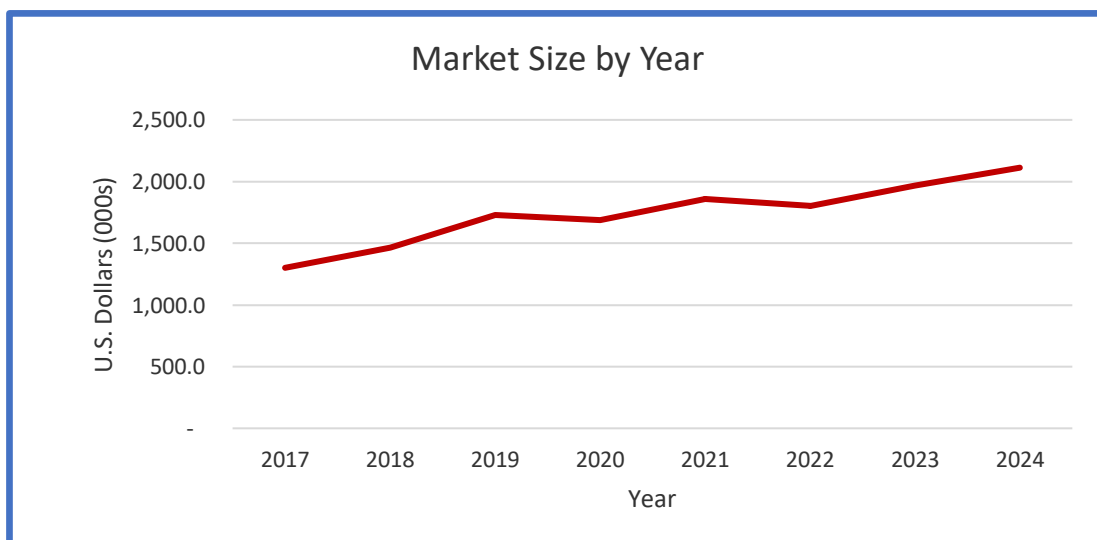
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Malaysia is estimated to be \$2.0 million dollars in 2023 and is expected to change by 7.4 percent from 2023 to 2024. The market will be 8.2 million Ringgits in 2023 and is forecast to change by 9.2 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Ringgits
2017	1,300.8	5,252.1
2018	1,462.4	6,288.8
2019	1,729.9	6,980.2
2020	1,689.9	7,000.3
2021	1,859.1	7,698.9
2022	1,803.4	7,478.3
2023	1,967.5	8,169.7
2024	2,112.4	8,783.3
2029	2,687.7	11,250.1
Y-to-Y Change	US Dollars	Ringgits
2017-2018	12.4%	19.7%
2018-2019	18.3%	11.0%
2019-2020	-2.3%	0.3%
2020-2021	10.0%	10.0%
2021-2022	-3.0%	-2.9%
2022-2023	9.1%	9.2%
2023-2024	7.4%	7.5%
CAGR 2024-2029	5.4%	28.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Malaysia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Malaysia will be \$0.83 million dollars in 2023 and the lease and rental payments for the market will be \$0.18 million dollars. The operating expenses for this market is expected to reach \$0.50 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	834.21
Operating Expenses (\$1,000)	495.81
Employer Costs for Fringe Benefits (\$1,000)	145.59
Contract Labor Costs including Temporary Help (\$1,000)	21.64
Cost of Insurance (\$1,000)	31.48
Taxes and License Fees (\$1,000)	39.35
Lease and Rental Payments (\$1,000)	175.11

## Cost of Services Estimates

The cost of transportation for this market in Malaysia will be \$0.05 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	45.25
Cost of Purchased Repair and Maintenance Services (\$1,000)	33.45
Cost of Purchased Printing Services (\$1,000)	11.80
Cost of Purchased Advertising and Promotional Services (\$1,000)	100.34
Cost of Purchased Legal Services (\$1,000)	5.90
Cost of Purchased Accounting and Auditing Services (\$1,000)	7.87

\*2022-2023 Forecasts

Source: Barnes Reports

# Mexico

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

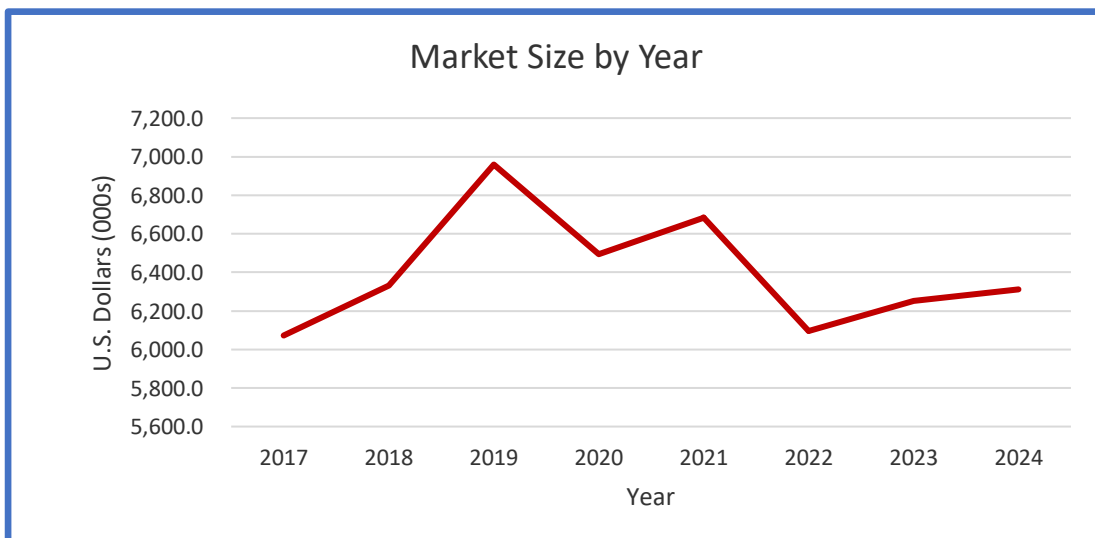
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Mexico is estimated to be \$6.3 million dollars in 2023 and is expected to change by 0.9 percent from 2023 to 2024. The market will be 143.2 million Pesos in 2023 and is forecast to change by 7.6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Pesos
2017	6,072.5	100,190.3
2018	6,330.4	119,811.4
2019	6,959.2	133,924.4
2020	6,493.9	125,095.5
2021	6,684.7	139,073.1
2022	6,096.3	133,084.8
2023	6,252.9	143,235.1
2024	6,311.6	151,709.8
2029	5,897.7	180,338.2
Y-to-Y Change	US Dollars	Pesos
2017-2018	4.2%	19.6%
2018-2019	9.9%	11.8%
2019-2020	-6.7%	-6.6%
2020-2021	2.9%	11.2%
2021-2022	-8.8%	-4.3%
2022-2023	2.6%	7.6%
2023-2024	0.9%	5.9%
CAGR 2024-2029	-1.3%	18.9%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Mexico

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Mexico will be \$2.65 million dollars in 2023 and the lease and rental payments for the market will be \$0.56 million dollars. The operating expenses for this market is expected to reach \$1.58 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	2,651.22
Operating Expenses (\$1,000)	1,575.72
Employer Costs for Fringe Benefits (\$1,000)	462.71
Contract Labor Costs including Temporary Help (\$1,000)	68.78
Cost of Insurance (\$1,000)	100.05
Taxes and License Fees (\$1,000)	125.06
Lease and Rental Payments (\$1,000)	556.51

## Cost of Services Estimates

The cost of transportation for this market in Mexico will be \$0.14 million dollars in 2023 and the cost of printing services for the market will be \$0.04 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.11 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	143.82
Cost of Purchased Repair and Maintenance Services (\$1,000)	106.30
Cost of Purchased Printing Services (\$1,000)	37.52
Cost of Purchased Advertising and Promotional Services (\$1,000)	318.90
Cost of Purchased Legal Services (\$1,000)	18.76
Cost of Purchased Accounting and Auditing Services (\$1,000)	25.01

\*2022-2023 Forecasts

Source: Barnes Reports

# Morocco

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

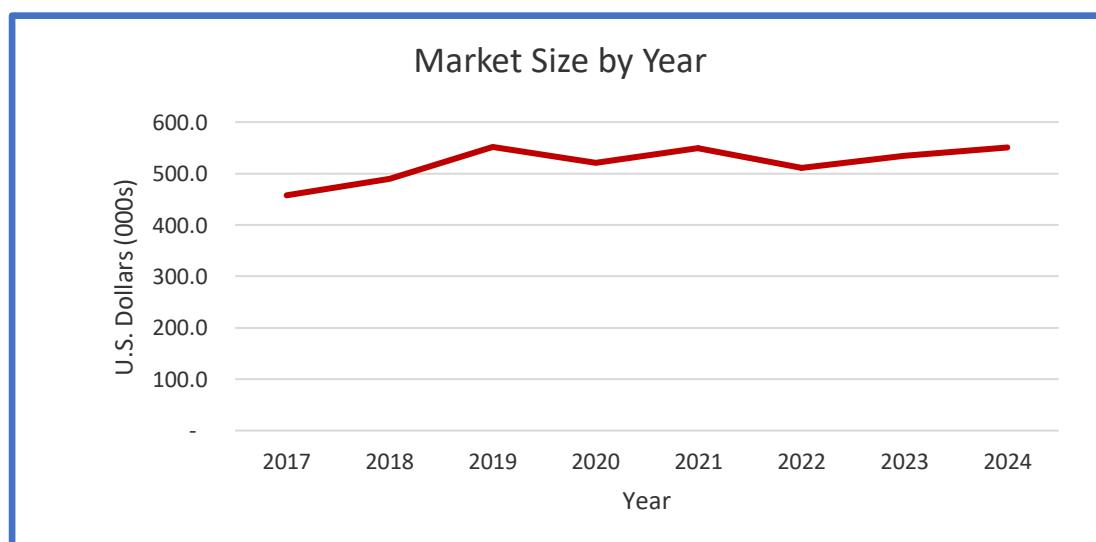
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Morocco is estimated to be \$0.5 million dollars in 2023 and is expected to change by 3 percent from 2023 to 2024. The market will be 5 million Dirhams in 2023 and is forecast to change by 3.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dirhams
2017	457.6	4,471.0
2018	489.2	4,741.1
2019	551.7	5,177.9
2020	521.0	5,010.8
2021	549.1	5,175.5
2022	511.1	4,779.1
2023	535.0	4,963.3
2024	551.2	5,072.8
2029	570.4	5,045.0
Y-to-Y Change	US Dollars	Dirhams
2017-2018	6.9%	6.0%
2018-2019	12.8%	9.2%
2019-2020	-5.6%	-3.2%
2020-2021	5.4%	3.3%
2021-2022	-6.9%	-7.7%
2022-2023	4.7%	3.9%
2023-2024	3.0%	2.2%
CAGR 2024-2029	0.7%	-0.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Morocco

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Morocco will be \$0.23 million dollars in 2023 and the lease and rental payments for the market will be \$0.05 million dollars. The operating expenses for this market is expected to reach \$0.13 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	226.84
Operating Expenses (\$1,000)	134.82
Employer Costs for Fringe Benefits (\$1,000)	39.59
Contract Labor Costs including Temporary Help (\$1,000)	5.88
Cost of Insurance (\$1,000)	8.56
Taxes and License Fees (\$1,000)	10.70
Lease and Rental Payments (\$1,000)	47.61

## Cost of Services Estimates

The cost of transportation for this market in Morocco will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	12.30
Cost of Purchased Repair and Maintenance Services (\$1,000)	9.09
Cost of Purchased Printing Services (\$1,000)	3.21
Cost of Purchased Advertising and Promotional Services (\$1,000)	27.28
Cost of Purchased Legal Services (\$1,000)	1.60
Cost of Purchased Accounting and Auditing Services (\$1,000)	2.14

\*2022-2023 Forecasts

Source: Barnes Reports

# Netherlands

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

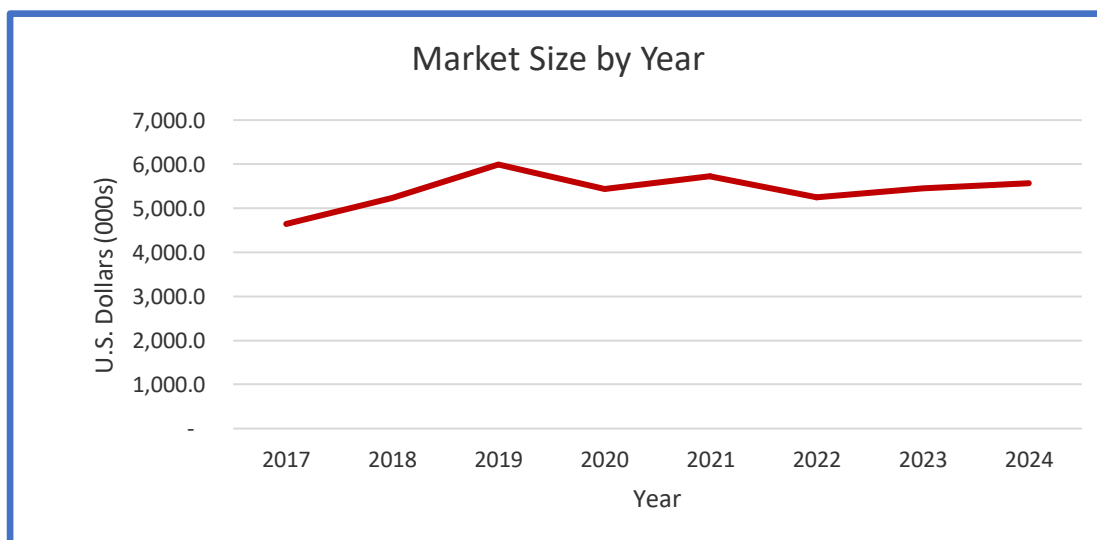
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Netherlands is estimated to be \$5.5 million dollars in 2023 and is expected to change by 2.2 percent from 2023 to 2024. The market will be 5.1 million Euros in 2023 and is forecast to change by 5.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	4,643.6	4,188.0
2018	5,238.2	4,636.8
2019	5,992.7	5,074.4
2020	5,443.3	4,862.3
2021	5,721.4	5,185.2
2022	5,248.4	4,862.8
2023	5,454.3	5,129.0
2024	5,574.8	5,323.9
2029	5,859.6	5,720.9
Y-to-Y Change	US Dollars	Euros
2017-2018	12.8%	10.7%
2018-2019	14.4%	9.4%
2019-2020	-9.2%	-4.2%
2020-2021	5.1%	6.6%
2021-2022	-8.3%	-6.2%
2022-2023	3.9%	5.5%
2023-2024	2.2%	3.8%
CAGR 2024-2029	1.0%	7.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Netherlands

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Netherlands will be \$2.31 million dollars in 2023 and the lease and rental payments for the market will be \$0.49 million dollars. The operating expenses for this market is expected to reach \$1.37 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	2,312.61
Operating Expenses (\$1,000)	1,374.47
Employer Costs for Fringe Benefits (\$1,000)	403.62
Contract Labor Costs including Temporary Help (\$1,000)	60.00
Cost of Insurance (\$1,000)	87.27
Taxes and License Fees (\$1,000)	109.09
Lease and Rental Payments (\$1,000)	485.43

## Cost of Services Estimates

The cost of transportation for this market in Netherlands will be \$0.13 million dollars in 2023 and the cost of printing services for the market will be \$0.03 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.09 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	125.45
Cost of Purchased Repair and Maintenance Services (\$1,000)	92.72
Cost of Purchased Printing Services (\$1,000)	32.73
Cost of Purchased Advertising and Promotional Services (\$1,000)	278.17
Cost of Purchased Legal Services (\$1,000)	16.36
Cost of Purchased Accounting and Auditing Services (\$1,000)	21.82

\*2022-2023 Forecasts

Source: Barnes Reports



# New Zealand

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

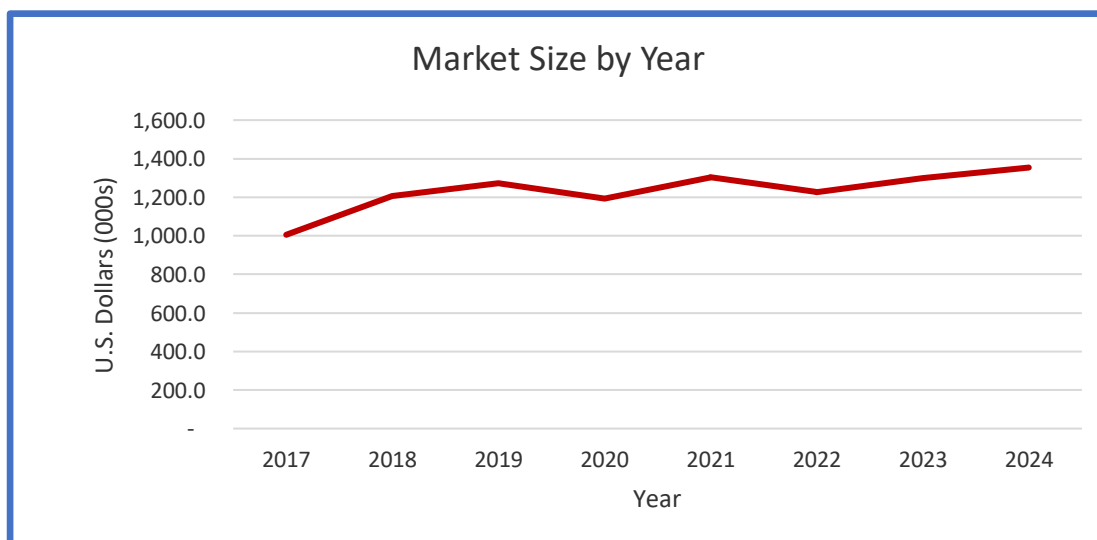
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in New Zealand is estimated to be \$1.3 million dollars in 2023 and is expected to change by 4.2 percent from 2023 to 2024. The market will be 2 million Dollars in 2023 and is forecast to change by 7.3 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	1,005.2	1,480.2
2018	1,207.5	1,676.0
2019	1,273.7	1,840.9
2020	1,193.8	1,812.0
2021	1,303.7	1,960.4
2022	1,227.2	1,869.9
2023	1,299.4	2,005.9
2024	1,353.9	2,117.7
2029	1,482.7	2,476.7
Y-to-Y Change	US Dollars	Dollars
2017-2018	20.1%	13.2%
2018-2019	5.5%	9.8%
2019-2020	-6.3%	-1.6%
2020-2021	9.2%	8.2%
2021-2022	-5.9%	-4.6%
2022-2023	5.9%	7.3%
2023-2024	4.2%	5.6%
CAGR 2024-2029	1.9%	17.0%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# New Zealand

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in New Zealand will be \$0.55 million dollars in 2023 and the lease and rental payments for the market will be \$0.12 million dollars. The operating expenses for this market is expected to reach \$0.33 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	550.94
Operating Expenses (\$1,000)	327.44
Employer Costs for Fringe Benefits (\$1,000)	96.15
Contract Labor Costs including Temporary Help (\$1,000)	14.29
Cost of Insurance (\$1,000)	20.79
Taxes and License Fees (\$1,000)	25.99
Lease and Rental Payments (\$1,000)	115.64

## Cost of Services Estimates

The cost of transportation for this market in New Zealand will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	29.89
Cost of Purchased Repair and Maintenance Services (\$1,000)	22.09
Cost of Purchased Printing Services (\$1,000)	7.80
Cost of Purchased Advertising and Promotional Services (\$1,000)	66.27
Cost of Purchased Legal Services (\$1,000)	3.90
Cost of Purchased Accounting and Auditing Services (\$1,000)	5.20

\*2022-2023 Forecasts

Source: Barnes Reports

# Nigeria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

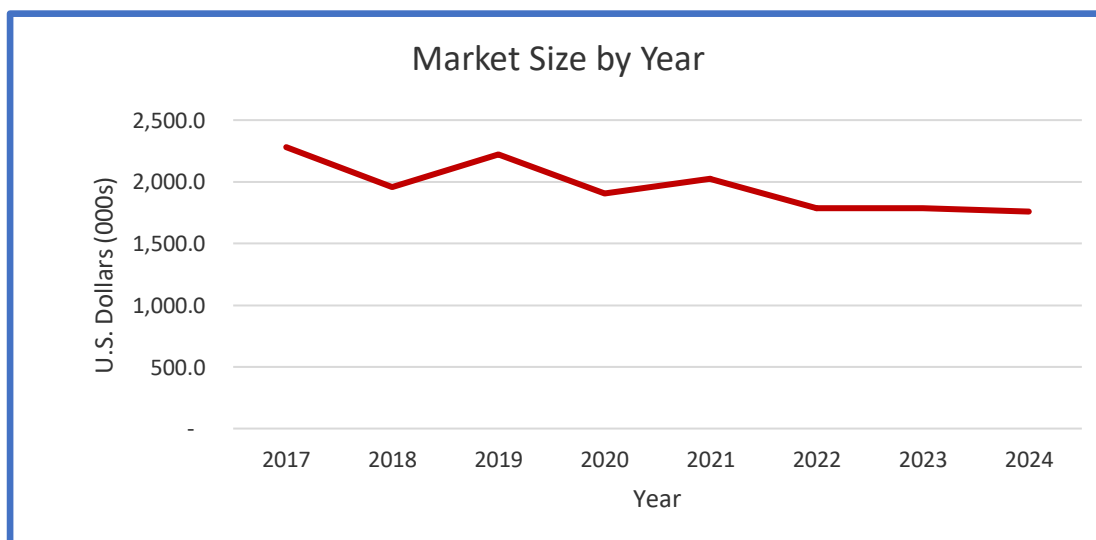
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Nigeria is estimated to be \$1.8 million dollars in 2023 and is expected to change by -1.6 percent from 2023 to 2024. The market will be 786.7 million Nairas in 2023 and is forecast to change by 10.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Nairas
2017	2,280.8	473,171.6
2018	1,956.8	598,360.5
2019	2,222.7	720,629.0
2020	1,904.8	619,057.8
2021	2,022.5	735,232.6
2022	1,785.9	714,547.5
2023	1,786.9	786,728.5
2024	1,758.7	851,921.4
2029	1,312.8	1,195,269.7
Y-to-Y Change	US Dollars	Nairas
2017-2018	-14.2%	26.5%
2018-2019	13.6%	20.4%
2019-2020	-14.3%	-14.1%
2020-2021	6.2%	18.8%
2021-2022	-11.7%	-2.8%
2022-2023	0.1%	10.1%
2023-2024	-1.6%	8.3%
CAGR 2024-2029	-5.1%	40.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Nigeria

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Nigeria will be \$0.76 million dollars in 2023 and the lease and rental payments for the market will be \$0.16 million dollars. The operating expenses for this market is expected to reach \$0.45 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	757.63
Operating Expenses (\$1,000)	450.29
Employer Costs for Fringe Benefits (\$1,000)	132.23
Contract Labor Costs including Temporary Help (\$1,000)	19.66
Cost of Insurance (\$1,000)	28.59
Taxes and License Fees (\$1,000)	35.74
Lease and Rental Payments (\$1,000)	159.03

## Cost of Services Estimates

The cost of transportation for this market in Nigeria will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	41.10
Cost of Purchased Repair and Maintenance Services (\$1,000)	30.38
Cost of Purchased Printing Services (\$1,000)	10.72
Cost of Purchased Advertising and Promotional Services (\$1,000)	91.13
Cost of Purchased Legal Services (\$1,000)	5.36
Cost of Purchased Accounting and Auditing Services (\$1,000)	7.15

\*2022-2023 Forecasts

Source: Barnes Reports

# Norway

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

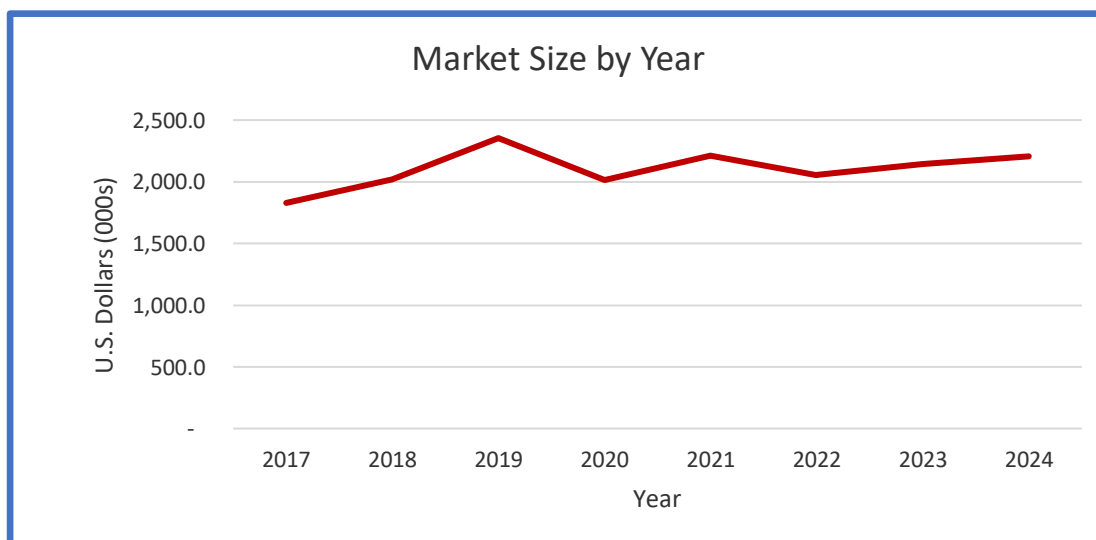
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Norway is estimated to be \$2.1 million dollars in 2023 and is expected to change by 2.8 percent from 2023 to 2024. The market will be 20.5 million Kroner in 2023 and is forecast to change by 7.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Krones
2017	1,828.9	14,344.4
2018	2,018.1	16,693.3
2019	2,354.3	19,146.3
2020	2,012.0	17,705.7
2021	2,211.5	19,816.6
2022	2,053.8	19,017.5
2023	2,145.1	20,526.4
2024	2,204.9	21,802.9
2029	2,256.2	26,289.3
Y-to-Y Change	US Dollars	Krones
2017-2018	10.3%	16.4%
2018-2019	16.7%	14.7%
2019-2020	-14.5%	-7.5%
2020-2021	9.9%	11.9%
2021-2022	-7.1%	-4.0%
2022-2023	4.4%	7.9%
2023-2024	2.8%	6.2%
CAGR 2024-2029	0.5%	20.6%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Norway

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Norway will be \$0.91 million dollars in 2023 and the lease and rental payments for the market will be \$0.19 million dollars. The operating expenses for this market is expected to reach \$0.54 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	909.53
Operating Expenses (\$1,000)	540.57
Employer Costs for Fringe Benefits (\$1,000)	158.74
Contract Labor Costs including Temporary Help (\$1,000)	23.60
Cost of Insurance (\$1,000)	34.32
Taxes and License Fees (\$1,000)	42.90
Lease and Rental Payments (\$1,000)	190.92

## Cost of Services Estimates

The cost of transportation for this market in Norway will be \$0.05 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.04 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	49.34
Cost of Purchased Repair and Maintenance Services (\$1,000)	36.47
Cost of Purchased Printing Services (\$1,000)	12.87
Cost of Purchased Advertising and Promotional Services (\$1,000)	109.40
Cost of Purchased Legal Services (\$1,000)	6.44
Cost of Purchased Accounting and Auditing Services (\$1,000)	8.58

\*2022-2023 Forecasts

Source: Barnes Reports

# Oman

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

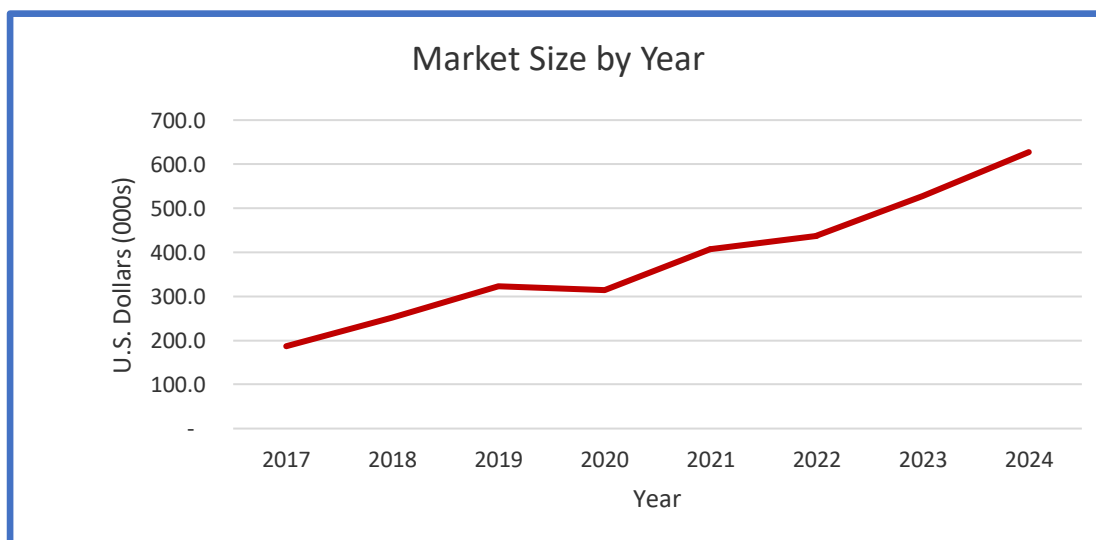
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Oman is estimated to be \$0.5 million dollars in 2023 and is expected to change by 18.8 percent from 2023 to 2024. The market will be 0.2 million Rials in 2023 and is forecast to change by 23.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rials
2017	186.9	66.4
2018	252.2	96.9
2019	323.5	124.4
2020	314.1	120.8
2021	407.1	162.9
2022	437.2	179.1
2023	527.9	221.5
2024	627.4	269.6
2029	1,326.1	642.0
Y-to-Y Change	US Dollars	Rials
2017-2018	34.9%	46.1%
2018-2019	28.3%	28.3%
2019-2020	-2.9%	-2.9%
2020-2021	29.6%	34.9%
2021-2022	7.4%	10.0%
2022-2023	20.8%	23.7%
2023-2024	18.8%	21.7%
CAGR 2024-2029	22.3%	138.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Oman

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Oman will be \$0.22 million dollars in 2023 and the lease and rental payments for the market will be \$0.05 million dollars. The operating expenses for this market is expected to reach \$0.13 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	223.83
Operating Expenses (\$1,000)	133.03
Employer Costs for Fringe Benefits (\$1,000)	39.06
Contract Labor Costs including Temporary Help (\$1,000)	5.81
Cost of Insurance (\$1,000)	8.45
Taxes and License Fees (\$1,000)	10.56
Lease and Rental Payments (\$1,000)	46.98

## Cost of Services Estimates

The cost of transportation for this market in Oman will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	12.14
Cost of Purchased Repair and Maintenance Services (\$1,000)	8.97
Cost of Purchased Printing Services (\$1,000)	3.17
Cost of Purchased Advertising and Promotional Services (\$1,000)	26.92
Cost of Purchased Legal Services (\$1,000)	1.58
Cost of Purchased Accounting and Auditing Services (\$1,000)	2.11

\*2022-2023 Forecasts

Source: Barnes Reports



# Pakistan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

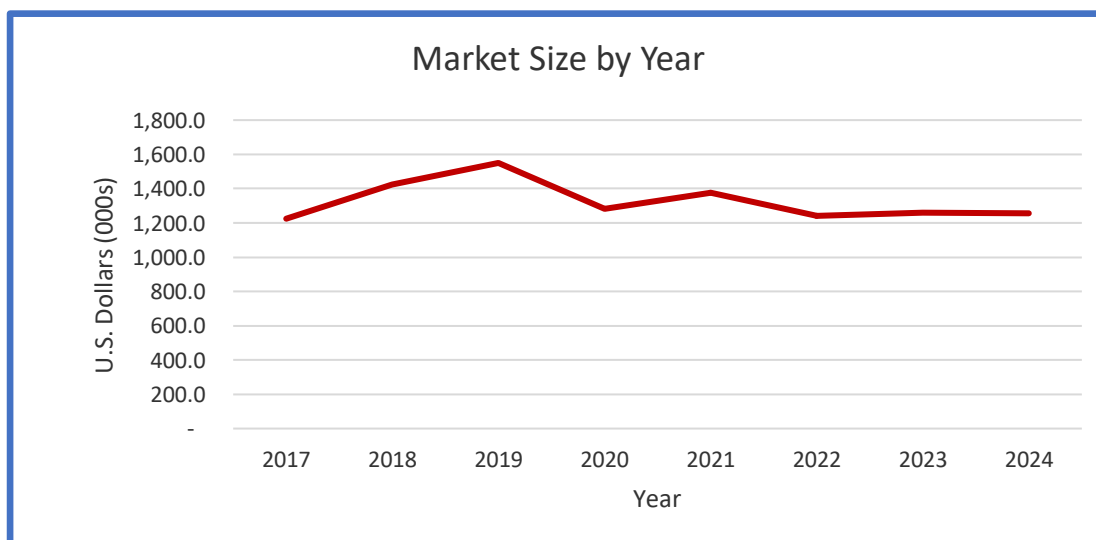
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Pakistan is estimated to be \$1.3 million dollars in 2023 and is expected to change by -0.2 percent from 2023 to 2024. The market will be 208.8 million Rupees in 2023 and is forecast to change by 10.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rupees
2017	1,224.7	128,169.6
2018	1,423.4	149,190.0
2019	1,550.1	170,579.0
2020	1,280.7	174,793.7
2021	1,376.4	192,633.9
2022	1,241.6	189,092.4
2023	1,259.7	208,761.7
2024	1,257.7	226,814.6
2029	1,112.7	306,213.9
Y-to-Y Change	US Dollars	Rupees
2017-2018	16.2%	16.4%
2018-2019	8.9%	14.3%
2019-2020	-17.4%	2.5%
2020-2021	7.5%	10.2%
2021-2022	-9.8%	-1.8%
2022-2023	1.5%	10.4%
2023-2024	-0.2%	8.6%
CAGR 2024-2029	-2.3%	35.0%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Pakistan

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Pakistan will be \$0.53 million dollars in 2023 and the lease and rental payments for the market will be \$0.11 million dollars. The operating expenses for this market is expected to reach \$0.32 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	534.10
Operating Expenses (\$1,000)	317.44
Employer Costs for Fringe Benefits (\$1,000)	93.22
Contract Labor Costs including Temporary Help (\$1,000)	13.86
Cost of Insurance (\$1,000)	20.15
Taxes and License Fees (\$1,000)	25.19
Lease and Rental Payments (\$1,000)	112.11

## Cost of Services Estimates

The cost of transportation for this market in Pakistan will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	28.97
Cost of Purchased Repair and Maintenance Services (\$1,000)	21.41
Cost of Purchased Printing Services (\$1,000)	7.56
Cost of Purchased Advertising and Promotional Services (\$1,000)	64.24
Cost of Purchased Legal Services (\$1,000)	3.78
Cost of Purchased Accounting and Auditing Services (\$1,000)	5.04

\*2022-2023 Forecasts

Source: Barnes Reports

# Panama

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

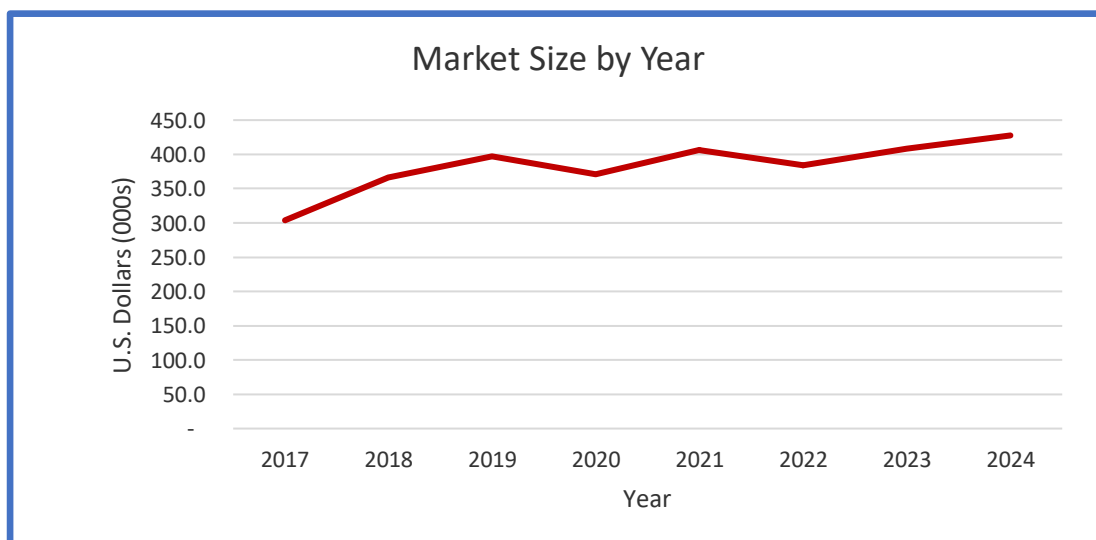
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Panama is estimated to be \$0.4 million dollars in 2023 and is expected to change by 4.7 percent from 2023 to 2024. The market will be 0.4 million Balboas in 2023 and is forecast to change by 5.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Balboas
2017	303.8	312.9
2018	366.1	366.5
2019	397.2	397.2
2020	371.2	371.2
2021	406.2	400.3
2022	384.1	375.1
2023	408.6	395.4
2024	427.6	410.2
2029	479.1	439.4
Y-to-Y Change	US Dollars	Balboas
2017-2018	20.5%	17.1%
2018-2019	8.5%	8.4%
2019-2020	-6.5%	-6.5%
2020-2021	9.4%	7.8%
2021-2022	-5.4%	-6.3%
2022-2023	6.4%	5.4%
2023-2024	4.7%	3.7%
CAGR 2024-2029	2.4%	7.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Panama

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Panama will be \$0.17 million dollars in 2023 and the lease and rental payments for the market will be \$0.04 million dollars. The operating expenses for this market is expected to reach \$0.10 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	173.23
Operating Expenses (\$1,000)	102.96
Employer Costs for Fringe Benefits (\$1,000)	30.23
Contract Labor Costs including Temporary Help (\$1,000)	4.49
Cost of Insurance (\$1,000)	6.54
Taxes and License Fees (\$1,000)	8.17
Lease and Rental Payments (\$1,000)	36.36

## Cost of Services Estimates

The cost of transportation for this market in Panama will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	9.40
Cost of Purchased Repair and Maintenance Services (\$1,000)	6.95
Cost of Purchased Printing Services (\$1,000)	2.45
Cost of Purchased Advertising and Promotional Services (\$1,000)	20.84
Cost of Purchased Legal Services (\$1,000)	1.23
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.63

\*2022-2023 Forecasts

Source: Barnes Reports

# Peru

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

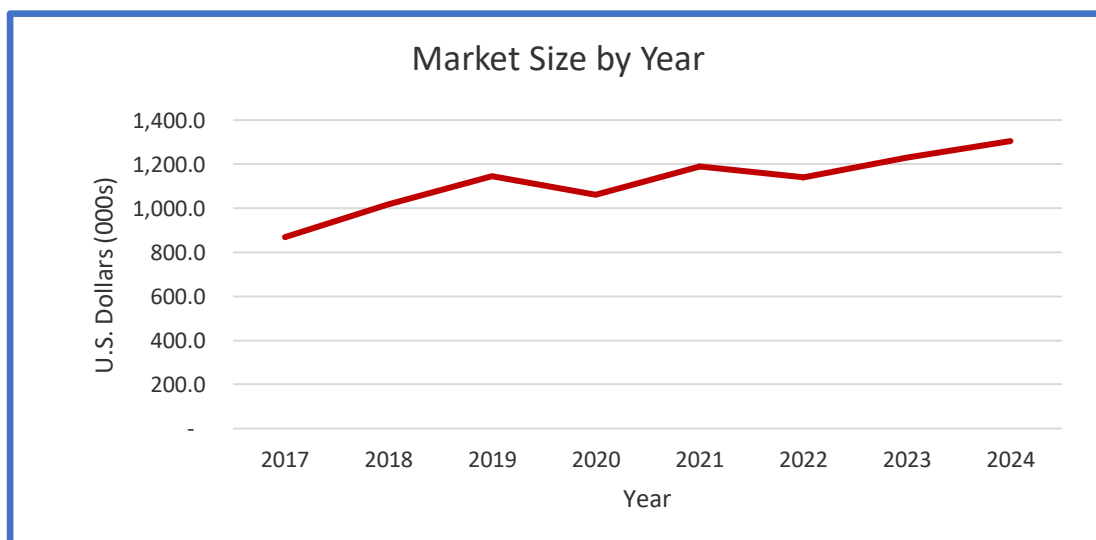
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Peru is estimated to be \$1.2 million dollars in 2023 and is expected to change by 6.1 percent from 2023 to 2024. The market will be 4.1 million Sols in 2023 and is forecast to change by 7.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Sols
2017	868.9	2,898.6
2018	1,018.1	3,319.6
2019	1,144.5	3,761.7
2020	1,061.8	3,543.6
2021	1,189.8	3,941.4
2022	1,140.6	3,781.8
2023	1,229.7	4,081.1
2024	1,304.7	4,334.1
2029	1,564.5	5,221.3
Y-to-Y Change	US Dollars	Sols
2017-2018	17.2%	14.5%
2018-2019	12.4%	13.3%
2019-2020	-7.2%	-5.8%
2020-2021	12.1%	11.2%
2021-2022	-4.1%	-4.0%
2022-2023	7.8%	7.9%
2023-2024	6.1%	6.2%
CAGR 2024-2029	4.0%	20.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Peru

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Peru will be \$0.52 million dollars in 2023 and the lease and rental payments for the market will be \$0.11 million dollars. The operating expenses for this market is expected to reach \$0.31 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	521.39
Operating Expenses (\$1,000)	309.88
Employer Costs for Fringe Benefits (\$1,000)	91.00
Contract Labor Costs including Temporary Help (\$1,000)	13.53
Cost of Insurance (\$1,000)	19.68
Taxes and License Fees (\$1,000)	24.59
Lease and Rental Payments (\$1,000)	109.44

## Cost of Services Estimates

The cost of transportation for this market in Peru will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	28.28
Cost of Purchased Repair and Maintenance Services (\$1,000)	20.90
Cost of Purchased Printing Services (\$1,000)	7.38
Cost of Purchased Advertising and Promotional Services (\$1,000)	62.71
Cost of Purchased Legal Services (\$1,000)	3.69
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.92

\*2022-2023 Forecasts

Source: Barnes Reports

# Philippines

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

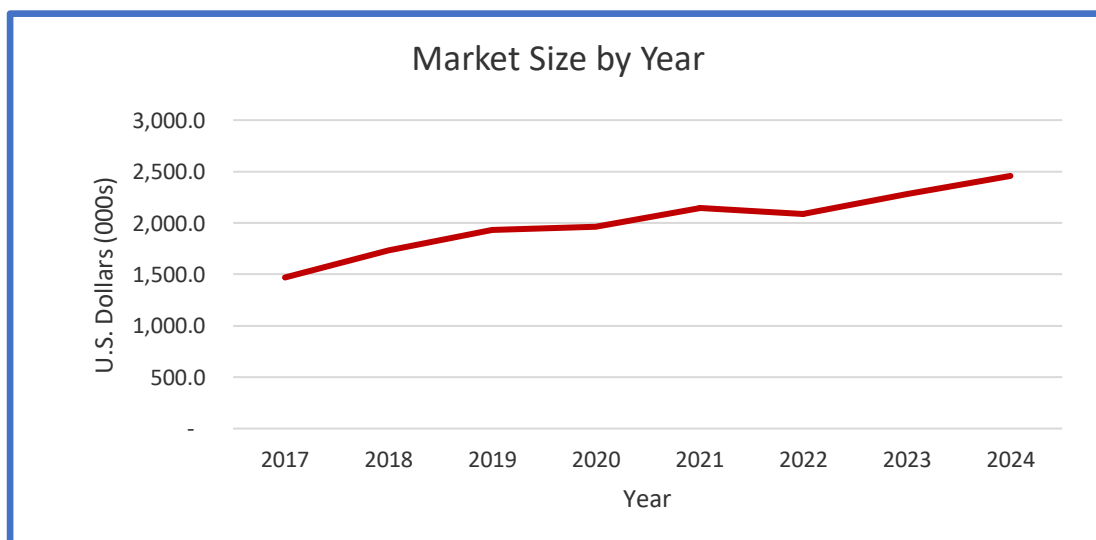
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Philippines is estimated to be \$2.3 million dollars in 2023 and is expected to change by 7.6 percent from 2023 to 2024. The market will be 131.6 million Pesos in 2023 and is forecast to change by 12.8 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Pesos
2017	1,469.6	70,723.2
2018	1,731.9	83,342.7
2019	1,930.2	101,646.7
2020	1,960.0	101,517.5
2021	2,145.7	116,262.7
2022	2,086.9	116,642.3
2023	2,282.7	131,615.5
2024	2,457.2	146,150.8
2029	3,167.2	220,052.2
Y-to-Y Change	US Dollars	Pesos
2017-2018	17.8%	17.8%
2018-2019	11.5%	22.0%
2019-2020	1.5%	-0.1%
2020-2021	9.5%	14.5%
2021-2022	-2.7%	0.3%
2022-2023	9.4%	12.8%
2023-2024	7.6%	11.0%
CAGR 2024-2029	5.8%	50.6%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Philippines

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Philippines will be \$0.97 million dollars in 2023 and the lease and rental payments for the market will be \$0.20 million dollars. The operating expenses for this market is expected to reach \$0.58 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	967.86
Operating Expenses (\$1,000)	575.24
Employer Costs for Fringe Benefits (\$1,000)	168.92
Contract Labor Costs including Temporary Help (\$1,000)	25.11
Cost of Insurance (\$1,000)	36.52
Taxes and License Fees (\$1,000)	45.65
Lease and Rental Payments (\$1,000)	203.16

## Cost of Services Estimates

The cost of transportation for this market in Philippines will be \$0.05 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.04 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	52.50
Cost of Purchased Repair and Maintenance Services (\$1,000)	38.81
Cost of Purchased Printing Services (\$1,000)	13.70
Cost of Purchased Advertising and Promotional Services (\$1,000)	116.42
Cost of Purchased Legal Services (\$1,000)	6.85
Cost of Purchased Accounting and Auditing Services (\$1,000)	9.13

\*2022-2023 Forecasts

Source: Barnes Reports



# Poland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

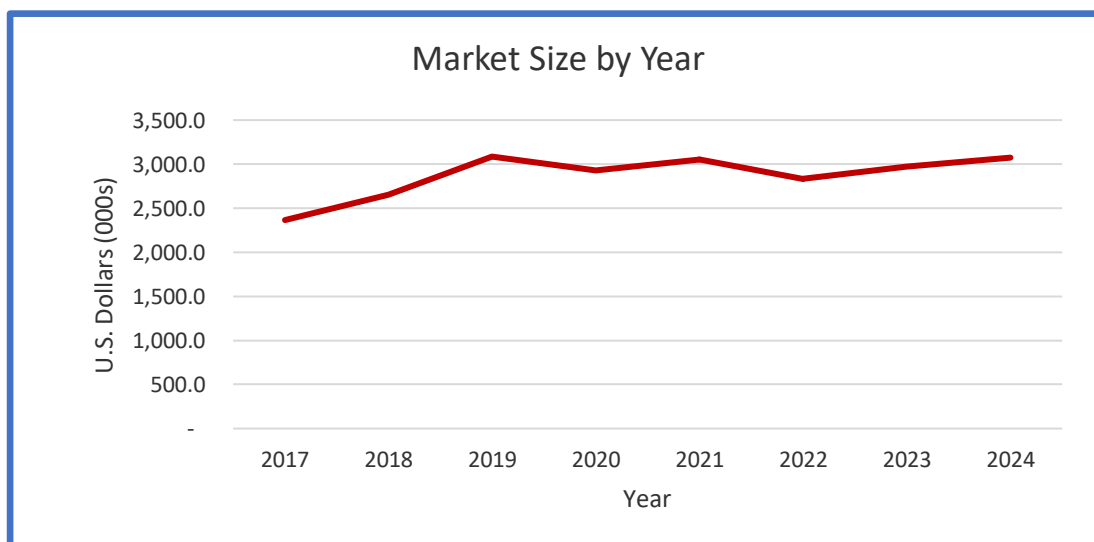
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Poland is estimated to be \$3.0 million dollars in 2023 and is expected to change by 3.3 percent from 2023 to 2024. The market will be 12.3 million Zlotys in 2023 and is forecast to change by 7.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Zlotys
2017	2,365.9	8,964.3
2018	2,652.6	10,021.9
2019	3,086.0	11,145.9
2020	2,931.7	11,255.9
2021	3,053.3	11,983.9
2022	2,832.0	11,441.1
2023	2,975.8	12,284.9
2024	3,075.4	12,981.3
2029	3,416.4	15,251.2
Y-to-Y Change	US Dollars	Zlotys
2017-2018	12.1%	11.8%
2018-2019	16.3%	11.2%
2019-2020	-5.0%	1.0%
2020-2021	4.1%	6.5%
2021-2022	-7.2%	-4.5%
2022-2023	5.1%	7.4%
2023-2024	3.3%	5.7%
CAGR 2024-2029	2.2%	17.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Poland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Poland will be \$1.26 million dollars in 2023 and the lease and rental payments for the market will be \$0.26 million dollars. The operating expenses for this market is expected to reach \$0.75 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,261.75
Operating Expenses (\$1,000)	749.91
Employer Costs for Fringe Benefits (\$1,000)	220.21
Contract Labor Costs including Temporary Help (\$1,000)	32.73
Cost of Insurance (\$1,000)	47.61
Taxes and License Fees (\$1,000)	59.52
Lease and Rental Payments (\$1,000)	264.85

## Cost of Services Estimates

The cost of transportation for this market in Poland will be \$0.07 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	68.44
Cost of Purchased Repair and Maintenance Services (\$1,000)	50.59
Cost of Purchased Printing Services (\$1,000)	17.86
Cost of Purchased Advertising and Promotional Services (\$1,000)	151.77
Cost of Purchased Legal Services (\$1,000)	8.93
Cost of Purchased Accounting and Auditing Services (\$1,000)	11.90

\*2022-2023 Forecasts

Source: Barnes Reports

# Portugal

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

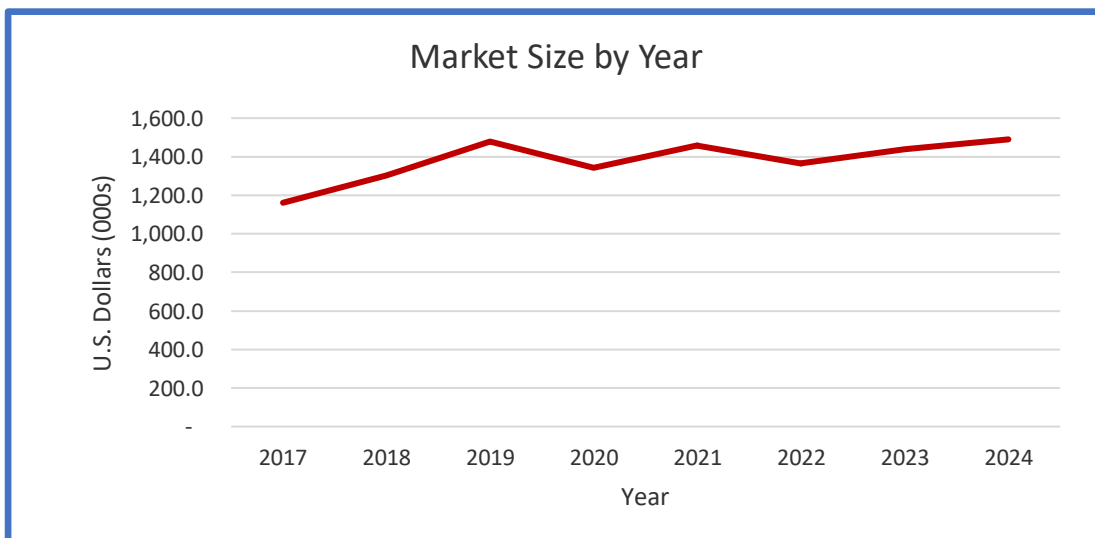
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Portugal is estimated to be \$1.4 million dollars in 2023 and is expected to change by 3.7 percent from 2023 to 2024. The market will be 1.2 million Euros in 2023 and is forecast to change by 4.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	1,161.0	1,050.7
2018	1,301.9	1,152.5
2019	1,478.4	1,251.9
2020	1,343.7	1,200.3
2021	1,456.9	1,258.9
2022	1,364.5	1,169.2
2023	1,437.2	1,221.3
2024	1,489.8	1,255.4
2029	1,589.9	1,285.0
Y-to-Y Change	US Dollars	Euros
2017-2018	12.1%	9.7%
2018-2019	13.6%	8.6%
2019-2020	-9.1%	-4.1%
2020-2021	8.4%	4.9%
2021-2022	-6.3%	-7.1%
2022-2023	5.3%	4.5%
2023-2024	3.7%	2.8%
CAGR 2024-2029	1.3%	2.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Portugal

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Portugal will be \$0.61 million dollars in 2023 and the lease and rental payments for the market will be \$0.13 million dollars. The operating expenses for this market is expected to reach \$0.36 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	609.38
Operating Expenses (\$1,000)	362.18
Employer Costs for Fringe Benefits (\$1,000)	106.35
Contract Labor Costs including Temporary Help (\$1,000)	15.81
Cost of Insurance (\$1,000)	23.00
Taxes and License Fees (\$1,000)	28.74
Lease and Rental Payments (\$1,000)	127.91

## Cost of Services Estimates

The cost of transportation for this market in Portugal will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	33.06
Cost of Purchased Repair and Maintenance Services (\$1,000)	24.43
Cost of Purchased Printing Services (\$1,000)	8.62
Cost of Purchased Advertising and Promotional Services (\$1,000)	73.30
Cost of Purchased Legal Services (\$1,000)	4.31
Cost of Purchased Accounting and Auditing Services (\$1,000)	5.75

\*2022-2023 Forecasts

Source: Barnes Reports

# Puerto Rico

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

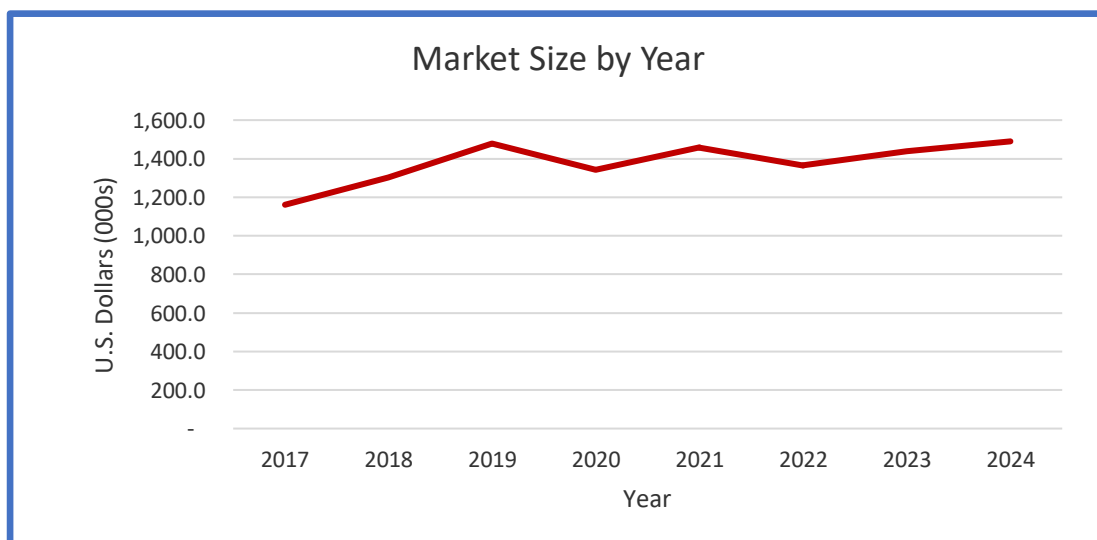
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Puerto Rico is estimated to be \$0.4 million dollars in 2023 and is expected to change by -2.6 percent from 2023 to 2024. The market will be 0.4 million Dollars in 2023 and is forecast to change by -0.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	451.5	447.4
2018	463.4	467.0
2019	471.5	471.5
2020	432.4	432.4
2021	428.9	430.9
2022	377.2	379.7
2023	373.2	376.4
2024	363.3	367.2
2029	283.4	289.3
Y-to-Y Change	US Dollars	Dollars
2017-2018	2.6%	4.4%
2018-2019	1.7%	0.9%
2019-2020	-8.3%	-8.3%
2020-2021	-0.8%	-0.3%
2021-2022	-12.0%	-11.9%
2022-2023	-1.1%	-0.9%
2023-2024	-2.6%	-2.4%
CAGR 2024-2029	-4.4%	-21.2%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Puerto Rico

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Puerto Rico will be \$0.16 million dollars in 2023 and the lease and rental payments for the market will be \$0.03 million dollars. The operating expenses for this market is expected to reach \$0.09 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	158.23
Operating Expenses (\$1,000)	94.04
Employer Costs for Fringe Benefits (\$1,000)	27.62
Contract Labor Costs including Temporary Help (\$1,000)	4.11
Cost of Insurance (\$1,000)	5.97
Taxes and License Fees (\$1,000)	7.46
Lease and Rental Payments (\$1,000)	33.21

## Cost of Services Estimates

The cost of transportation for this market in Puerto Rico will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	8.58
Cost of Purchased Repair and Maintenance Services (\$1,000)	6.34
Cost of Purchased Printing Services (\$1,000)	2.24
Cost of Purchased Advertising and Promotional Services (\$1,000)	19.03
Cost of Purchased Legal Services (\$1,000)	1.12
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.49

\*2022-2023 Forecasts

Source: Barnes Reports

# Qatar

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

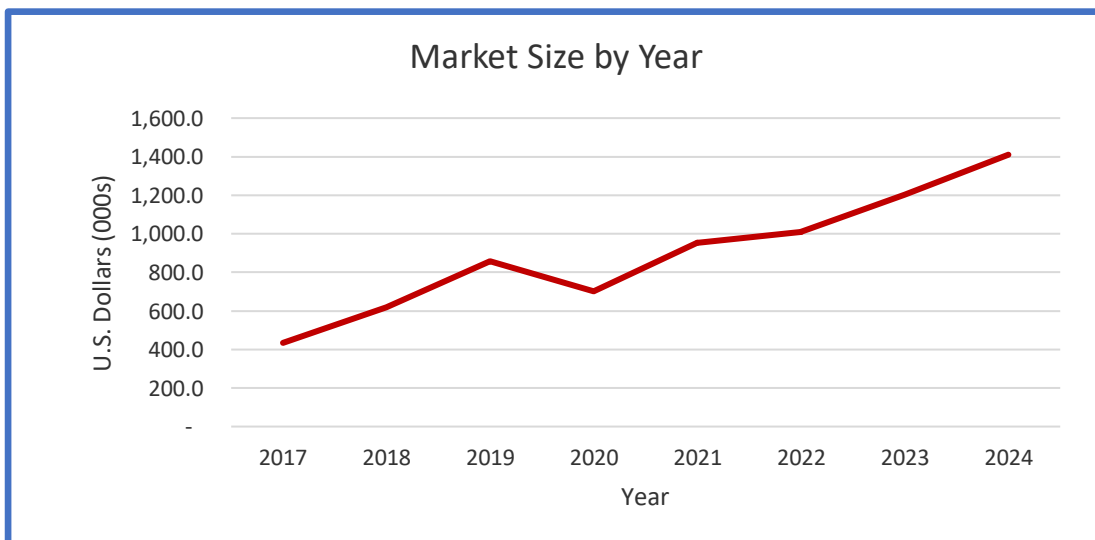
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Qatar is estimated to be \$1.2 million dollars in 2023 and is expected to change by 17.2 percent from 2023 to 2024. The market will be 4.9 million Riyals in 2023 and is forecast to change by 22.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Riyals
2017	434.2	1,424.0
2018	618.3	2,250.5
2019	856.3	3,116.9
2020	702.3	2,556.5
2021	953.2	3,655.3
2022	1,009.6	3,995.0
2023	1,202.8	4,910.8
2024	1,410.2	5,940.7
2029	2,785.9	13,724.0
Y-to-Y Change	US Dollars	Riyals
2017-2018	42.4%	58.0%
2018-2019	38.5%	38.5%
2019-2020	-18.0%	-18.0%
2020-2021	35.7%	43.0%
2021-2022	5.9%	9.3%
2022-2023	19.1%	22.9%
2023-2024	17.2%	21.0%
CAGR 2024-2029	19.5%	131.0%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Qatar

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Qatar will be \$0.51 million dollars in 2023 and the lease and rental payments for the market will be \$0.11 million dollars. The operating expenses for this market is expected to reach \$0.30 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	510.00
Operating Expenses (\$1,000)	303.12
Employer Costs for Fringe Benefits (\$1,000)	89.01
Contract Labor Costs including Temporary Help (\$1,000)	13.23
Cost of Insurance (\$1,000)	19.25
Taxes and License Fees (\$1,000)	24.06
Lease and Rental Payments (\$1,000)	107.05

## Cost of Services Estimates

The cost of transportation for this market in Qatar will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	27.67
Cost of Purchased Repair and Maintenance Services (\$1,000)	20.45
Cost of Purchased Printing Services (\$1,000)	7.22
Cost of Purchased Advertising and Promotional Services (\$1,000)	61.34
Cost of Purchased Legal Services (\$1,000)	3.61
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.81

\*2022-2023 Forecasts

Source: Barnes Reports



# Romania

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

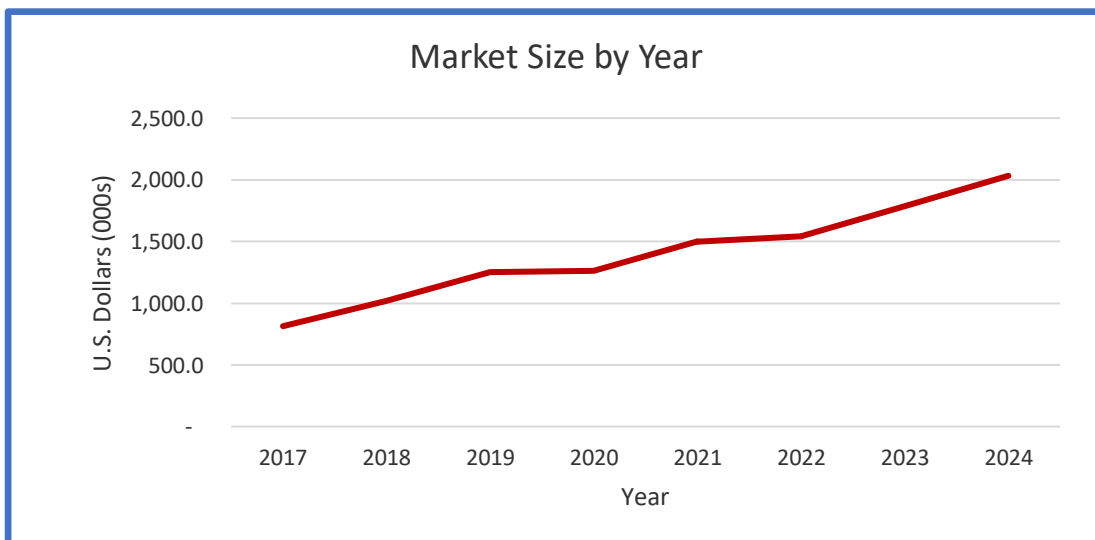
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Romania is estimated to be \$1.8 million dollars in 2023 and is expected to change by 13.9 percent from 2023 to 2024. The market will be 7.4 million Leus in 2023 and is forecast to change by 16 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Leus
2017	813.8	3,388.7
2018	1,020.3	4,134.6
2019	1,250.4	4,928.7
2020	1,260.2	5,340.6
2021	1,498.6	6,178.7
2022	1,542.1	6,374.0
2023	1,784.8	7,395.3
2024	2,032.8	8,443.9
2029	3,474.6	14,613.1
Y-to-Y Change	US Dollars	Leus
2017-2018	25.4%	22.0%
2018-2019	22.6%	19.2%
2019-2020	0.8%	8.4%
2020-2021	18.9%	15.7%
2021-2022	2.9%	3.2%
2022-2023	15.7%	16.0%
2023-2024	13.9%	14.2%
CAGR 2024-2029	14.2%	73.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Romania

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Romania will be \$0.76 million dollars in 2023 and the lease and rental payments for the market will be \$0.16 million dollars. The operating expenses for this market is expected to reach \$0.45 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	756.75
Operating Expenses (\$1,000)	449.77
Employer Costs for Fringe Benefits (\$1,000)	132.07
Contract Labor Costs including Temporary Help (\$1,000)	19.63
Cost of Insurance (\$1,000)	28.56
Taxes and License Fees (\$1,000)	35.70
Lease and Rental Payments (\$1,000)	158.85

## Cost of Services Estimates

The cost of transportation for this market in Romania will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	41.05
Cost of Purchased Repair and Maintenance Services (\$1,000)	30.34
Cost of Purchased Printing Services (\$1,000)	10.71
Cost of Purchased Advertising and Promotional Services (\$1,000)	91.02
Cost of Purchased Legal Services (\$1,000)	5.35
Cost of Purchased Accounting and Auditing Services (\$1,000)	7.14

\*2022-2023 Forecasts

Source: Barnes Reports

# Russia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

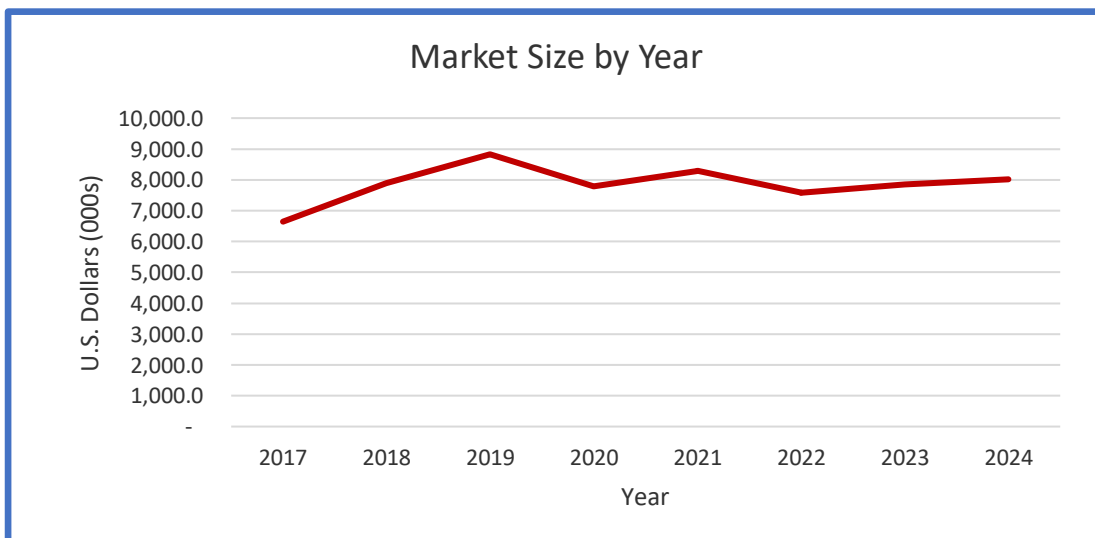
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Russia is estimated to be \$7.9 million dollars in 2023 and is expected to change by 1.9 percent from 2023 to 2024. The market will be 539 million Rubles in 2023 and is forecast to change by 6.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rubles
2017	6,644.3	407,242.3
2018	7,890.8	461,663.6
2019	8,827.1	553,178.0
2020	7,783.5	503,886.8
2021	8,292.9	542,855.9
2022	7,585.1	508,217.2
2023	7,859.6	539,016.1
2024	8,009.9	562,257.1
2029	8,297.2	654,325.9
Y-to-Y Change	US Dollars	Rubles
2017-2018	18.8%	13.4%
2018-2019	11.9%	19.8%
2019-2020	-11.8%	-8.9%
2020-2021	6.5%	7.7%
2021-2022	-8.5%	-6.4%
2022-2023	3.6%	6.1%
2023-2024	1.9%	4.3%
CAGR 2024-2029	0.7%	16.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Russia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Russia will be \$3.33 million dollars in 2023 and the lease and rental payments for the market will be \$0.70 million dollars. The operating expenses for this market is expected to reach \$1.98 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	3,332.48
Operating Expenses (\$1,000)	1,980.62
Employer Costs for Fringe Benefits (\$1,000)	581.61
Contract Labor Costs including Temporary Help (\$1,000)	86.46
Cost of Insurance (\$1,000)	125.75
Taxes and License Fees (\$1,000)	157.19
Lease and Rental Payments (\$1,000)	699.51

## Cost of Services Estimates

The cost of transportation for this market in Russia will be \$0.18 million dollars in 2023 and the cost of printing services for the market will be \$0.05 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.13 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	180.77
Cost of Purchased Repair and Maintenance Services (\$1,000)	133.61
Cost of Purchased Printing Services (\$1,000)	47.16
Cost of Purchased Advertising and Promotional Services (\$1,000)	400.84
Cost of Purchased Legal Services (\$1,000)	23.58
Cost of Purchased Accounting and Auditing Services (\$1,000)	31.44

\*2022-2023 Forecasts

Source: Barnes Reports

# Saudi Arabia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

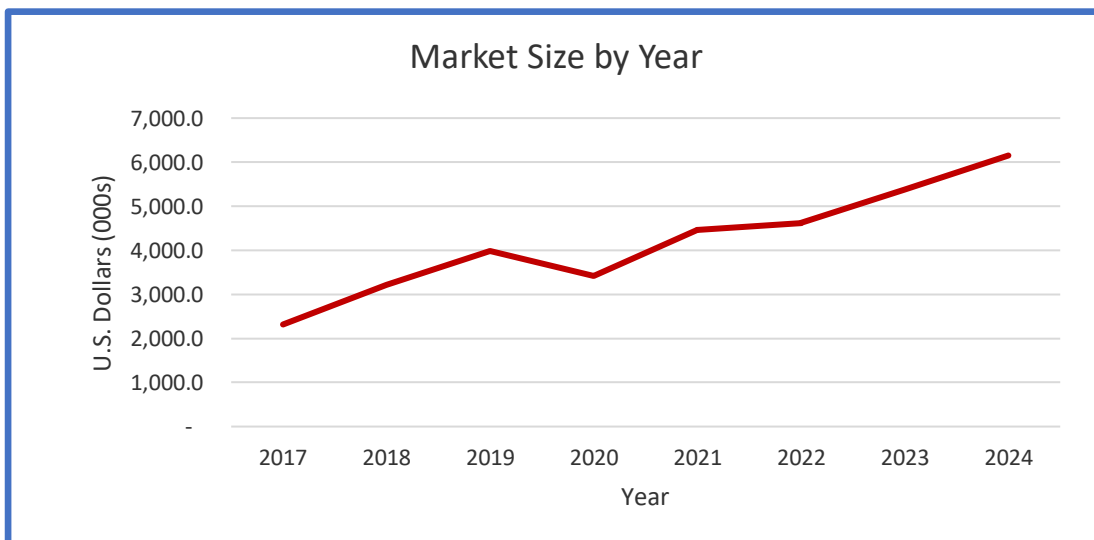
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Saudi Arabia is estimated to be \$5.4 million dollars in 2023 and is expected to change by 14.5 percent from 2023 to 2024. The market will be 21 million Riyals in 2023 and is forecast to change by 17.6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Riyals
2017	2,316.6	8,383.1
2018	3,214.9	12,055.9
2019	3,977.4	14,915.3
2020	3,418.8	12,820.5
2021	4,462.7	17,035.8
2022	4,616.9	17,813.9
2023	5,372.1	20,950.4
2024	6,151.5	24,247.6
2029	10,799.9	44,906.1
Y-to-Y Change	US Dollars	Riyals
2017-2018	38.8%	43.8%
2018-2019	23.7%	23.7%
2019-2020	-14.0%	-14.0%
2020-2021	30.5%	32.9%
2021-2022	3.5%	4.6%
2022-2023	16.4%	17.6%
2023-2024	14.5%	15.7%
CAGR 2024-2029	15.1%	85.2%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Saudi Arabia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Saudi Arabia will be \$2.28 million dollars in 2023 and the lease and rental payments for the market will be \$0.48 million dollars. The operating expenses for this market is expected to reach \$1.35 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	2,277.79
Operating Expenses (\$1,000)	1,353.78
Employer Costs for Fringe Benefits (\$1,000)	397.54
Contract Labor Costs including Temporary Help (\$1,000)	59.09
Cost of Insurance (\$1,000)	85.95
Taxes and License Fees (\$1,000)	107.44
Lease and Rental Payments (\$1,000)	478.12

## Cost of Services Estimates

The cost of transportation for this market in Saudi Arabia will be \$0.12 million dollars in 2023 and the cost of printing services for the market will be \$0.03 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.09 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	123.56
Cost of Purchased Repair and Maintenance Services (\$1,000)	91.33
Cost of Purchased Printing Services (\$1,000)	32.23
Cost of Purchased Advertising and Promotional Services (\$1,000)	273.98
Cost of Purchased Legal Services (\$1,000)	16.12
Cost of Purchased Accounting and Auditing Services (\$1,000)	21.49

\*2022-2023 Forecasts

Source: Barnes Reports

# Serbia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

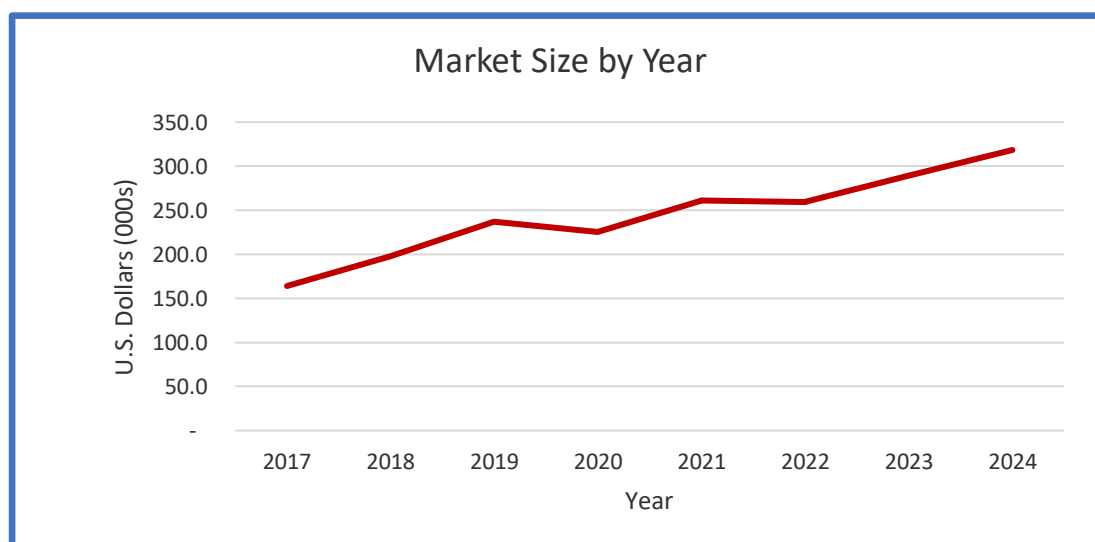
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Serbia is estimated to be \$0.3 million dollars in 2023 and is expected to change by 9.9 percent from 2023 to 2024. The market will be 27.5 million Dinars in 2023 and is forecast to change by 9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dinars
2017	164.0	18,303.1
2018	197.8	21,312.0
2019	236.7	23,710.1
2020	225.2	23,700.2
2021	261.1	26,035.2
2022	259.3	25,222.9
2023	289.6	27,483.0
2024	318.4	29,469.7
2029	455.7	37,255.5
Y-to-Y Change	US Dollars	Dinars
2017-2018	20.6%	16.4%
2018-2019	19.7%	11.3%
2019-2020	-4.9%	0.0%
2020-2021	15.9%	9.9%
2021-2022	-0.7%	-3.1%
2022-2023	11.7%	9.0%
2023-2024	9.9%	7.2%
CAGR 2024-2029	8.6%	26.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Serbia

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Serbia will be \$0.12 million dollars in 2023 and the lease and rental payments for the market will be \$0.03 million dollars. The operating expenses for this market is expected to reach \$0.07 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	122.80
Operating Expenses (\$1,000)	72.99
Employer Costs for Fringe Benefits (\$1,000)	21.43
Contract Labor Costs including Temporary Help (\$1,000)	3.19
Cost of Insurance (\$1,000)	4.63
Taxes and License Fees (\$1,000)	5.79
Lease and Rental Payments (\$1,000)	25.78

## Cost of Services Estimates

The cost of transportation for this market in Serbia will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.00 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	6.66
Cost of Purchased Repair and Maintenance Services (\$1,000)	4.92
Cost of Purchased Printing Services (\$1,000)	1.74
Cost of Purchased Advertising and Promotional Services (\$1,000)	14.77
Cost of Purchased Legal Services (\$1,000)	0.87
Cost of Purchased Accounting and Auditing Services (\$1,000)	1.16

\*2022-2023 Forecasts

Source: Barnes Reports



# Singapore

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

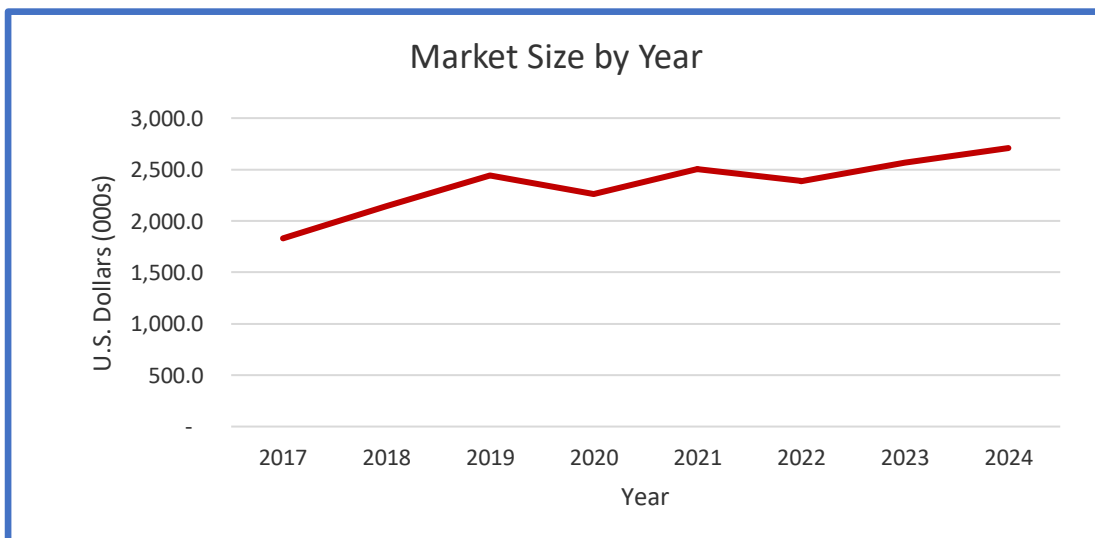
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Singapore is estimated to be \$2.6 million dollars in 2023 and is expected to change by 5.6 percent from 2023 to 2024. The market will be 3.5 million Dollars in 2023 and is forecast to change by 7.7 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	1,830.5	2,461.5
2018	2,141.6	2,927.5
2019	2,441.2	3,292.7
2020	2,261.6	3,085.2
2021	2,503.6	3,420.6
2022	2,389.2	3,274.0
2023	2,564.4	3,524.5
2024	2,708.6	3,733.8
2029	3,175.8	4,443.4
Y-to-Y Change	US Dollars	Dollars
2017-2018	17.0%	18.9%
2018-2019	14.0%	12.5%
2019-2020	-7.4%	-6.3%
2020-2021	10.7%	10.9%
2021-2022	-4.6%	-4.3%
2022-2023	7.3%	7.7%
2023-2024	5.6%	5.9%
CAGR 2024-2029	3.4%	19.0%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Singapore

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Singapore will be \$1.09 million dollars in 2023 and the lease and rental payments for the market will be \$0.23 million dollars. The operating expenses for this market is expected to reach \$0.65 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,087.29
Operating Expenses (\$1,000)	646.22
Employer Costs for Fringe Benefits (\$1,000)	189.76
Contract Labor Costs including Temporary Help (\$1,000)	28.21
Cost of Insurance (\$1,000)	41.03
Taxes and License Fees (\$1,000)	51.29
Lease and Rental Payments (\$1,000)	228.23

## Cost of Services Estimates

The cost of transportation for this market in Singapore will be \$0.06 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.04 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	58.98
Cost of Purchased Repair and Maintenance Services (\$1,000)	43.59
Cost of Purchased Printing Services (\$1,000)	15.39
Cost of Purchased Advertising and Promotional Services (\$1,000)	130.78
Cost of Purchased Legal Services (\$1,000)	7.69
Cost of Purchased Accounting and Auditing Services (\$1,000)	10.26

\*2022-2023 Forecasts

Source: Barnes Reports

# Slovak Republic

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

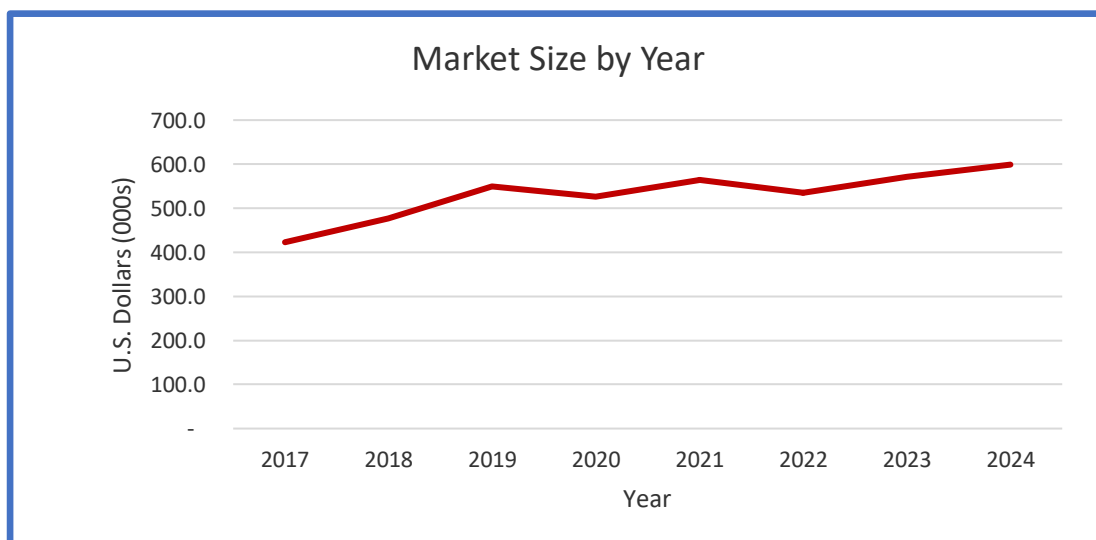
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Slovak Republic is estimated to be \$0.6 million dollars in 2023 and is expected to change by 5 percent from 2023 to 2024. The market will be 0.5 million Euros in 2023 and is forecast to change by 5.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	422.9	381.6
2018	476.7	422.0
2019	549.8	465.5
2020	526.7	470.5
2021	564.3	488.3
2022	535.1	459.6
2023	570.7	486.5
2024	599.0	506.8
2029	680.3	554.6
Y-to-Y Change	US Dollars	Euros
2017-2018	12.7%	10.6%
2018-2019	15.3%	10.3%
2019-2020	-4.2%	1.1%
2020-2021	7.2%	3.8%
2021-2022	-5.2%	-5.9%
2022-2023	6.7%	5.9%
2023-2024	5.0%	4.2%
CAGR 2024-2029	2.7%	9.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Slovak Republic

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Slovak Republic will be \$0.24 million dollars in 2023 and the lease and rental payments for the market will be \$0.05 million dollars. The operating expenses for this market is expected to reach \$0.14 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	241.99
Operating Expenses (\$1,000)	143.82
Employer Costs for Fringe Benefits (\$1,000)	42.23
Contract Labor Costs including Temporary Help (\$1,000)	6.28
Cost of Insurance (\$1,000)	9.13
Taxes and License Fees (\$1,000)	11.41
Lease and Rental Payments (\$1,000)	50.79

## Cost of Services Estimates

The cost of transportation for this market in Slovak Republic will be \$0.01 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	13.13
Cost of Purchased Repair and Maintenance Services (\$1,000)	9.70
Cost of Purchased Printing Services (\$1,000)	3.42
Cost of Purchased Advertising and Promotional Services (\$1,000)	29.11
Cost of Purchased Legal Services (\$1,000)	1.71
Cost of Purchased Accounting and Auditing Services (\$1,000)	2.28

\*2022-2023 Forecasts

Source: Barnes Reports

# South Africa

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

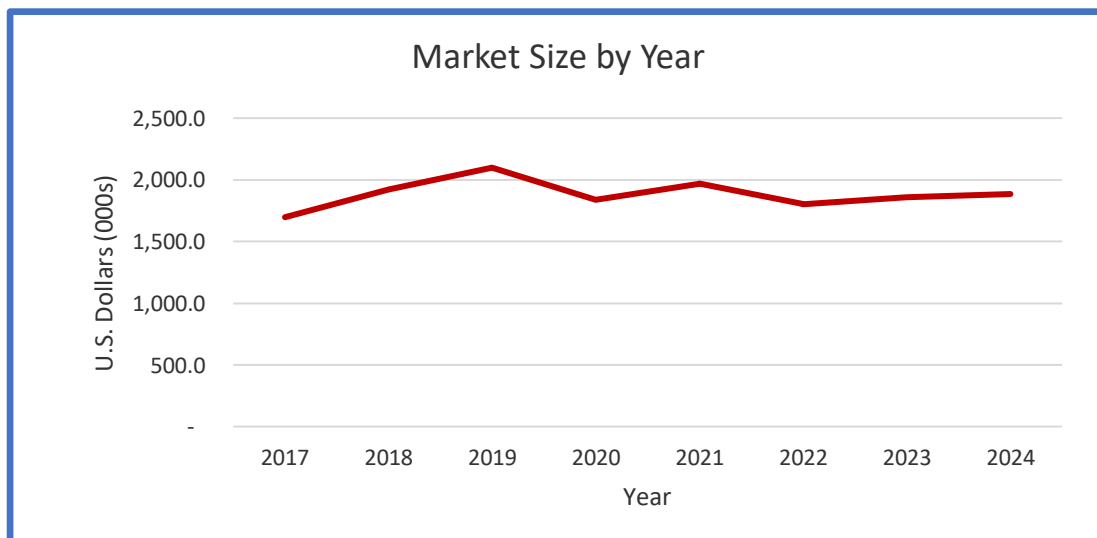
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in South Africa is estimated to be \$1.9 million dollars in 2023 and is expected to change by 1.4 percent from 2023 to 2024. The market will be 28.1 million Rands in 2023 and is forecast to change by 5.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Rands
2017	1,696.8	22,589.1
2018	1,922.1	25,588.1
2019	2,098.5	27,770.9
2020	1,838.5	26,563.1
2021	1,969.5	28,371.7
2022	1,803.6	26,611.3
2023	1,857.5	28,072.7
2024	1,882.7	29,143.7
2029	1,796.0	31,340.1
Y-to-Y Change	US Dollars	Rands
2017-2018	13.3%	13.3%
2018-2019	9.2%	8.5%
2019-2020	-12.4%	-4.3%
2020-2021	7.1%	6.8%
2021-2022	-8.4%	-6.2%
2022-2023	3.0%	5.5%
2023-2024	1.4%	3.8%
CAGR 2024-2029	-0.9%	7.5%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# South Africa

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in South Africa will be \$0.79 million dollars in 2023 and the lease and rental payments for the market will be \$0.17 million dollars. The operating expenses for this market is expected to reach \$0.47 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	787.60
Operating Expenses (\$1,000)	468.10
Employer Costs for Fringe Benefits (\$1,000)	137.46
Contract Labor Costs including Temporary Help (\$1,000)	20.43
Cost of Insurance (\$1,000)	29.72
Taxes and License Fees (\$1,000)	37.15
Lease and Rental Payments (\$1,000)	165.32

## Cost of Services Estimates

The cost of transportation for this market in South Africa will be \$0.04 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.03 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	42.72
Cost of Purchased Repair and Maintenance Services (\$1,000)	31.58
Cost of Purchased Printing Services (\$1,000)	11.15
Cost of Purchased Advertising and Promotional Services (\$1,000)	94.73
Cost of Purchased Legal Services (\$1,000)	5.57
Cost of Purchased Accounting and Auditing Services (\$1,000)	7.43

\*2022-2023 Forecasts

Source: Barnes Reports

# Spain

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

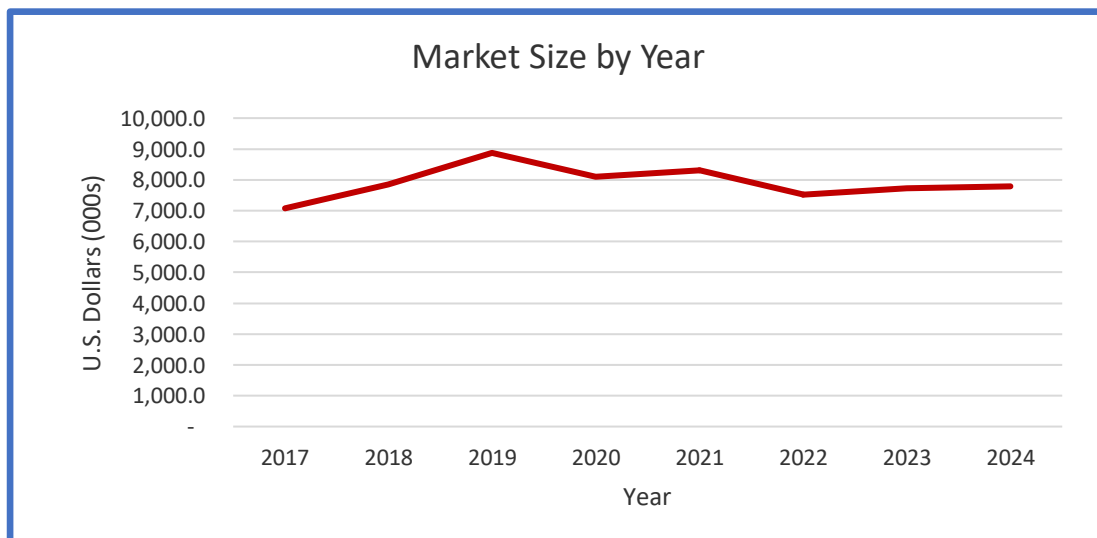
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Spain is estimated to be \$7.7 million dollars in 2023 and is expected to change by 0.9 percent from 2023 to 2024. The market will be 7.2 million Euros in 2023 and is forecast to change by 3.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Euros
2017	7,075.5	6,428.6
2018	7,853.3	6,951.8
2019	8,872.6	7,513.1
2020	8,090.1	7,226.7
2021	8,309.7	7,503.3
2022	7,523.7	6,930.0
2023	7,717.3	7,198.6
2024	7,785.4	7,358.8
2029	7,665.7	7,325.9
Y-to-Y Change	US Dollars	Euros
2017-2018	11.0%	8.1%
2018-2019	13.0%	8.1%
2019-2020	-8.8%	-3.8%
2020-2021	2.7%	3.8%
2021-2022	-9.5%	-7.6%
2022-2023	2.6%	3.9%
2023-2024	0.9%	2.2%
CAGR 2024-2029	-0.3%	-0.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Spain

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Spain will be \$3.27 million dollars in 2023 and the lease and rental payments for the market will be \$0.69 million dollars. The operating expenses for this market is expected to reach \$1.94 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	3,272.15
Operating Expenses (\$1,000)	1,944.77
Employer Costs for Fringe Benefits (\$1,000)	571.08
Contract Labor Costs including Temporary Help (\$1,000)	84.89
Cost of Insurance (\$1,000)	123.48
Taxes and License Fees (\$1,000)	154.35
Lease and Rental Payments (\$1,000)	686.84

## Cost of Services Estimates

The cost of transportation for this market in Spain will be \$0.18 million dollars in 2023 and the cost of printing services for the market will be \$0.05 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.13 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	177.50
Cost of Purchased Repair and Maintenance Services (\$1,000)	131.19
Cost of Purchased Printing Services (\$1,000)	46.30
Cost of Purchased Advertising and Promotional Services (\$1,000)	393.58
Cost of Purchased Legal Services (\$1,000)	23.15
Cost of Purchased Accounting and Auditing Services (\$1,000)	30.87

\*2022-2023 Forecasts

Source: Barnes Reports



# Sweden

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

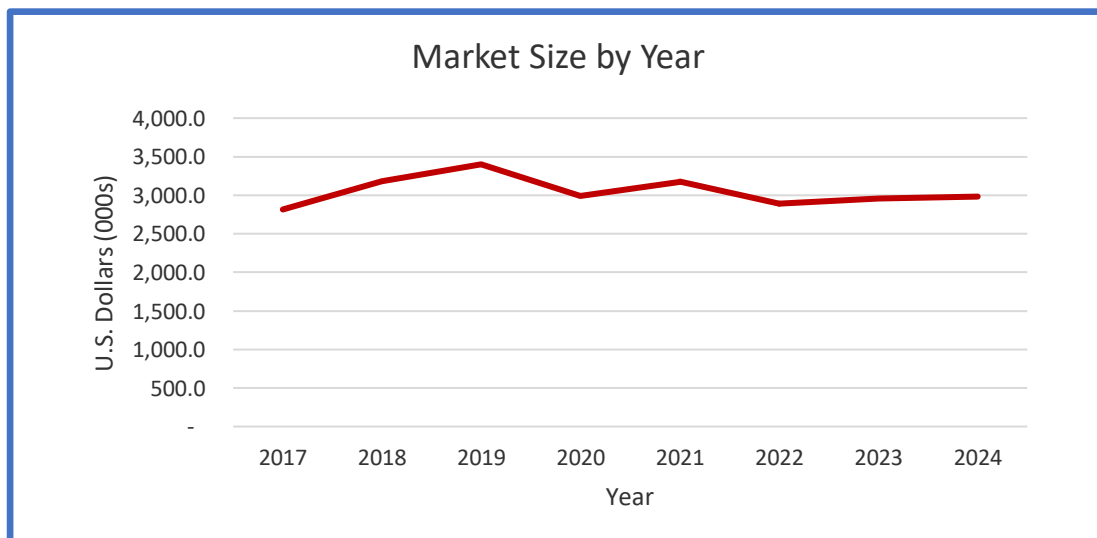
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Sweden is estimated to be \$3.0 million dollars in 2023 and is expected to change by 0.7 percent from 2023 to 2024. The market will be 29.9 million Kronas in 2023 and is forecast to change by 5.5 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Kronas
2017	2,815.3	24,231.3
2018	3,184.0	27,195.9
2019	3,400.6	29,559.4
2020	2,989.6	28,277.0
2021	3,176.9	30,197.1
2022	2,890.8	28,315.2
2023	2,958.4	29,861.3
2024	2,979.5	30,991.5
2029	2,753.1	33,278.4
Y-to-Y Change	US Dollars	Kronas
2017-2018	13.1%	12.2%
2018-2019	6.8%	8.7%
2019-2020	-12.1%	-4.3%
2020-2021	6.3%	6.8%
2021-2022	-9.0%	-6.2%
2022-2023	2.3%	5.5%
2023-2024	0.7%	3.8%
CAGR 2024-2029	-1.5%	7.4%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Sweden

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Sweden will be \$1.25 million dollars in 2023 and the lease and rental payments for the market will be \$0.26 million dollars. The operating expenses for this market is expected to reach \$0.75 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,254.35
Operating Expenses (\$1,000)	745.51
Employer Costs for Fringe Benefits (\$1,000)	218.92
Contract Labor Costs including Temporary Help (\$1,000)	32.54
Cost of Insurance (\$1,000)	47.33
Taxes and License Fees (\$1,000)	59.17
Lease and Rental Payments (\$1,000)	263.30

## Cost of Services Estimates

The cost of transportation for this market in Sweden will be \$0.07 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	68.04
Cost of Purchased Repair and Maintenance Services (\$1,000)	50.29
Cost of Purchased Printing Services (\$1,000)	17.75
Cost of Purchased Advertising and Promotional Services (\$1,000)	150.88
Cost of Purchased Legal Services (\$1,000)	8.88
Cost of Purchased Accounting and Auditing Services (\$1,000)	11.83

\*2022-2023 Forecasts

Source: Barnes Reports

# Switzerland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

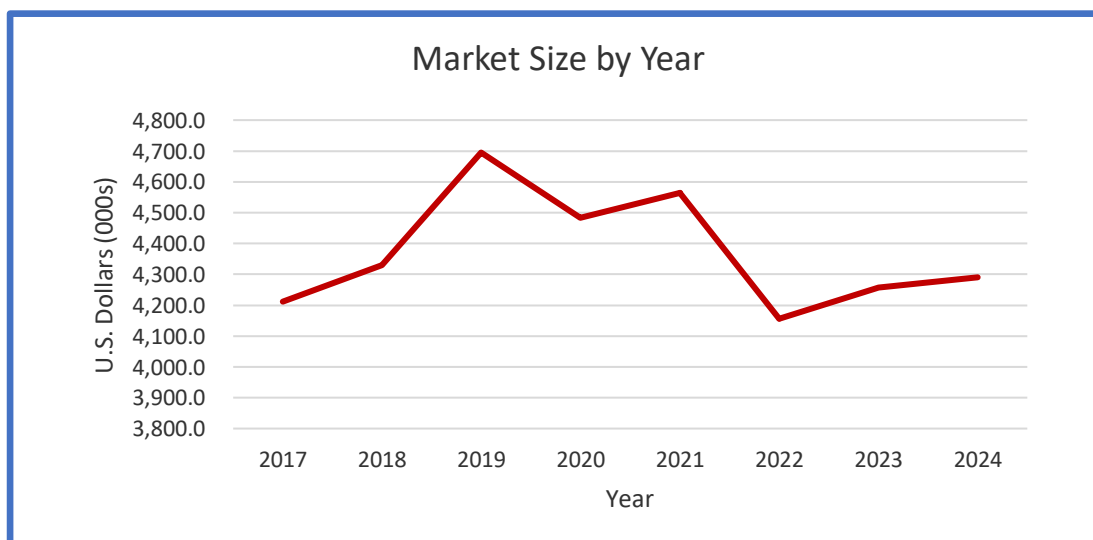
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Switzerland is estimated to be \$4.3 million dollars in 2023 and is expected to change by 0.8 percent from 2023 to 2024. The market will be 4.4 million Francs in 2023 and is forecast to change by 3.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Francs
2017	4,211.9	3,975.4
2018	4,330.0	4,263.7
2019	4,694.8	4,591.0
2020	4,483.7	4,455.8
2021	4,563.9	4,616.5
2022	4,156.2	4,266.7
2023	4,256.9	4,435.0
2024	4,290.7	4,536.7
2029	3,980.7	4,531.5
Y-to-Y Change	US Dollars	Francs
2017-2018	2.8%	7.3%
2018-2019	8.4%	7.7%
2019-2020	-4.5%	-2.9%
2020-2021	1.8%	3.6%
2021-2022	-8.9%	-7.6%
2022-2023	2.4%	3.9%
2023-2024	0.8%	2.3%
CAGR 2024-2029	-1.4%	-0.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Switzerland

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Switzerland will be \$1.80 million dollars in 2023 and the lease and rental payments for the market will be \$0.38 million dollars. The operating expenses for this market is expected to reach \$1.07 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,804.91
Operating Expenses (\$1,000)	1,072.73
Employer Costs for Fringe Benefits (\$1,000)	315.01
Contract Labor Costs including Temporary Help (\$1,000)	46.83
Cost of Insurance (\$1,000)	68.11
Taxes and License Fees (\$1,000)	85.14
Lease and Rental Payments (\$1,000)	378.86

## Cost of Services Estimates

The cost of transportation for this market in Switzerland will be \$0.10 million dollars in 2023 and the cost of printing services for the market will be \$0.03 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.07 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	97.91
Cost of Purchased Repair and Maintenance Services (\$1,000)	72.37
Cost of Purchased Printing Services (\$1,000)	25.54
Cost of Purchased Advertising and Promotional Services (\$1,000)	217.10
Cost of Purchased Legal Services (\$1,000)	12.77
Cost of Purchased Accounting and Auditing Services (\$1,000)	17.03

\*2022-2023 Forecasts

Source: Barnes Reports

# Thailand

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

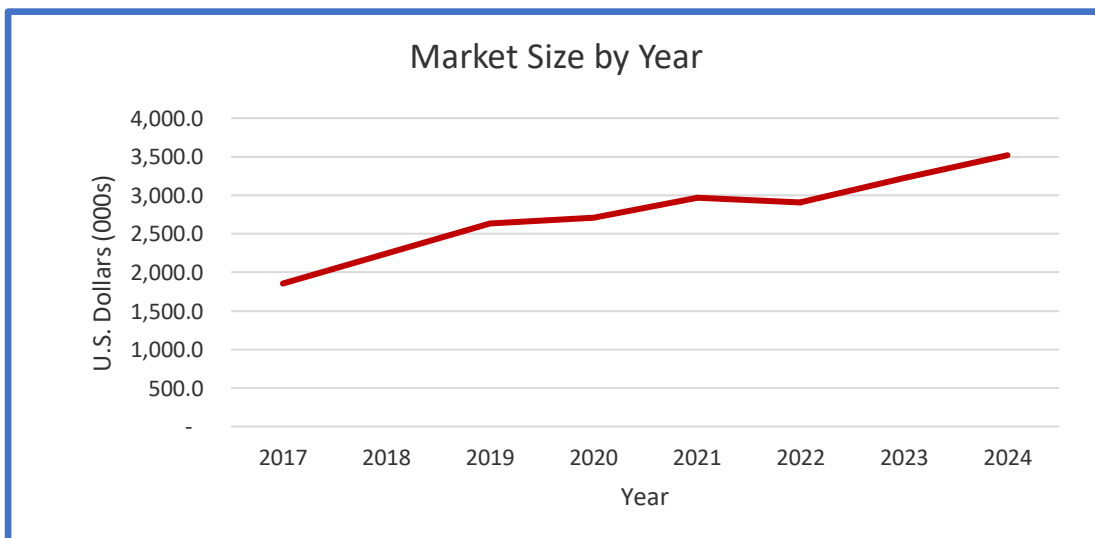
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Thailand is estimated to be \$3.2 million dollars in 2023 and is expected to change by 9.1 percent from 2023 to 2024. The market will be 97.7 million Bahts in 2023 and is forecast to change by 8.9 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Bahts
2017	1,855.1	64,949.3
2018	2,239.9	75,851.2
2019	2,635.2	85,144.1
2020	2,710.3	84,149.4
2021	2,967.9	92,685.3
2022	2,906.4	89,740.9
2023	3,224.3	97,724.9
2024	3,518.1	104,728.2
2029	5,126.9	132,010.2
Y-to-Y Change	US Dollars	Bahts
2017-2018	20.7%	16.8%
2018-2019	17.6%	12.3%
2019-2020	2.9%	-1.2%
2020-2021	9.5%	10.1%
2021-2022	-2.1%	-3.2%
2022-2023	10.9%	8.9%
2023-2024	9.1%	7.2%
CAGR 2024-2029	9.1%	26.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Thailand

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Thailand will be \$1.37 million dollars in 2023 and the lease and rental payments for the market will be \$0.29 million dollars. The operating expenses for this market is expected to reach \$0.81 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,367.12
Operating Expenses (\$1,000)	812.53
Employer Costs for Fringe Benefits (\$1,000)	238.60
Contract Labor Costs including Temporary Help (\$1,000)	35.47
Cost of Insurance (\$1,000)	51.59
Taxes and License Fees (\$1,000)	64.49
Lease and Rental Payments (\$1,000)	286.97

## Cost of Services Estimates

The cost of transportation for this market in Thailand will be \$0.07 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	74.16
Cost of Purchased Repair and Maintenance Services (\$1,000)	54.81
Cost of Purchased Printing Services (\$1,000)	19.35
Cost of Purchased Advertising and Promotional Services (\$1,000)	164.44
Cost of Purchased Legal Services (\$1,000)	9.67
Cost of Purchased Accounting and Auditing Services (\$1,000)	12.90

\*2022-2023 Forecasts

Source: Barnes Reports

# Turkey

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

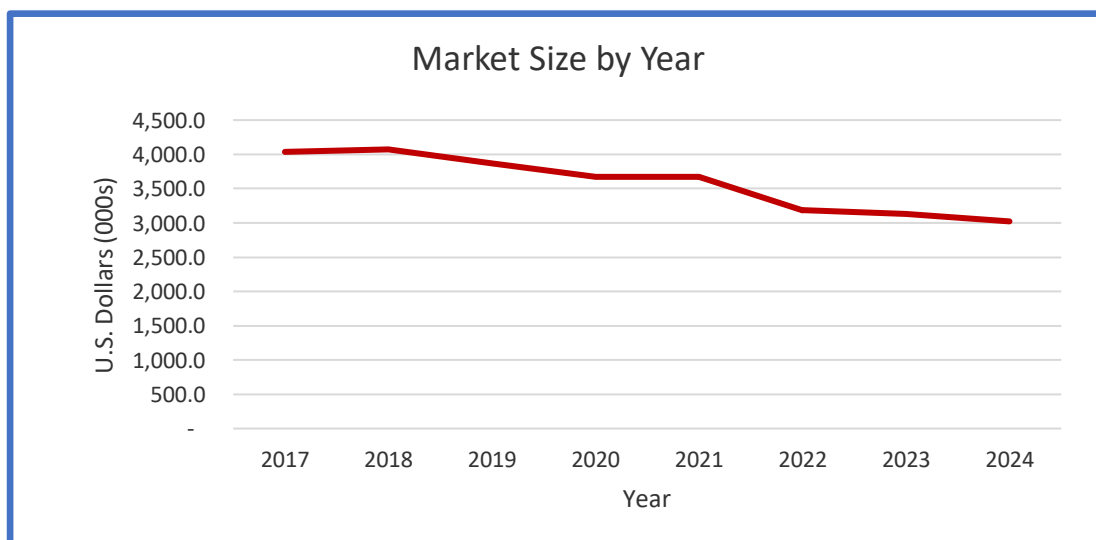
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Turkey is estimated to be \$3.1 million dollars in 2023 and is expected to change by -3.4 percent from 2023 to 2024. The market will be 25.5 million Liras in 2023 and is forecast to change by 11 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Liras
2017	4,039.2	11,922.9
2018	4,072.7	14,857.7
2019	3,872.3	18,697.2
2020	3,675.3	20,853.0
2021	3,672.5	23,283.5
2022	3,184.0	22,947.0
2023	3,127.7	25,480.0
2024	3,022.4	27,644.3
2029	2,058.5	35,702.5
Y-to-Y Change	US Dollars	Liras
2017-2018	0.8%	24.6%
2018-2019	-4.9%	25.8%
2019-2020	-5.1%	11.5%
2020-2021	-0.1%	11.7%
2021-2022	-13.3%	-1.4%
2022-2023	-1.8%	11.0%
2023-2024	-3.4%	8.5%
CAGR 2024-2029	-6.4%	29.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Turkey

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Turkey will be \$1.33 million dollars in 2023 and the lease and rental payments for the market will be \$0.28 million dollars. The operating expenses for this market is expected to reach \$0.79 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,326.16
Operating Expenses (\$1,000)	788.19
Employer Costs for Fringe Benefits (\$1,000)	231.45
Contract Labor Costs including Temporary Help (\$1,000)	34.41
Cost of Insurance (\$1,000)	50.04
Taxes and License Fees (\$1,000)	62.55
Lease and Rental Payments (\$1,000)	278.37

## Cost of Services Estimates

The cost of transportation for this market in Turkey will be \$0.07 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	71.94
Cost of Purchased Repair and Maintenance Services (\$1,000)	53.17
Cost of Purchased Printing Services (\$1,000)	18.77
Cost of Purchased Advertising and Promotional Services (\$1,000)	159.51
Cost of Purchased Legal Services (\$1,000)	9.38
Cost of Purchased Accounting and Auditing Services (\$1,000)	12.51

\*2022-2023 Forecasts

Source: Barnes Reports



# Ukraine

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

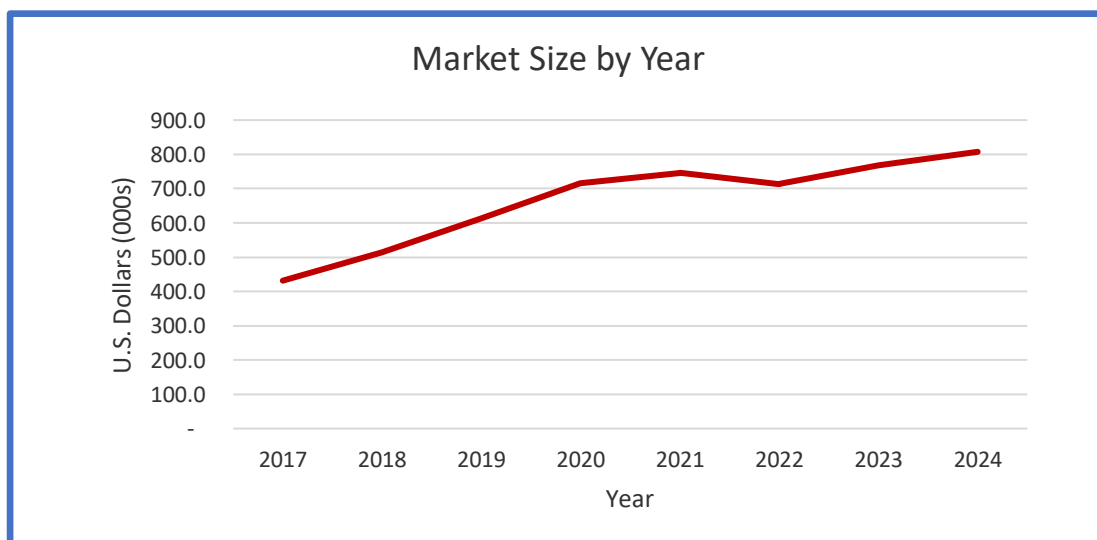
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Ukraine is estimated to be \$0.8 million dollars in 2023 and is expected to change by 5.2 percent from 2023 to 2024. The market will be 20.8 million Hryvnias in 2023 and is forecast to change by 8.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Hryvnias
2017	431.6	10,994.6
2018	513.7	13,663.9
2019	613.1	16,677.2
2020	716.5	18,519.4
2021	746.3	19,933.6
2022	713.1	19,172.8
2023	767.7	20,776.9
2024	807.5	21,999.3
2029	893.3	25,154.4
Y-to-Y Change	US Dollars	Hryvnias
2017-2018	19.0%	24.3%
2018-2019	19.3%	22.1%
2019-2020	16.9%	11.0%
2020-2021	4.2%	7.6%
2021-2022	-4.5%	-3.8%
2022-2023	7.7%	8.4%
2023-2024	5.2%	5.9%
CAGR 2024-2029	2.1%	14.3%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Ukraine

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Ukraine will be \$0.33 million dollars in 2023 and the lease and rental payments for the market will be \$0.07 million dollars. The operating expenses for this market is expected to reach \$0.19 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	325.50
Operating Expenses (\$1,000)	193.46
Employer Costs for Fringe Benefits (\$1,000)	56.81
Contract Labor Costs including Temporary Help (\$1,000)	8.44
Cost of Insurance (\$1,000)	12.28
Taxes and License Fees (\$1,000)	15.35
Lease and Rental Payments (\$1,000)	68.32

## Cost of Services Estimates

The cost of transportation for this market in Ukraine will be \$0.02 million dollars in 2023 and the cost of printing services for the market will be \$0.00 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.01 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	17.66
Cost of Purchased Repair and Maintenance Services (\$1,000)	13.05
Cost of Purchased Printing Services (\$1,000)	4.61
Cost of Purchased Advertising and Promotional Services (\$1,000)	39.15
Cost of Purchased Legal Services (\$1,000)	2.30
Cost of Purchased Accounting and Auditing Services (\$1,000)	3.07

\*2022-2023 Forecasts

Source: Barnes Reports

# United Arab Emirates

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

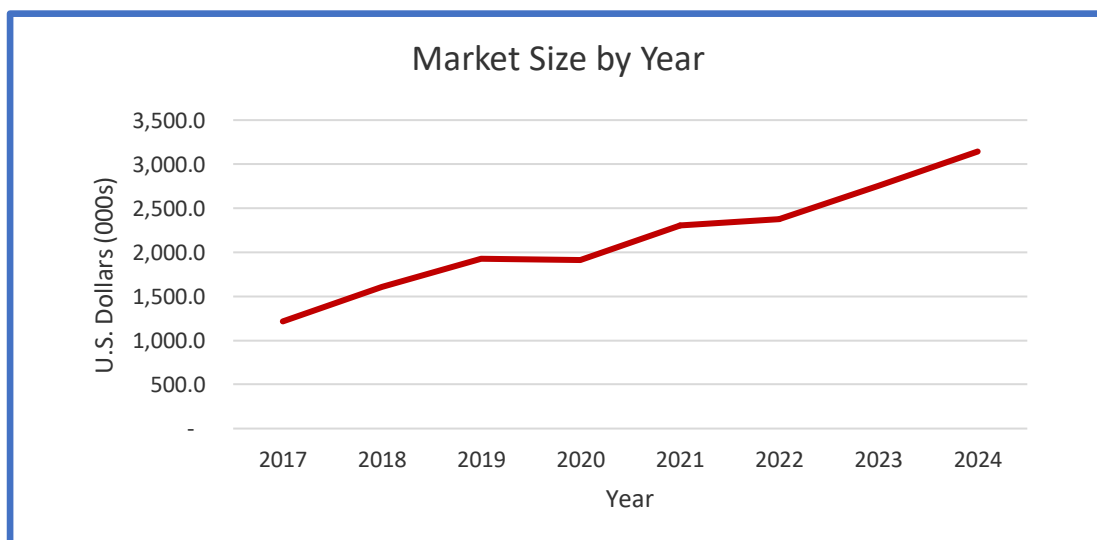
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in United Arab Emirates is estimated to be \$2.8 million dollars in 2023 and is expected to change by 14.1 percent from 2023 to 2024. The market will be 10.8 million Dirhams in 2023 and is forecast to change by 18.1 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dirhams
2017	1,216.1	4,233.6
2018	1,606.6	5,779.4
2019	1,923.6	7,064.3
2020	1,911.7	7,020.9
2021	2,304.9	8,694.2
2022	2,376.2	9,126.8
2023	2,755.1	10,775.5
2024	3,143.6	12,520.0
2029	5,422.2	23,641.8
Y-to-Y Change	US Dollars	Dirhams
2017-2018	32.1%	36.5%
2018-2019	19.7%	22.2%
2019-2020	-0.6%	-0.6%
2020-2021	20.6%	23.8%
2021-2022	3.1%	5.0%
2022-2023	15.9%	18.1%
2023-2024	14.1%	16.2%
CAGR 2024-2029	14.5%	88.8%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# United Arab Emirates

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in United Arab Emirates will be \$1.17 million dollars in 2023 and the lease and rental payments for the market will be \$0.25 million dollars. The operating expenses for this market is expected to reach \$0.69 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	1,168.15
Operating Expenses (\$1,000)	694.28
Employer Costs for Fringe Benefits (\$1,000)	203.87
Contract Labor Costs including Temporary Help (\$1,000)	30.31
Cost of Insurance (\$1,000)	44.08
Taxes and License Fees (\$1,000)	55.10
Lease and Rental Payments (\$1,000)	245.20

## Cost of Services Estimates

The cost of transportation for this market in United Arab Emirates will be \$0.06 million dollars in 2023 and the cost of printing services for the market will be \$0.02 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.05 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	63.37
Cost of Purchased Repair and Maintenance Services (\$1,000)	46.84
Cost of Purchased Printing Services (\$1,000)	16.53
Cost of Purchased Advertising and Promotional Services (\$1,000)	140.51
Cost of Purchased Legal Services (\$1,000)	8.27
Cost of Purchased Accounting and Auditing Services (\$1,000)	11.02

\*2022-2023 Forecasts

Source: Barnes Reports

# United Kingdom

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

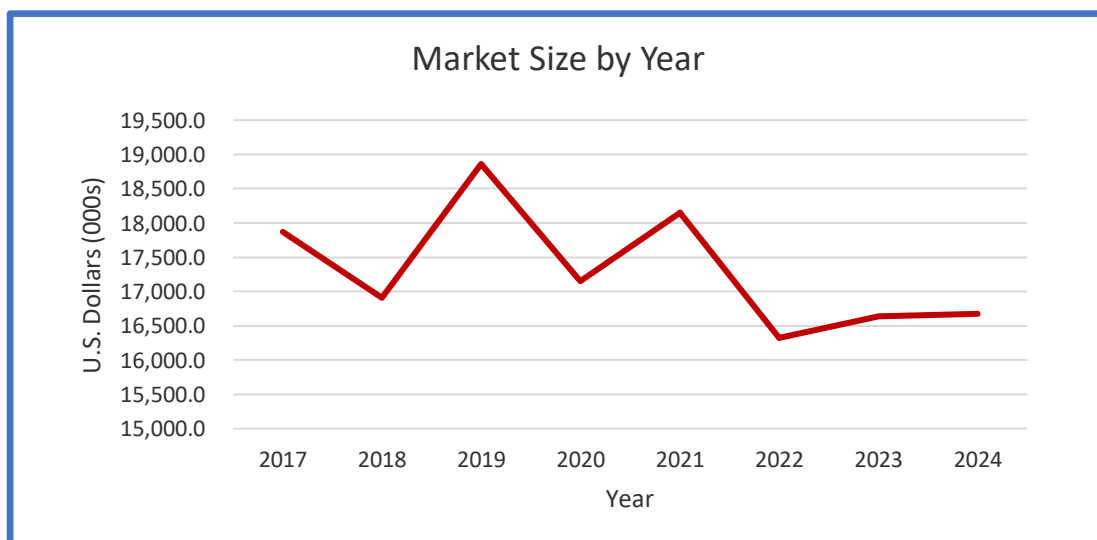
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in United Kingdom is estimated to be \$16.6 million dollars in 2023 and is expected to change by 0.2 percent from 2023 to 2024. The market will be 13.7 million Pounds in 2023 and is forecast to change by 4.4 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Pounds
2017	17,869.9	11,829.6
2018	16,906.1	13,136.1
2019	18,859.6	14,136.8
2020	17,155.3	13,440.2
2021	18,151.0	14,176.2
2022	16,323.5	13,159.7
2023	16,633.3	13,739.3
2024	16,673.0	14,116.5
2029	13,637.7	14,414.2
Y-to-Y Change	US Dollars	Pounds
2017-2018	-5.4%	11.0%
2018-2019	11.6%	7.6%
2019-2020	-9.0%	-4.9%
2020-2021	5.8%	5.5%
2021-2022	-10.1%	-7.2%
2022-2023	1.9%	4.4%
2023-2024	0.2%	2.7%
CAGR 2024-2029	-3.6%	2.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# United Kingdom

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in United Kingdom will be \$7.05 million dollars in 2023 and the lease and rental payments for the market will be \$1.48 million dollars. The operating expenses for this market is expected to reach \$4.19 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	7,052.52
Operating Expenses (\$1,000)	4,191.59
Employer Costs for Fringe Benefits (\$1,000)	1,230.86
Contract Labor Costs including Temporary Help (\$1,000)	182.97
Cost of Insurance (\$1,000)	266.13
Taxes and License Fees (\$1,000)	332.67
Lease and Rental Payments (\$1,000)	1,480.36

## Cost of Services Estimates

The cost of transportation for this market in United Kingdom will be \$0.38 million dollars in 2023 and the cost of printing services for the market will be \$0.10 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.28 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	382.57
Cost of Purchased Repair and Maintenance Services (\$1,000)	282.77
Cost of Purchased Printing Services (\$1,000)	99.80
Cost of Purchased Advertising and Promotional Services (\$1,000)	848.30
Cost of Purchased Legal Services (\$1,000)	49.90
Cost of Purchased Accounting and Auditing Services (\$1,000)	66.53

\*2022-2023 Forecasts

Source: Barnes Reports

# United States

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

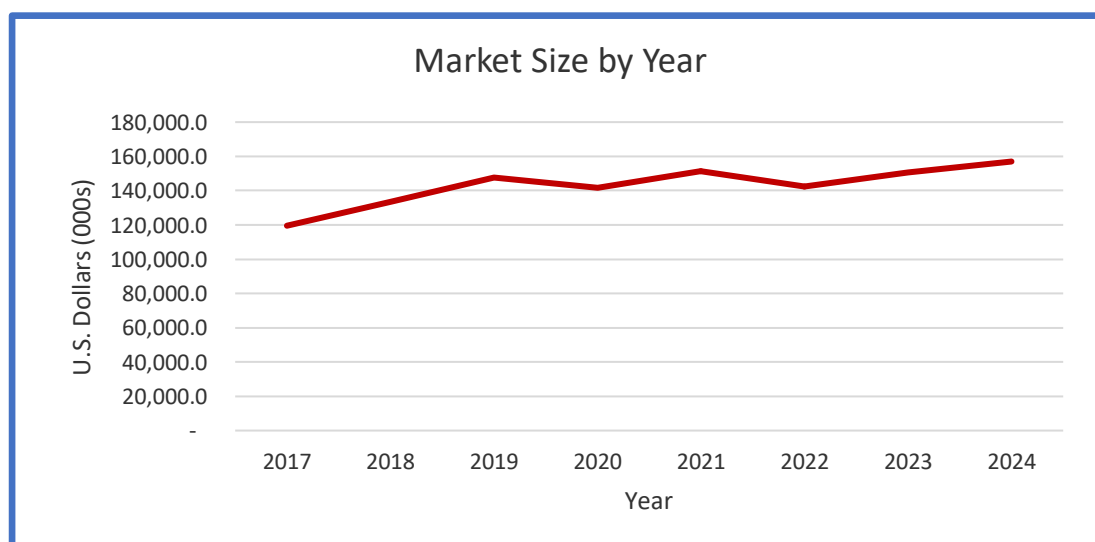
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in United States is estimated to be \$150.7 million dollars in 2023 and is expected to change by 4.2 percent from 2023 to 2024. The market will be 25.5 million Dollars in 2023 and is forecast to change by 11 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dollars
2017	119,549.1	11,922.9
2018	133,280.1	14,857.7
2019	147,644.6	18,697.2
2020	141,639.1	20,853.0
2021	151,331.6	23,283.5
2022	142,414.4	22,947.0
2023	150,734.7	25,480.0
2024	157,005.9	27,644.3
2029	171,665.5	35,702.5
Y-to-Y Change	US Dollars	Dollars
2017-2018	11.5%	24.6%
2018-2019	10.8%	25.8%
2019-2020	-4.1%	11.5%
2020-2021	6.8%	11.7%
2021-2022	-5.9%	-1.4%
2022-2023	5.8%	11.0%
2023-2024	4.2%	8.5%
CAGR 2024-2029	1.9%	29.1%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# United States

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in United States will be \$63.91 million dollars in 2023 and the lease and rental payments for the market will be \$13.42 million dollars. The operating expenses for this market is expected to reach \$37.99 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	63,911.51
Operating Expenses (\$1,000)	37,985.14
Employer Costs for Fringe Benefits (\$1,000)	11,154.37
Contract Labor Costs including Temporary Help (\$1,000)	1,658.08
Cost of Insurance (\$1,000)	2,411.76
Taxes and License Fees (\$1,000)	3,014.69
Lease and Rental Payments (\$1,000)	13,415.39

## Cost of Services Estimates

The cost of transportation for this market in United States will be \$3.47 million dollars in 2023 and the cost of printing services for the market will be \$0.90 million dollars. The cost of repair and maintenance for this market is expected to reach \$2.56 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	3,466.90
Cost of Purchased Repair and Maintenance Services (\$1,000)	2,562.49
Cost of Purchased Printing Services (\$1,000)	904.41
Cost of Purchased Advertising and Promotional Services (\$1,000)	7,687.47
Cost of Purchased Legal Services (\$1,000)	452.20
Cost of Purchased Accounting and Auditing Services (\$1,000)	602.94

\*2022-2023 Forecasts

Source: Barnes Reports



# Venezuela

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

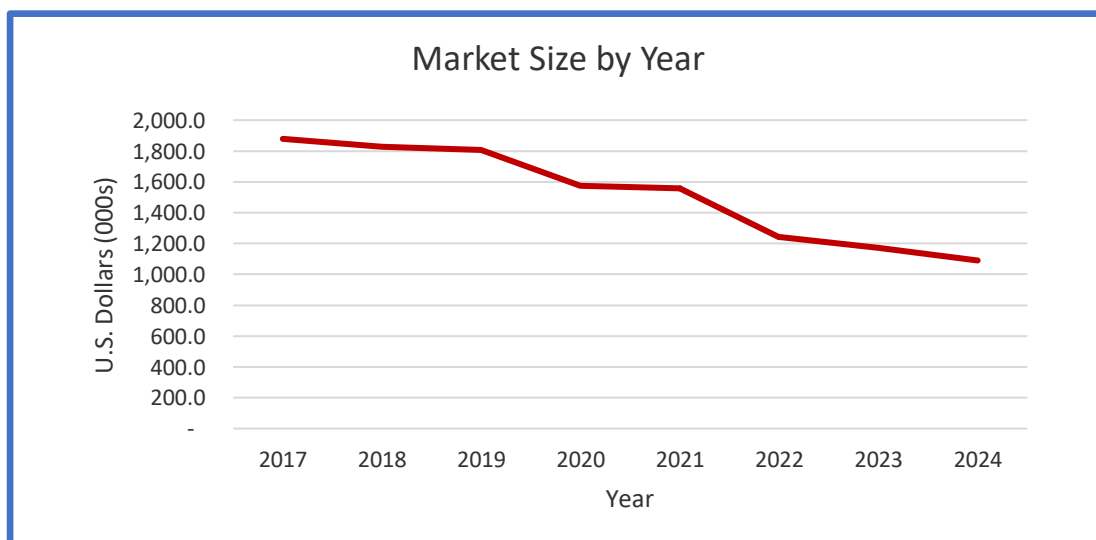
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Venezuela is estimated to be \$1.2 million dollars in 2023 and is expected to change by -7 percent from 2023 to 2024. The market will be 14.7 million Bolivars in 2023 and is forecast to change by 5.6 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Bolivars
2017	1,878.4	12,452.3
2018	1,826.2	13,490.8
2019	1,808.1	14,481.3
2020	1,572.3	13,653.4
2021	1,557.1	14,862.4
2022	1,240.6	13,958.3
2023	1,172.5	14,743.8
2024	1,089.8	15,326.0
2029	712.5	16,587.6
Y-to-Y Change	US Dollars	Bolivars
2017-2018	-2.8%	8.3%
2018-2019	-1.0%	7.3%
2019-2020	-13.0%	-5.7%
2020-2021	-1.0%	8.9%
2021-2022	-20.3%	-6.1%
2022-2023	-5.5%	5.6%
2023-2024	-7.0%	3.9%
CAGR 2024-2029	-6.9%	8.2%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Venezuela

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Venezuela will be \$0.50 million dollars in 2023 and the lease and rental payments for the market will be \$0.10 million dollars. The operating expenses for this market is expected to reach \$0.30 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	497.12
Operating Expenses (\$1,000)	295.46
Employer Costs for Fringe Benefits (\$1,000)	86.76
Contract Labor Costs including Temporary Help (\$1,000)	12.90
Cost of Insurance (\$1,000)	18.76
Taxes and License Fees (\$1,000)	23.45
Lease and Rental Payments (\$1,000)	104.35

## Cost of Services Estimates

The cost of transportation for this market in Venezuela will be \$0.03 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	26.97
Cost of Purchased Repair and Maintenance Services (\$1,000)	19.93
Cost of Purchased Printing Services (\$1,000)	7.03
Cost of Purchased Advertising and Promotional Services (\$1,000)	59.80
Cost of Purchased Legal Services (\$1,000)	3.52
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.69

\*2022-2023 Forecasts

Source: Barnes Reports

# Vietnam

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

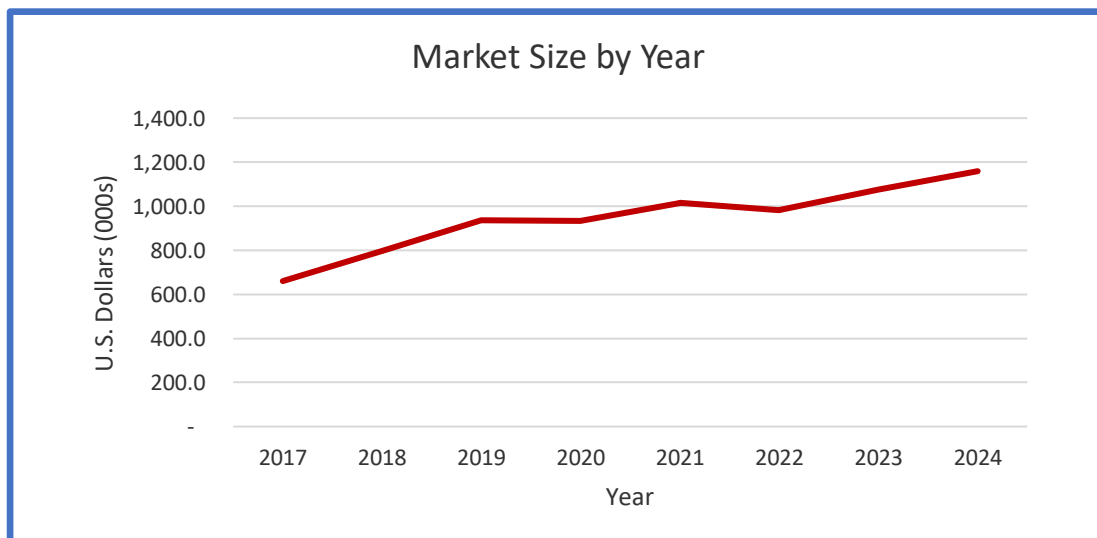
**Industry: Automotive accessories, incl safety & comfort related items**

The market for this product in Vietnam is estimated to be \$1.1 million dollars in 2023 and is expected to change by 7.7 percent from 2023 to 2024. The market will be 25059.5 million Dongs in 2023 and is forecast to change by 10.2 percent from 2023 to 2024.

Market Sales (000s)		
Year	US Dollars	Dongs
2017	660.4	14,972,616.3
2018	796.7	17,821,601.1
2019	937.1	21,179,437.7
2020	932.2	21,486,894.1
2021	1,015.6	23,373,838.5
2022	982.0	22,738,287.0
2023	1,075.8	25,059,533.0
2024	1,159.1	27,162,452.9
2029	1,585.8	38,295,028.6
Y-to-Y Change	US Dollars	Dongs
2017-2018	20.6%	19.0%
2018-2019	17.6%	18.8%
2019-2020	-0.5%	1.5%
2020-2021	8.9%	8.8%
2021-2022	-3.3%	-2.7%
2022-2023	9.5%	10.2%
2023-2024	7.7%	8.4%
CAGR 2024-2029	7.4%	41.0%

Source: Barnes Reports

\*2022-2023 Forecasts; 2024-2029 Projections



# Vietnam

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**

## Operating Costs Estimates

The annual payroll for this market in Vietnam will be \$0.46 million dollars in 2023 and the lease and rental payments for the market will be \$0.10 million dollars. The operating expenses for this market is expected to reach \$0.27 million dollars in 2023.

<b>2023 Operating Costs</b>	<b>US Dollars (000s)</b>
Annual Payroll (\$1,000)	456.14
Operating Expenses (\$1,000)	271.10
Employer Costs for Fringe Benefits (\$1,000)	79.61
Contract Labor Costs including Temporary Help (\$1,000)	11.83
Cost of Insurance (\$1,000)	17.21
Taxes and License Fees (\$1,000)	21.52
Lease and Rental Payments (\$1,000)	95.75

## Cost of Services Estimates

The cost of transportation for this market in Vietnam will be \$0.02 million dollars in 2023 and the cost of printing services for the market will be \$0.01 million dollars. The cost of repair and maintenance for this market is expected to reach \$0.02 million dollars in 2023.

<b>2023 Cost of Services</b>	<b>US Dollars (000s)</b>
Cost of Purchased Transportation and Warehousing (\$1,000)	24.74
Cost of Purchased Repair and Maintenance Services (\$1,000)	18.29
Cost of Purchased Printing Services (\$1,000)	6.45
Cost of Purchased Advertising and Promotional Services (\$1,000)	54.87
Cost of Purchased Legal Services (\$1,000)	3.23
Cost of Purchased Accounting and Auditing Services (\$1,000)	4.30

\*2022-2023 Forecasts

Source: Barnes Reports

# Appendix

**Product Line: Fabricated seat and safety belts, including shoulder harnesses (excluding leather)**  
**Industry: Automotive accessories, incl safety & comfort related items**

## Number of Establishments

### General Definition

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### Sector-Specific Information

**Construction sector.** Establishments are defined as a relatively permanent office or other place of business where the usual business activities related to construction are conducted. Establishments do not represent each project or construction site. Includes all establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments which were inactive or idle for the entire year were not included. Establishments are based on a survey which included all large employers and a sample of the smaller ones.

**Information; Professional, Scientific, and Technical Services; Administrative and Support and Waste Management and Remediation Services; Educational Services; Health Care and Social Assistance; Arts, Entertainment, and Recreation; and Other Services (Except Public Administration) sectors.** An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

**Manufacturing sector.** Includes all manufacturing establishments (plants) with one employee or more and establishments in operation at any time during the year.

**Mining sector.** Includes all mineral establishments with one employee or more and establishments in operation at any time during the year. Establishments in the crude petroleum and natural gas and support activities for mining represent statewide operations rather than those at a single physical location.

**Real Estate and Rental and Leasing sector.** Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g., airport locations) in the same metropolitan area for which a common fleet of cars is maintained are merged together and not considered as separate establishments.

**Retail Trade sector.** Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a

Operating Costs Estimates

**Accommodation and Foodservices sector.** Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling gifts/souvenirs within a hotel would be considered a separate retail establishment under the "gift, novelty, and souvenir stores" classification.

**Auxiliaries sector.** In the Standard Industrial Classification (SIC) system, auxiliary establishments (i.e., those establishments primarily serving other establishments of the same enterprise) were classified i

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# Appendix

industry of the establishments served. In the North American Industry Classification System (NAICS), auxiliary establishments are classified according to the services performed rather than the industry served.

## Sales, Shipments, Receipts, Revenue, or Business Done

### General Definition

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census. The definition of each of these items is included in the information provided below.

### Sector-Specific Information

**Construction sector** - Includes the value of construction work and other business receipts for work done by establishments during the year. Included is new construction, additions and alterations or reconstruction, and maintenance and repair construction work. Also included is the value of any construction work done by the reporting establishments for themselves.

Speculative builders were instructed to include the value of buildings and other structures built or being built for sale in the current year but not sold. They were to include the costs of such construction plus normal profit. Also included is the cost of construction work done on buildings for rent or lease.

Establishments engaged in the sale and installation of such construction components as plumbing, heating, and central air-conditioning supplies and equipment; lumber and building materials; paint, glass, and wallpaper; electrical and wiring supplies; and elevators or escalators were instructed to include both the value for the installation and the receipts covering the price of the items installed.

Excluded was the cost of industrial and other specialized machinery and equipment, which are not an integral part of a structure.

**Finance and Insurance sector** - Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, royalties, and net insurance premiums earned. Revenue from leasing property marketed under operating leases is included, as well as interest earned from property marketed in the census year under capital, finance, or full payout leases. Revenue also includes the total value of service contracts and amounts received for work subcontracted to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

**Information sector** - Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold, whether or not payment was received. Receipts include royalties, license fees, and other payments from the marketing of intangible products (e.g., licensing the use of or granting reproduction rights for software, musical compositions, and other intellectual property). Receipts also include the rental and leasing of vehicles, equipment, instruments, tools, etc.; total value of service contracts; market value of compensation received in lieu of cash; amounts received for work subcontracted to others; dues and assessments for members and affiliates; this establishment's share of receipts from departments, concessions, and vending and amusement machines operated by others. Receipts from services provided to foreign customers from U.S. locations, including services performed for foreign parent firms, subsidiaries, and branches are included. For public broadcast stations and libraries, include receipts from contributions, gifts, grants, and income from interest, rental of real estate, and dividends.

Receipts DO NOT include sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency. Also excluded are gross receipts collected on behalf of others; gross receipts or departments or concessions operated by others; sales of used equipment previously rented or leased to customers; proceeds from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale); contributions, gifts, grants, and income from interest, rental of real estate, and dividends EXCEPT for public broadcast stations and libraries; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income.

**Management of Companies and Enterprises sector**- For holding companies, revenue includes revenue of only the holding company establishment, including net investment income, interest, and dividends.

**Manufacturing sector** - Covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and resold without further processing. Included are all items made by or for the establishments from materials owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products

# Appendix

transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of "all other costs" (including company overhead) and profit.

**Mining sector** - Includes the net selling values, f.o.b. mine or plant after discounts and allowances, excluding freight charges and excise taxes. Shipments includes all products physically shipped from the establishment during the year, including material withdrawn from stockpiles and products shipped on consignment, whether or not sold in the current year. Prepared material or concentrates includes preparation from ores mined at the same establishment, purchased, received from other operations of the same company, or received for milling on a custom or toll basis. For products transferred to other establishments of the same company or prepared on a custom basis, companies were requested to report the estimated value, not merely the cost of producing the items. Multiestablishment companies were asked to report value information for each establishment as if it were a separate economic unit. They were instructed to report the value of all products transferred to other plants of the company at their full economic value; to include, in addition to direct cost of production, a reasonable proportion of company overhead and profits. For all establishments classified in an industry, value of shipments and receipts includes (1) the value of all primary products of the industry; (2) the value of secondary products which are primary to other industries; (3) the receipts for contract work done for others, except custom milling; and (4) the value of products purchased and resold without further processing. Receipts for custom milling are not included to avoid duplication with the value of custom milled ores included in an industry's primary and secondary products. Some duplication exists in industry and industry group totals because of the inclusion of materials transferred from one establishment to another for mineral preparation or resale.

**Professional, Scientific, and Technical Services; Administrative and Support and Waste Management and Remediation Services; Educational Services; Health Care and Social Assistance; Arts, Entertainment, and Recreation; and Other Services (Except Public Administration) sectors - TAXABLE ESTABLISHMENTS:** Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold whether or not payment was received. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts DO NOT include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts DO NOT include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

**TAX EXEMPT ESTABLISHMENTS:** Includes revenue from customers or clients for services rendered and merchandise, whether or not payment was received, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue. Revenue DOES NOT include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

# Appendix

**Real Estate and Rental and Leasing sector** - Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

**Retail Trade sector** - Includes merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; gross sales and receipts of departments or concessions operated by other companies; and commissions or receipts from the sale of government lottery tickets.

Sales do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

**Transportation and Warehousing sector** - Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees for arranging the transportation of freight.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

**Utilities sector** - Includes revenue from all business activities whether or not payment was received in the census year.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

**Accommodation and Foodservices sector** - Includes sales from customers for services rendered, from the use of facilities, and from merchandise sold. Also includes dues and assessments from members and affiliates.

Sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; gross sales and receipts of departments or concessions operated by other companies; and commissions or receipts from the sale of government lottery tickets.

Excludes sales from civic and social organizations, amusement and recreation parks, theaters, and other recreation or entertainment facilities providing food and beverage services.

## Number of Employees

### General Definition

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

### Sector-Specific Information

**Construction and Manufacturing sectors.** Comprises all full-time and part-time employees on the payrolls of establishments who worked or received pay for any part of the pay period including the 12th of March, May, August, and November, divided by 4.

**Finance and Insurance sector.** Includes all employees who were on the payroll during the pay period including March 12. Excludes independent (nonemployee) agents.

**Information; Professional, Scientific, and Technical Services; Administrative and Support and Waste Management and Remediation Services; Educational Services; Health Care and Social Assistance; Arts, Entertainment, and Recreation; and Other Services (Except Public Administration) sectors** - Includes all employees who were on the payroll during the pay period including March 12. Includes members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Excludes employees of departments or concessions operated by other companies at the establishment.

**Management of Companies and Enterprises sector.** Includes all employees who were on the payroll during the pay period including March 12.



# Appendix

Mining sector. Also included are employees working for miners paid on a per ton, car, or yard basis. Excluded are employees at the mine but on the payroll of another employer (such as employees of contractors) and employees at company stores, boardinghouses, bunkhouses, and recreational centers. Also excluded are members of the Armed Forces and pensioners carried on the active rolls but not working during the period. Includes all employees who were on the payroll during the pay period including March 12.

Real Estate and Rental and Leasing sector. Includes all employees who were on the payroll during the pay period including March 12. Excludes independent (nonemployee) agents.

Retail Trade and Accommodation and Foodservices sectors. Includes all employees on the payroll during the pay period including March 12. Excludes employees of departments or concessions operated by other companies at the establishment.

Transportation and Warehousing sector. Includes all employees who were on the payroll during the pay period including March 12.

Utilities sector. Includes all employees who were on the payroll during the pay period including March 12.